

**HEIRS GENERAL INSURANCE LIMITED**

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

**HEIRS INSURANCE LIMITED**  
**FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023**

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**HEIRS GENERAL INSURANCE LIMITED**  
**FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023**

**CORPORATE INFORMATION**

**Company Registration Number**

RC 12411317

**Directors**

Tony Elumelu CFR	Chairman
Wole Fayemi	Managing Director / Chief Executive Officer
Japhet Duru	Executive Director - Technical
Niyi Onifade	Non-Executive Director
Dan Okeke	Non-Executive Director
Salma Yusuf Mohammed	Independent Non-Executive Director
Henry Egbiki	Independent Non-Executive Director
Peter Ashade	Non-Executive Director
Misbahu Yola	Non-Executive Director
Idris Mohammed	Non-Executive Director
Chiugo Ndubisi	Non-Executive Director
Emmanuel Nnorom	Non-Executive Director

Registered office	107B Ajose Adeogun Street Victoria Island Lagos , Nigeria
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Independent Auditor	PricewaterhouseCoopers Landmark Towers 5B Water Corporation road, Victoria Island Lagos Tel: +234 1 271 1700 <a href="http://www.pwc.com/ng">www.pwc.com/ng</a>
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Actuaries	Zamara Ltd 4th Floor, Ibukun House, 70 Adetokunbo Ademola Street Victoria Island Lagos, Nigeria
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Company secretary	Blessing Ezemelue 107B Ajose Adeogun Street Victoria Island Lagos, Nigeria
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Bankers	United Bank for Africa Plc Providus Bank Ltd Fidelity Bank Union Bank Nova Bank Ecobank FCMB
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Tax Consultant	Ijewere and Co.
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**DIRECTORS' REPORT**

The Directors present their report on the affairs of Heirs General Insurance Limited ("the Company or HIL"), together with the audited financial statements and Auditors report for the year ended 31 December 2023.

**Incorporation and address**

The Company was incorporated on 10 February, 2015 with registration number - RC 12411317 while operational licence with registration number 094 was issued by NAICOM on 25 November, 2020. The company commenced operation on 1 December 2020.

The address of its registered/operational office is:  
 107B AJose Adeogun Street  
 Victoria Island  
 Lagos, Nigeria

**Principal Activities**

The company is a general insurer that was incorporated to provide non-life insurance services to individuals and businesses. HIL underwrites all classes of general insurance business including vehicles, buildings, oil & gas, power, among others.

**Results and dividend**

The company's results for the year ended 31 December 2023 are set out in statement of comprehensive income. The profit for the year has been transferred to retained earnings. The summarised results are presented below.

	<b>Year ended 31 December 2023</b>	<b>Year ended 31 December 2022</b>
	<b>N'000</b>	<b>N'000</b>
Insurance Revenue	12,059,642	6,805,222
Profit/(loss) before tax for the year	2,400,141	791,511

**Board of Directors**

Tony Elumelu CFR	Chairman
Wole Fayemi	Managing Director / Chief Executive Officer
Japhet Duru	Executive Director - Technical
Niyi Onifade	Non-Executive Director
Dan Okeke	Non-Executive Director
Salma Yusuf Mohammed	Independent Non-Executive Director
Henry Egbiki	Independent Non-Executive Director
Peter Ashade	Non-Executive Director
Misbahu Yola	Non-Executive Director
Idris Mohammed	Non-Executive Director
Chiugo Ndubisi	Non-Executive Director
Emmanuel Nnorom	Non-Executive Director

The Company carried out insurance activities in accordance with its Memorandum and Articles of Association.

**HEIRS GENERAL INSURANCE LIMITED**  
**FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023**

**DIRECTORS' REPORT**

**Directors' interest in contracts**

None of the directors have notified the Company for the purpose of section 303 of the Companies and Allied Matters Act, 2020, of interest contracts or proposed contracts with the Company during the year.

**Analysis of company's shares**

According to the register of members at 31 December 2023, the shareholding in the Company was as follows:

Shareholder	31 Dec 2023		31 Dec 2022	
	No. of Shares '000	%	No. of Shares '000	%
	<b>5,000,000</b>	50%	5,000,000	50%
Heirs Holdings Limited	<b>2,500,000</b>	25%	2,500,000	25%
United Capital Plc	<b>1,500,000</b>	15%	1,500,000	15%
Africa Prudential Plc	<b>1,000,000</b>	10%	1,000,000	10%
AVON HMO Ltd	<b>10,000,000</b>	<b>100%</b>	<b>10,000,000</b>	<b>100%</b>

**Equity Range Analysis**

The range of shareholding as at 31 December, 2023 is as follows:

RANGE	%	HOLDERS	%	HOLDINGS
1 - 1,000,000,000	25	1	50%	5,000,000,000
1000000001 - 2,000,000,000	50	2	25%	2,500,000,000
4000000000 - 8,000,000,000	25	1	15%	1,500,000,000
			10%	1,000,000,000
<b>GRAND-TOTAL</b>	<b>100</b>	<b>4</b>	<b>100</b>	<b>10,000,000,000</b>

The range of shareholding for the year ended 31 December, 2022 is as follows:

RANGE	%	HOLDERS	%	HOLDINGS
1 - 1,000,000,000	25	1	50%	5,000,000,000
1000000001 - 2,000,000,000	50	2	25%	2,500,000,000
4000000000 - 8,000,000,000	25	1	15%	1,500,000,000
			10%	1,000,000,000
<b>GRAND-TOTAL</b>	<b>100</b>	<b>4</b>	<b>100</b>	<b>10,000,000,000</b>

**Directors Interests and shareholdings**

The interest of directors in the issued share capital of the company as recorded in the register of directors' shareholding and/or as notified by the directors for the purpose of Sections 275 and 276 of the Companies and Allied Matters Act, 2020.

Name	Direct Holding '000	Indirect Holding '000
Tony Elumelu CFR	-	5,000,000
Wole Fayemi	-	-
Japhet Duru	-	-
Henry Egbiki	-	-
Salma Yusuf Mohammed	-	-
Niyi Onifade	-	-
Dan Okeke	-	-
Peter Ashade	-	-
Misbahu Yola	-	-
Idris Mohammed	-	-
Emmanuel Nnorom	-	-
Chiugo Ndubisi	-	-

**DIRECTORS' REPORT**

**Details of indirect holdings**

<b>Name of Director</b>	<b>Company</b>	<b>Indirect holding '000</b>
Tony Elumelu CFR	Heirs Holdings Limited	5,000,000

**Post Balance Sheet Events**

There were no events after the reporting date which could have a material effect on the state of affairs of the Company as at 31 December, 2023 or the financial performance for the year ended on that date that have not been adequately provided for or disclosed.

**Acquisition of Own Shares**

The Company did not purchase any of its own shares during the year.

**Diversity in Employment**

The Company operates a non-discriminatory policy in the consideration of applications for employment. We believe diversity and inclusiveness are powerful drivers of competitive advantage in understanding the needs of our customers and creatively developing solutions to address them.

During the year under review, our staff diversity analysis are as follows:

	<b>Male</b>	<b>Female</b>	<b>Total HC</b>
Executive Management	2	0	2
Senior Management	3	5	8
Middle Management	15	17	32
Officer	22	22	44
<b>Sub Total</b>	<b>42</b>	<b>44</b>	<b>86</b>

**Statement of commitment to maintain positive work environment**

The Company shall strive to maintain a positive and equal opportunity work environment underpinned by professionalism, performance and ethical conduct.

**Employment of physically challenged persons**

It is the policy of the Company that there should be no discrimination in considering applications for employment including those from physically challenged persons. All employees whether or not physically challenged are given equal opportunities to develop. There were no physically challenged persons in the employment of the Company as at 31 December 2023.

**Employee health, safety and welfare**

Health and safety regulations are enforced within the premises of the entities of the Company. The Company provides medical facilities to all levels of employees. Medical facilities are provided to employees and their immediate families at the Company's expense.

## **DIRECTORS' REPORT**

### **Employee training and involvement**

The Company is open to constructive and meaningful suggestions from its staff towards ensuring effective involvement of staff-members in matters affecting them as employees as well as those pertaining to the Company's affairs. These views are sourced through formal and informal channels. Training is critical to the Company and staff members are exposed to well structured courses and seminars.

### **Research and Development**

As a part of its daily business, the Company carries out research into new general insurance products and services to anticipate and meet customers' need and to ensure excellent service is delivered at all time.

The Board was evaluated in respect of the Financial Year 2023 by the firm of Angela Aneke & Company Limited. The performance of the Board, Board Committees and individual directors were adjudged satisfactory and necessary feedback were communicated to individual directors.

### **Corporate Governance Evaluation**

Corporate Governance Evaluation was undertaken in respect of the Financial Year 2023 by the firm of Angela Aneke & Company Limited. Based on its work, the firm adjudged the Company's corporate governance practices to be 'Established' and in line with global best practice. It concluded that the corporate governance framework of the Company has considerably applied the 28 principles of the FRC Code.

### **Property, plant and equipment**

Movement in property, plant and equipment during the year is shown in Note 15 to the financial statements. The Directors are of the opinion that the market value of the Company's property, plant and equipment is not less than the carrying value shown in the financial statements as at 31 December 2023.

**DIRECTORS' REPORT**

**Audit Committee**

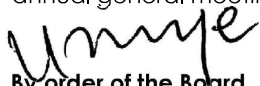
Pursuant to Section 14.4 of the Nigerian Code of Corporate Governance 2018, the Company had in place an Audit Committee comprising as follows:

<b>Director</b>	<b>Role</b>
Henry Egbiki	Independent Director (Chairman)
Salma Yusuf Mohammed	Independent Director
Dan Okeke	Non Executtive Director
Peter Ashade	Non Executtive Director
Misbahu Yola	Non Executtive Director
Idris Mohammed	Non Executtive Director
Emmanuel Nnorom	Non Executtive Director

The functions of the Audit Committee are as laid down in Section 11.4.6 and 11.4.7 of the Nigerian Code of Corporate Governance 2018.

**Auditors:**

PricewaterhouseCoopers, having satisfied the relevant corporate governance rules on their tenure in office, have indicated their willingness to continue in office as auditors to the Company in accordance with Section 357(2) of the Companies and Allied Matters Act, 2020, therefore, the auditors will be re-appointed at the next annual general meeting of the Company without any resolution being passed.



**By order of the Board**

Blessing Ezemelue  
Company Secretary  
FRC/2021/002/00000024914



## **CORPORATE GOVERNANCE REPORT**

### **Introduction**

Heirs General Insurance limited (the Company) has in place an effective governance structure that enables the Board of Directors to provide proper and adequate oversight over its businesses and management.

During the year under review, the Company complied with the provisions of the Companies and Allied Matter Act, 2020, the NAICOM Code of Corporate, the FRCN Code of Corporate Governance, the Board Charter, and all applicable rules and regulations.

### **GOVERNANCE STRUCTURE**

The Board consists of 10 members, eight (8) of whom act in Non-Executive capacity.

Appointment to the Board of Heirs General Insurance Limited is done in accordance with the provisions of the Company's Governance Charter, Articles of Association, the Companies and Allied Matters Act 2020 as well as the National Code of Corporate Governance, and other regulatory guidelines and directives issued from time to time. All appointees to the Board undergo a formal induction session and training for proper and seamless on-boarding.

### **BOARD COMMITTEES**

The Board is responsible for developing the Company's strategy and ensuring that its assets are deployed towards the achievement of set targets and satisfaction of stakeholders' expectations. Quarterly, the Board reviews management financial and performance indicators to confirm continuous alignment with the Company's strategic goals and objectives.

The Board discharges its duties through a number of standing committees whose terms of reference are subject to regular reviews. The terms of reference define the purpose of each of the Committees, their composition, frequency of meetings, responsibilities and duties, as well as expected reports to the Board. As at 31 December 2023, the Board oversaw the affairs of the Company through three (3) standing Committees. The Committees are as follows:

#### **Chairman and CEO Positions.**

The offices of Chairman and MD/CEO are separated, and their respective roles and responsibilities are well defined in the Board Charter. The Chairman is not involved in the day-to-day activities of the Company. He is responsible for the assessment, improvement, development, and effective functioning of the Board and provides leadership in every aspect of its work. The MD/CEO provides leadership to executive management and is charged with the execution of the Company's strategic objectives and reports to the Board on the Company's performance.

**b. Finance, Investment & General Purpose Committee** – The Committee has oversight responsibility to consider and advise the Board of Directors on all aspects of the Company's finances. This includes, among others, annual estimates of income and expenditure and the financial forecasts for the Company; reviewing the periodic management accounts of the Company as well as advising the Board of Directors on the year-end accounts; periodically reviewing and advising the Board on the solvency of Company and the safeguarding of its assets; advising the Board on relevant taxation issues, general borrowings. The Committee also has an oversight for the Company's investment. It presents the Investment Policies and Investment Plans to the Board annually for approval and ensures that investments are made in accordance with the policy. The Committee reviews and approves as appropriate strategic investment. The Committee met on 4 occasions during 2023 and also presented quarterly reports of their activities for the review of the Board.

**CORPORATE GOVERNANCE REPORT**

**c. Audit, Governance & Compliance Committee** - The Committee comprises of only Non-Executive Directors, and is responsible for reviewing quarterly Internal Audit reports as well as the Company’s Compliance Report, Governance and Human Resources Report. The Committee also has oversight responsibility to review and report to the Board on matters of corporate governance, Board composition and remuneration; to provide oversight in respect of the company’s internal systems for achieving compliance with legal and regulatory requirements, particularly as it pertains to good corporate governance. It establishes the criteria for Board and Board Committee memberships, reviews candidates’ qualifications and potential conflict of interest, assesses the contribution of current Directors in connection with their re-nomination and makes recommendations to the Board amongst others. The Committee met 4 times during 2022 and also presented reports of their activities for the review of the Board.

S/N	Director	Date of Appointment	Director Status	Committee Chairmen	Committee Membership
1	Tony O. Elumelu CFR	December 1, 2020	Chairman	NIL	NIL
2	Wale Fayemi	April 25 2023	Managing Director/CEO	NIL	ERMC & FIGPC
3	Japhet Duru	December 1, 2020	Executive Director	NIL	ERMC & FIGPC
4	Henry Egbiki	December 1, 2020	Non-Executive Director	AGCC	AGCC & FIGPC
5	Salma Mohammed	December 1, 2020	Non-Executive Director	NIL	AGCC & ERMC
6	Dan Okeke	December 1, 2020	Non-Executive Director	FIGPC	AGCC & FIGPC
7	Peter Ashade	December 1, 2020	Non-Executive Director	NIL	AGCC & ERMC
8	Niyi Onifade	December 1, 2020	Non-Executive Director	NIL	ERMC & FIGPC
9	Misbahu Yola	May 11, 2021	Non-Executive Director	ERMC	AGCC & ERMC
10	Idris Mohammed	May 11, 2021	Non-Executive Director	NIL	AGCC & FIGPC
11	Chiugo Ndubusi	February 1, 2023	Non-Executive Director	NIL	AGCC & FIGPC
12	Emmanuel Nnorom	February 1, 2023	Non-Executive Director	NIL	AGCC & FIGPC

**A. Board Meetings**

**DATE OF MEETINGS**

S/N	Director	31-Mar	26-Jun	10-Aug	1-Nov	19-Dec	% Attendance
1	Tony Elumelu CFR	✓	✓	✓	✓	✓	100%
2	Wale Fayemi	x	✓	✓	✓	✓	80%
3	Japhet Duru	✓	✓	✓	✓	✓	100%
4	Henry Egbiki	✓	✓	✓	✓	✓	100%
5	Salma Yusuf Mohammed	✓	x	✓	✓	✓	80%
6	Niyi Onifade	✓	✓	✓	✓	✓	100%
7	Dan Okeke	✓	✓	✓	✓	✓	100%
8	Peter Ashade	✓	✓	✓	✓	✓	100%
9	Misbahu Yola	✓	✓	✓	✓	✓	100%
10	Idris Mohammed	✓	✓	✓	✓	✓	100%
11	Emmanuel Nnorom	✓	✓	✓	✓	✓	100%
12	Chiugo Ndubisi	✓	✓	✓	✓	✓	100%

**CORPORATE GOVERNANCE REPORT**

**B. Committee Meetings**

**Audit, Governance and Compliance Committee**

The Audit, Governance, and Compliance Committee (AGCC) responsible for ensuring an effective system of financial and internal control are in place, evaluating the independence and performance of external auditors, reviewing the audited financial statements with Management and the External Auditors before presentation to the Board, approving human resources policies and procedures and ensuring proper composition, training and evaluation of board members.

S/N	Director	DATE OF MEETINGS				% Attendance
		15-Feb	22-Jun	25-Jul	15-Nov	
1	Henry Egbiki	✓	✓	✓	✓	100%
2	Salma Yusuf Mohammed	✓	✓	✓	✓	100%
3	Dan Okeke	✓	✓	✓	✓	100%
4	Peter Ashade	✓	✓	✓	✓	100%
5	Misbahu Yola	✓	✓	✓	✓	100%
6	Idris Mohammed	✓	✓	✓	✓	100%
7	Emmanuel Nnorom	×	✓	✓	✓	75%

**Finance, Investment and General-Purpose Committee**

The Finance, Investment & General-Purpose Committee (FIPC) is responsible for strategic planning, periodic budgeting and performance monitoring, supervision of assets, investment and financial matters and any matter not falling within the mandate of any other committee.

S/N	Director	DATE OF MEETINGS				% Attendance
		15-Feb	21-Jun	24-Jul	13-Nov	
1	Dan Okeke	✓	✓	✓	✓	100%
2	Henry Egbiki	✓	✓	✓	✓	100%
3	Niyi Onifade	✓	✓	✓	✓	100%
4	Idris Mohammed	×	✓	✓	✓	75%
5	Emmanuel Nnorom	×	✓	✓	✓	75%
6	Chiugo Ndubisi	×	✓	✓	✓	75%
7	Wale Fayemi	×	×	✓	✓	50%
8	Japhet Duru	✓	✓	✓	✓	100%
		✓	✓	✓	✓	100%

**Enterprise Risk Management Committee-**

The Enterprise Risk Management Committee (ERMC) is responsible for providing oversight over the process for the identification, assessment of risks and the adequacy of prevention, detection and reporting mechanisms across various business operations (Underwriting, claims, product development) and Information Technology (IT) governance.

S/N	Director	DATE OF MEETINGS				% Attendance
		Feb-23	Jun-23	Jul-23	Nov-23	
1	Misbahu Yola	✓	✓	✓	✓	100%
2	Salma Mohammed	✓	✓	✓	✓	100%
3	Peter Ashade	✓	✓	✓	✓	100%
4	Chiugo Ndubisi	×	×	✓	✓	50%
5	Niyi Onifade	✓	✓	✓	✓	100%
6	Wale Fayemi	×	×	✓	✓	50%
7	Japhet Duru	✓	✓	✓	✓	100%

## **CORPORATE GOVERNANCE REPORT**

### **BOARD SELECTION AND APPOINTMENT PROCESS**

The Board ensures that the process of appointing a Director is done in accordance with the Board Governance Charter, Companies and Allied Matters Act 2020 and other Codes of Corporate Governance which the Company is subject to. The process includes the following:

The Board ensures that the procedure for selection and appointment of new directors on the Board of the Company is clearly defined, formal and transparent.

The selection process reflects the Board's strengths and weaknesses, the required skill and experience.

The Board conducts a thorough analysis of the existing Board composition and confirms whether there is a need to appoint a new Director, especially in events of causal vacancies.

Nominations are forwarded to the Board through the Company Secretary. The Audit, Governance and Compliance Committee reviews the nomination as well as the profile of the candidate and makes its recommendation to the Board on the suitability of the proposed candidate

The Board considers the Committee's recommendation and conducts relevant checks to ensure that the proposed candidate is fit and proper to sit on the Board of an insurance company also is not disqualified from being a Director in accordance with legislations and Codes of Corporate Governance to which the Company is subject.

Sequel to the Board's approval of the appointment of the proposed candidate on the Board, the appointment is formally communicated to the successful candidate. The successful candidate will be required to formally accept or reject the appointment.

Also following the approval of the Board, the Company Secretary notifies the National Insurance Commission in writing, seeking the Commission's approval of the appointment.

### **TRAINING AND INDUCTION**

The Company believes that a robust induction as well as regular training and education of Board members on issues pertaining to their oversight functions will improve Director's performance. Regarding new Directors, there is a personalized induction program which includes one-on-one meetings with Executive Directors and Senior Management responsible for the Company's key business areas. Such sessions focus on the challenges, opportunities and risks facing the business areas. The induction program covers an overview of the Strategic Business Units as well as the Board processes and policies. A new Director receives an induction pack which includes charters of the various Board Committees, significant reports, important legislation and policies, minutes of previous Board Meetings and a Calendar of Board Activities. Directors are also required to participate in periodic, relevant continuing professional development programs to update their knowledge.

#### **During the year under review, Directors attended the following trainings:**

- 1 Transforming the Insurance Industry,through ESG Principles: Directors Roles
- 2 Embedding Effective Corporate Governance in the Company
- 3 Risks & Opportunities in Aviation & Other Special Risks in the Insurance Industry
- 4 AML/ CFT
- 5 Insurance Products & Services

6 DSCL Training for the Audit Committee: (1. Stepping up Audit Committee Oversight - Evolving Roles & Responsibilities 2. Accounting Disclosures -Trends & Financial Reporting Requirements. 3. Governance of Risk: Identification, Assessment, Management & Emerging Risk. 4. Business Continuity & Crisis Management. 5. Auditing IT Governance: Process & Methodology. 6. Performance Management: Measuring the effectiveness of the Internal & External Audit functions).

#### **DIRECTORS STANDING FOR RE-ELECTION**

The following Directors stood and were re-elected in 2023

- 1 Dan Okeke
- 2 Henry Egbike
- 3 Salma Yusuf Mohammed

## **CORPORATE GOVERNANCE REPORT**

### **GENDER DIVERSITY**

The Company is aware of the need for fair representation of people of different genders as members of the Board, Executive Management as well as other employees. Both men and women are provided with a level playing field and no gender is seen as being more pivotal to the business of the organization than another.

### **Corporate Governance and Board Evaluation**

The Board of Directors of the Company is cognisant of its responsibilities under the NAICOM Code of Corporate Governance.

### **BOARD AND GOVERNANCE EVALUATION**

In accordance with the National Code of Corporate Governance, the governance practices and activities of the Board were evaluated by the firm of Angela Aneke & Co.

### **Directors Report.**

The Directors present their report on the affairs of Heirs General Insurance Limited (the Company), together with the Audited Financial Statements and Independent Auditor's Report for the period ended December 31, 2023.

### **Legal Form and Principal Activities**

Heirs General Insurance limited was originally incorporated on the 10th day of February 2015 with registration Number- RC 1241317 as a composite insurer. However, in March 2019, the Memorandum and Article of Association was amended to enable the company operate solely as a general insurance company.

The National Insurance Commission issued the operational license with registration number 093 in November 2020. The Company commenced operations as a general insurance company on December 1, 2020.

### **RENUMERATION STATEMENT**

The Report on Directors' and Management and Staff remuneration is as set out in the Audited Financial Statements. The Group has established clear policy guidelines for the determination and administration of compensation. In line with the policy guidelines, the Company seeks to attract and retain the best talent in countries that it operates. To achieve this, the Company seeks to position itself among the best performing and best employee rewarding companies in its industry. This principle will act as a general guide for the determination of compensation. The objective of the policy is to ensure that salary structure including short and long term incentives motivate sustained high performance and are linked to corporate performance. It is also designed to ensure that stakeholders are able to make reasonable assessment of the Company's reward practices. It is the Company's policy to comply in full with all local tax laws. The Company also complies with the Pension Reform Act on the provision of retirement benefit to employees at all levels.

### **CLAWBACK POLICY**

The Company has in place a clawback policy in respect of performance bonus payments to executive management and employees.

### **SUMMARY OF RISK MANAGEMENT FRAMEWORK**

This is contained in the risk management disclosures on Note 5 of the financial statement

### **STATEMENT OF COMPLIANCE**

The Company carried out its Corporate Governance practices in line with the National Code of Corporate Governance and the Corporate Governance Guidelines 2022 issued by the National Insurance Commission.

### **WHISTLE BLOWING POLICY**

The Company has instituted a robust whistle blowing policy which encourages anonymous reporting of unethical and illegal actions and activities

**CORPORATE GOVERNANCE REPORT**

**ENVIRONMENT, SUSTAINABILITY AND GOVERNANCE**

As a major player in the insurance industry, Heirs General Insurance Limited is fully conscious of its status and responsibilities in the Nigerian society as a corporate citizen. As such, the Company deliberately integrates the society in its plans and maintains a very robust relationship with all stakeholders including its employees, host community, consumers and the general public.

**RELATIONSHIP WITH SHAREHOLDERS**

The Company is fully conscious of the importance of effective and constant interaction with shareholders. The Company benefits tremendously from the interactions and would welcome further contributions of shareholders at the Annual General Meeting. The Company will continue to take all necessary steps to uphold shareholder rights.

**COMPLAINTS MANAGEMENT POLICY**

The Company has in place a Complaints Policy to handle and resolve complaints which is available on the Company's website.

**CODE OF CONDUCT & BUSINESS ETHICS**

The Code of Conduct & Business Ethics provides general guidance and complements other policies and procedures of the Company regarding ethics and acceptable conduct in the organization. The Code clearly defines parameters of acceptable principles and standards in which Directors and employees are expected to conduct themselves in undertaking the business of the Company.

**COMMUNICATIONS POLICY**

The Communications Policy governs how information is communicated within Heirs General Insurance Limited and how the Company's representatives may communicate with outside parties. The Policy defines who "outside parties" are and applies to all Heirs General Insurance Limited employees, directors, officers, consultants and contractors.

**Fines & Penalties**

The company paid the underlisted fines.

	<b>N'000</b>
1 Non compliance with reporting Broker for not honouring credit note after 30days	3,230
	<u><b>3,230</b></u>

**STATEMENT OF DIRECTOR'S RESPONSIBILITIES**

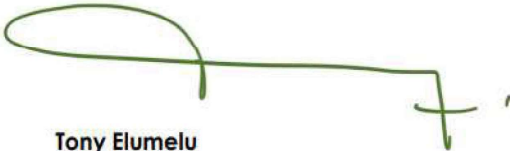
The Companies and Allied Matters Act, 2020 requires the directors to prepare financial statements for each financial year that give a true and fair view of the state of financial affairs of the Company at the end of the period and of its profit or loss. The responsibilities include:

- a) ensuring that the Company keeps proper accounting records that disclose, with reasonable accuracy, the financial position of the Company and comply with the requirements of the Companies and Allied Matters Act;
- b) designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error; and
- c) preparing the Company's financial statements using suitable accounting policies supported by reasonable and prudent judgements and estimates that are consistently applied.

The Directors accept responsibility for the financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgements and estimates, in conformity with International Financial Reporting Standards and the requirements of the Companies and Allied Matters Act, 2020.

The Directors further accept responsibility for the maintenance of accounting records that may be relied upon in the preparation of the financial statements, as well as adequate systems of internal financial control.

Nothing has come to the attention of the Directors to indicate that the Company will not remain a going concern for at least twelve months from the date of this statement.



**Tony Elumelu**  
Chairman  
FRC/2013/CIBN/00000002590  
26 July 2024



**Wole Fayemi**  
Managing Director  
FRC/2014/CIIN/00000006540  
26 July 2024

**STATEMENT OF DIRECTORS' CORPORATE RESPONSIBILITIES**

In line with the provision of S.405 of CAMA 2020, we have reviewed the audited financial statements of the Company for the period ended 31 December 2023 and based on our knowledge confirm as follows:

- (I) The audited financial statements do not contain any untrue statement of material fact or omit to state a material fact, which would make the statements misleading,
- (II) The audited financial statements and all other financial information included in the statements fairly present, in all material respects, the financial condition and results of operation of the Company as of and for the period ended 31 December 2023.
- (iii) the Company's internal controls has been designed to ensure that all material information relating to the Company is received and provided to the Auditors in the course of the audit.
- (Iv) the Company's internal controls were evaluated within 90 days of the financial reporting date and are effective as of 31 December 2023.
- (v) That we have disclosed to the Company's Auditors and Audit committee the following information:
  - (a) There are no significant deficiencies in the design or operation of the Company's internal controls which could adversely affect the Company's ability to record, process, summarise and report financial data, and have discussed with auditors any weaknesses in the internal controls observed in the course of the audit.
  - (b) There is no fraud involving management or other employees which could have any significant role in the Company's internal control.
- (vi) There are no significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of this audit, including any corrective actions with regard to any observed deficiencies and material weaknesses.



**Wole Fayemi**  
Managing Director  
FRC/2014/CIIN/00000006540



**Kehinde Olorundare**  
Chief Financial Officer  
FRC/2013/ICAN/00000000731



**AUDIT COMMITTEE REPORT**

In accordance with the provision of Section 404 (4) of the Companies and Allied Matters Act, 2020, the members of the Audit Committee of Heirs General Insurance Limited hereby report as follows:

We have exercised our statutory functions under Section 404(1) of the Companies and Allied Matters Act, 2020 and acknowledge the co-operation of management and staff in the conduct of these responsibilities.

We are of the opinion that the accounting and reporting policies of the Company are in accordance with legal requirements, and agreed ethical practices and the scope and planning of both the external and internal audits for the year ended 31 December 2023 were satisfactory and reinforce the Company's internal control systems.

We have deliberated with the external auditor, who have confirmed that necessary co-operation was received from management in the course of their statutory audit and we are satisfied with the management's response to the external auditor's recommendations on accounting and internal control matters and with the effectiveness of the Company's system of accounting and internal control.



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**Mr. Henry Egbiki**  
Chairman, Audit, Governance & Compliance Committee  
FRC/2012/ICAN/00000000158

**MEMBERS OF THE BOARD, AUDIT AND COMPLIANCE COMMITTEE**

Henry Egbiki	Chairman
Salma Yusuf Mohammed	Member
Dan Okeke	Member
Peter Ashade	Member
Misbahu Yola	Member
Idris Mohammed	Member
Emmanuel Nnorom	Member

**CERTIFICATION BY COMPANY SECRETARY**

In my opinion as the Company Secretary, I hereby certify, in terms of the Companies and Allied Matters Act 2020, that for the year ended 31 December 2023, the Company lodged all such returns as required of a company in terms of the Act, and that all such returns are, to the best of my knowledge and belief, true, correct and up to date.



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**Blessing Ezemelue**  
Company Secretary  
FRC/2021/002/00000024914

## *Independent auditor's report*

To the Members of Heirs General Insurance Limited

### *Report on the audit of the financial statements*

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#### *Our opinion*

In our opinion, Heirs General Insurance Limited's ("the company's") financial statements give a true and fair view of the financial position of the company as at 31 December 2023, and of its financial performance and its cash flows for the year then ended in accordance with international financial reporting standards as issued by the International Accounting Standards Board ("IFRS Accounting Standards") and the requirements of the Companies and Allied Matters Act, the Insurance Act and the Financial Reporting Council of Nigeria (Amendment) Act, 2023.

#### **What we have audited**

Heirs General Insurance Limited's financial statements comprise:

- the statement of financial position as at 31 December 2023;
- the statement of profit or loss and other comprehensive income for the year then ended;
- the statement of changes in equity for the year then ended;
- the statement of cash flows for the year then ended;
- the notes to the financial statements; and
- the statement of material accounting policies.

#### *Basis for opinion*

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Independence**

We are independent of the Company in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards), i.e. the IESBA Code issued by the International Ethics Standards Board for Accountants. We have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How our audit addressed the key audit matter
<p><i>Measurement of insurance contract liabilities – N5.1 billion (refer to notes 3.1.7, 3.23, 17)</i></p> <p>The Company’s insurance contract liabilities comprise the following elements: liability for incurred claims and liability for remaining coverage.</p> <p>IFRS 17 provides the option of using – primarily for short-term contracts – a simplified measurement model known as the premium allocation approach (PAA) for the measurement of the Liability for Remaining Coverage. This approximates the General Measurement Model (GMM) and is similar to the Unearned premium reserve approach used in many jurisdictions under IFRS 4.</p> <p>All Heirs General Insurance portfolios are deemed fully eligible for PAA following PAA Eligibility testing based on the assessment of coverage period of each contract in the groups being one year or less.</p> <p>The measurement of liabilities for incurred claims for insurance contracts measured under the PAA involves subjective judgements about estimation of fulfilment cash flows, risk adjustment, and discounting by management. There is no requirement to calculate risk adjustment for liabilities for remaining coverage for PAA.</p> <p>Below, we comment on the most judgmental aspects of the valuation:</p> <ul style="list-style-type: none"> <li>- the liability for remaining coverage is measured by estimating the fulfilment cash flow which is based on the premium earnings pattern less acquisition costs.</li> <li>- The measurement of the liability for incurred claims includes an estimate of future cash flows, a risk adjustment for non-financial risk and the adjustment of this estimate to reflect the time value of money (discounting).</li> </ul>	<p>We obtained and tested samples of data inputs for all units of accounts and the expense allocation model.</p> <p>With the support of our actuarial experts, we:</p> <ul style="list-style-type: none"> <li>• assessed the reasonableness of the measurement model used by performing an eligibility test to assess the appropriateness of management’s use of the PAA measurement model to value the liabilities of insurance contracts.</li> <li>• assessed the reasonableness of the risk adjustment methodology adopted and checked that this was in line with generally accepted actuarial techniques;</li> <li>• reviewed the basis for the discount rate used and checked that this was in line with generally accepted actuarial techniques and local practice;</li> <li>• assessed the reasonableness of the cash flow patterns used by management. Specifically, we assessed the reasonableness of the premium earning pattern and the estimation of claims payments which was based on a combination of data-driven loss ratios and industry average loss ratios;</li> <li>• assessed the application of the discounting methodology selected for these cashflows.</li> </ul> <p>With the support of our accounting experts, we checked the adequacy of the presentation and disclosure on insurance contract liabilities on the financial statements as well as the required disclosures in line with IFRS 17.</p>

### *Other information*

The directors are responsible for the other information. The other information comprises the Corporate information, Directors' report, Corporate governance report, Statement of directors' responsibilities, Statement of directors' corporate Responsibilities, Audit committee report, Certification by company secretary, Value added statement and Three-year financial summary but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### *Responsibilities of the directors and those charged with governance for the financial statements*

The directors are responsible for the preparation of the financial statements that give a true and fair view in accordance with IFRS Accounting Standards and the requirements of the Companies and Allied Matters Act, the Financial Reporting Council of Nigeria (Amendment) Act, 2023, and the Insurance Act, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the company's financial reporting process.

### *Auditor's responsibilities for the audit of the financial statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

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### *Report on other legal and regulatory requirements*

The Companies and Allied Matters Act and the Insurance Act require that in carrying out our audit we consider and report to you on the following matters. We confirm that:

- i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- ii) the company has kept proper books of account, so far as appears from our examination of those books and returns adequate for our audit have been received from locations not visited by us;
- iii) the company's statement of financial position and statement of profit or loss and other comprehensive income are in agreement with the books of account and returns.

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*Obioma Ubah*

For: **PricewaterhouseCoopers**  
Chartered Accountants  
Lagos, Nigeria

Engagement Partner: Obioma Ubah  
FRC/2013/PRO/ICAN/004/0000002002



30 July 2024

## **STATEMENT OF MATERIAL ACCOUNTING POLICY**

### **1. General information**

These financial statements are the financial statements of Heirs General Insurance Limited ("the Company"). The Company was incorporated on 10th day of February, 2015 with Registration number - RC 12411317. Operational licence with registration number 093 was issued by NAICOM on 25th day of November, 2020 and operations commenced thereafter on 1 December 2020.

The financial statements of the Company for the year ended 31 December 2023 were authorised for issue by the directors of the Heirs General Insurance Limited on 27th June 2024.

### **2. Basis of Preparation**

The following are the significant accounting policies adopted by the Company in the preparation of the financial statement.

#### **2.1.1 Functional and presentation currency**

This financial statements is presented in Nigerian Naira, which is the Company's functional currency. Except where indicated, financial information presented in Naira has been rounded to the nearest thousand.

#### **2.1.2 Basis of Accounting**

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IFRS Accounting Standards") and interpretations issued by the International Financial Reporting Interpretations Committee ("IFRIC"), in the manner required by the Companies and Allied Matters Act of Nigeria, 2020, the Financial Reporting Council of Nigeria Act, 2011, the Insurance Act 2003, and relevant National Insurance Commission (NAICOM) guidelines and circulars to the extent that they do not conflict with the requirement of IFRS Accounting Standards.

#### **2.1.3 Going Concern**

These financial statements have been prepared on the going concern basis. The Company has no intention or need to reduce substantially its business operations. The management believes that the going concern assumption is appropriate for the Company due to the sufficient capital adequacy ratio and projected liquidity, based on historical experience that short term obligations will be refinanced in the normal course of business. Liquidity ratio and continuous evaluation of current ratio of the Company is carried out by the Company to ensure that there are no going concern threats to the operation of the Company.

### **2.2 Use of estimates and Judgments**

The preparation of the financial statements in conformity with IFRS Accounting Standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised, if the revision affects only that period, or in the period of the revision and future periods, if the revision affects both current and future periods.

Information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements are described in Note 3.22.

## **STATEMENT OF MATERIAL ACCOUNTING POLICY**

### **2.3 Regulatory authority and financial reporting**

The Company is regulated by the National Insurance Commission of Nigeria (NAICOM) under the Insurance Act 2003 of Nigeria. The Act specifies certain provisions which have impact on financial reporting as follows:

I. Section 20 (1a) provides that provisions for unexpired risks shall be calculated on a time apportionment basis of the risks accepted in the year;

II. Section 20 (1b) requires provision for outstanding claims to be credited with an amount equal to the total estimated amount of all outstanding claims with a further amount representing 10 percent of the estimated figure for outstanding claims in respect of claims incurred but not reported at the end of the year under review;

III. Sections 21 (1a) and 22 (1b) require maintenance of contingency reserves for general and life businesses respectively at specified rates as set out under statement of changes in equity to cover fluctuations in securities and variation in statistical estimates;

IV. Section 22 (1a) requires the maintenance of a general reserve fund which shall be credited with an amount equal to the net liabilities on policies in force at the time of the actuarial valuation and an additional 25 percent of net premium for every year between valuation date;

V. Section 24 requires the maintenance of a margin of solvency to be calculated in accordance with the Act.

VI. Section 10(3) requires insurance companies in Nigeria to deposit 10 percent of the minimum paid up share capital with the Central Bank of Nigeria.

VII. Section 25 (1) requires an insurance Company operating in Nigeria to invest and hold invested in Nigeria assets equivalent to not less than the amount of policy holders' funds in such accounts of the insurer. See note 50 for assets allocation that covers policy holders' funds.

The Financial Reporting Council (Amendment) Act, 2023 which requires the adoption of IFRS Accounting Standards by all listed and significant public interest entities provides that in matters of financial reporting, if there is any inconsistency between the FRC Act and other Acts which are listed in section 59(1) of the FRC Act, the FRC Act shall prevail. The Financial Reporting Council of Nigeria acting under the provisions of the FRC Act has promulgated IFRS as the national financial reporting framework for Nigeria. Consequently, the following provisions of the National Insurance Act, 2003 which conflict with the provisions of IFRS Accounting Standards have not been adopted:

The IBNR was estimated using the loss ratio method. Gross IBNR is compliant with the minimum required threshold of 10% of the LIC.

### **2.4 Contingency reserves**

i. An insurer shall establish and maintain contingency reserves to cover fluctuations in securities and variations in statistical estimates.

ii. The contingency reserves shall be credited with an amount not less than 3 per centum of the total premium or 20 per centum of the net profits (whichever is greater) and the amount shall accumulate until it reaches the amount of the minimum paid-up capital or 50 per centum of the net premiums (whichever is greater).

### **2.5 Reporting period**

The statement of financial position has been prepared as at 31 December 2023 for a twelve months period.



**STATEMENT OF MATERIAL ACCOUNTING POLICY**

**2.6 Foreign currency translation**

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the statement of profit or loss and other comprehensive income.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the statement of profit or loss and other comprehensive income within 'finance income or cost'. All other foreign exchange gains and losses are presented in the statement of profit or loss and other comprehensive income within 'Other operating income' or 'Other operating expenses'.

Changes in the fair value of monetary assets denominated in foreign currency classified as available for sale are analyzed between translation differences resulting from changes in the fair value of the security, and other changes in the carrying amount of the security. Translation differences related to changes in amortized cost are recognized in profit or loss.

Translation differences on non-monetary financial assets such as equities classified as fair value through profit or loss financial assets are also recognised in statement of profit or loss and other comprehensive income.

**2.7 Changes in Accounting Policies**

Except for the changes below, the Company has consistently applied the accounting policies set out in the 'Note on significant accounting policies to the period presented in the financial statements'.

The Company will adopt new standards and amendments to standards, including any consequential amendments to other standards, in the accounting period that they become effective. Such standards and amendments will be stated explicitly with the relevant impact on the Company's financial statements.

**2.7.1 New standards that were effective during the year 1 January 2023**

A number of standards, interpretations and amendments are effective for annual period beginning on or after 1 January 2023 and earlier application is permitted; however, the Company has not early adopted the following new or amended standards in preparing these financial statements as it plans to adopt these standards at their respective effective dates:

***New standards that became effective during the year 1 January 2023***

<b>Title</b>	<b>Key requirements</b>	<b>Effective date</b>
<b>IFRS 17 Insurance Contracts</b>	IFRS 17 was issued in May 2017 as replacement for IFRS 4 Insurance Contracts. IFRS 17 provides a comprehensive model (the general , model) for insurance contracts supplemented by the variable fee approach for contracts with direct participation features that are substantially investment- related service contracts and the premium allocation approach mainly for short-duration which typically applies to certain non-life insurance contracts.	1 January 2023 (deferred from 1 January 2021)
	IFRS 17 supersedes IFRS 4 Insurance contracts and aims to increase comparability and transparency about profitability. The new standard introduces a new comprehensive model (general model) for the recognition and measurement of liabilities arising from insurance contracts. In addition, it includes a simplified approach and modification to the general measurement model that can be applied in certain circumstances and to specific contracts such as:	
	• Reinsurance contracts held;	
	• Direct participating contracts; and	
	• Investment contracts with discrepancy participation features	
	Under the new standard, investment components are excluded from insurance revenue and service expenses. Entities can also choose to present the effect of changes in discount rates and other financial risks in profit or loss or OCI. The new standard includes various new disclosures and requires additional granularity in disclosures to assist users to assess the effect of insurances contracts on the entity's financial statements.	

**STATEMENT OF MATERIAL ACCOUNTING POLICY**

<p>Classification of Liabilities as Current or Non-current – Amendments to IAS 1</p>	<p>The narrow-scope amendments to IAS 1 Presentation of Financial Statements clarify that liabilities are classified as either current or noncurrent, depending on the rights that exist at the end of the reporting period. Classification is unaffected by the entity's expectations or events after the reporting date (e.g. the receipt of a waiver or a breach of covenant). The amendments also clarify what IAS 1 means when it refers to the 'settlement' of a liability. The amendments could affect the classification of liabilities, particularly for entities that previously considered management's intentions to determine classification and for some liabilities that can be converted into equity. They must be applied retrospectively in accordance with the normal requirements in IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors.</p>	<p>1 January 2023 (deferred from 1 January 2021)</p>
<p>Disclosure of Accounting Policies – Amendments to IAS 1 and IFRS Practice Statement 2</p>	<p>The IASB amended IAS 1 to require entities to disclose their material rather than their significant accounting policies. The amendments define what is 'material accounting policy information' and explain how to identify when accounting policy information is material. They further clarify that immaterial accounting policy information does not need to be disclosed. If it is disclosed, it should not obscure material accounting information.</p> <p>To support this amendment, the IASB also amended IFRS Practice Statement 2 Making Materiality Judgements to provide guidance on how to apply the concept of materiality to accounting policy disclosures.</p>	<p>1 January 2023</p>

The adoption of the amendments stated above have material impact on the Company.

**3. Material Accounting Policies**

**3.0 Principal Accounting Policies**

The principal accounting policies adopted in the preparation of these financial statements are set out below:

The financial statements include the statement of financial position, statement of profit or loss and other comprehensive income, the statement of cash flows, the statement of changes in equity and the notes to the account.

**3.1.1 Summary of measurement model**

The Company issues the following contracts that are accounted for under IFRS 17 Insurance contract:

- Aviation insurance policies: the Company issues insurance policies for the hull, spaces and pieces of equipment, hull war and allied perils risks, and aviation liability with coverage of one year or less.
- Bonds Guaranty policies: the Company issues insurance policies to indemnify against all actions, proceedings, damages, costs, claims demands expenses or losses through either an advance payment bond or performance bond with coverage of one year or less.
- Engineering insurance policies: the Company issues policies to compensate and indemnify against loss, damage or theft of plants, pieces of equipment, vessels and others with coverage of one year or less.
- Fire insurance policies: the Company issues policies to compensate and indemnify against loss, damage or destruction of plants, buildings, pieces of equipment, or properties due to fire with coverage of one year or less.
- Motor insurance policies: the Company issues fully comprehensive and third-party liability car insurance policies with coverage of one year or less.
- General Accident insurance policies: the Company issues policies to compensate and indemnify against loss, damage, or destruction due to an accident, misfortune, or circumstances with coverage of one year or less.
- Oil and Gas insurance policies: the Company issues insurance policies for Offshore Upstream, owned, operated, leased, chartered property, all risk indemnity against loss, damage or destruction with coverage of one year or less.
- Marine insurance policies: the Company issues insurance policies for the hull, spaces and pieces of equipment, cargo allied perils risks, with coverage of one year or less.

The Company accounts for all these products by applying the Premium Allocation Approach (PAA);

## **STATEMENT OF MATERIAL ACCOUNTING POLICY**

### **3.1.2. Definition and classification**

Products sold by the Company are classified as insurance contracts when the Company accepts significant insurance risk from a policyholder by agreeing to compensate the policyholder if a specified uncertain future event adversely affects the policyholder.

This assessment is made on a contract-by-contract basis at the contract issue date. In making this assessment, the Company considers all its substantive rights and obligations, whether they arise from contract, law or regulation.

The Company determines whether it contains significant insurance risk, by assessing if an insured event could cause the Company to pay to the policyholder additional amounts that are significant in any single scenario with commercial substance even if the insured event is extremely unlikely or the expected present value of the contingent cash flows is a small proportion of the expected present value of the remaining cash flows from the insurance contract.

The Company assesses, on a contract-by-contract basis, whether participating contracts meet the definition of insurance contracts with direct participation features, which need to satisfy all three of the following criteria:

- the contractual terms specify that the policyholder participates in a share of a clearly identified pool of underlying items;
- the Company expects to pay to the policyholder an amount equal to a substantial share of the fair value returns from the underlying items; and
- a substantial proportion of the cash flows that the Company expects to pay to the policyholder should be expected to vary with the cash flows from the underlying items.

In assessing whether the conditions above are met, the Company uses its expectations at the issue date of the contracts.

The Company holds reinsurance contracts to mitigate certain risk exposure. These are quota share reinsurance and facultative reinsurance contracts. A reinsurance contract is an insurance contract issued by a reinsurer to compensate the Company for claims arising from one or more insurance contracts issued by the Company.

### **3.1.3 Separating components from insurance and reinsurance contracts**

No insurance contracts issued by the Company have other components in addition to the provision of the insurance coverage service, such as an investment component, embedded derivatives, etc. for which the company would need to separate.

### **3.1.4 Level of aggregation**

The Company identifies portfolios by aggregating insurance contracts that are subject to similar risks and managed together. In grouping insurance contracts into portfolios, the Company considers the similarity of risks rather than the specific labelling of the product lines. The Company determines that all contracts within each product line, as defined for management purposes, have similar risks and, therefore, represent a portfolio of contracts when they are managed together.

Each portfolio is sub-divided into groups of contracts to which the recognition and measurement requirements of IFRS 17 are applied. At initial recognition, the Company segregates contracts based on when they were issued. A portfolio contains all contracts that were issued within a 12-month period. Each portfolio is then further disaggregated into three groups of contracts:

- a) contracts that are onerous on initial recognition;
- b) contracts that, on initial recognition, have no significant possibility of becoming onerous subsequently; and
- c) any remaining contracts in the portfolio.

The Company has opted to adopt annual cohort that aligns with the financial year of the Company.

## **STATEMENT OF MATERIAL ACCOUNTING POLICY**

In determining the appropriate group, the Company measures a set of contracts together using reasonable and supportable information. The Company applies significant judgement in determining at what level of granularity the Company has sufficient information to conclude that all contracts within a set will be in the same group. In the absence of such information the Company assesses each contract individually.

The Company determines the appropriate level at which reasonable and supportable information is available to assess whether the contracts are onerous at initial recognition and whether the contracts not onerous at initial recognition have a significant possibility of becoming onerous subsequently.

All groups include only contracts issued within a 12-month period. The composition of groups established at initial recognition is not subsequently reassessed.

For all portfolios accounted for applying the premium allocation approach (PAA), the Company determines that the contracts are not onerous on initial recognition, unless there are facts and circumstances indicating otherwise. The Company assesses the likelihood of changes in applicable facts and circumstances to determine whether contracts not onerous on initial recognition belong to a group with no significant possibility of becoming onerous in the future.

If the facts and circumstances indicate that some contracts are onerous, the Company performs an additional assessment to determine whether some contracts are onerous. In making the assessment, the Company uses information about estimates provided by its internal reporting.

Facts and circumstances referred to in *IFRS 17 Para 18 & 57*, imply that the Company is not required to explicitly test for onerous contracts at initial recognition or in subsequent measurement, unless there is a reason to believe that a group of contracts may be onerous.

The following indicators are what the Company has used to assess onerous group of contracts:

- Unfavorable loss ratio or combined ratio
- Inadequate premiums as supported by financial analysis available as part of management information
- Relevant market-wide based information indicating that the portfolio of business the Company is underwriting is unprofitable
- Aggressive underwriting or pricing
- Unfavorable experience trends
- Unfavorable changes in external conditions

All these indicators has been accessed to confirm the Company position on this section and also these indicators will be accessed subsequently.

### **3.1.5 Recognition**

The Company recognizes groups of insurance contracts issued from the earliest of the following dates:

- the beginning of the coverage period of the Company of contracts;
- the date when the first payment from a policyholder in the Company becomes due (in the absence of a contractual due date, this is deemed to be when the first payment is received); and
- when the Company determines that a group of contracts becomes onerous.

The Company recognizes only contracts issued within a one-year period meeting the recognition criteria by the reporting date. Subject to this limit, a group of insurance contracts can remain open after the end of the current reporting period and new contracts are included to the Company when they meet the recognition criteria in subsequent reporting periods until such time that all contracts expected to be included within the Company have been recognised.

However, to avoid such overlapping, the Company has aligned its cohort definition to the financial year.

For Investment contracts with discretionary participation features are initially recognised at the date the Company becomes a party to the contract. The Company currently does not issue investment contracts.

## **STATEMENT OF MATERIAL ACCOUNTING POLICY**

### **3.1.6. Contract boundaries**

The Company includes in the measurement of a group of insurance contracts all the future cash flows expected to arise within the boundary of each of the contracts in the Company.

In determining which cash flows fall within a contract boundary, the Company considers its substantive rights and obligations arising from the terms of the contract, and also from applicable laws and regulations. The Company determines that cash flows are within the boundary of a contract if they arise from substantive rights and obligations that exist during the reporting period in which the Company can compel the policyholder to pay the premiums or the Company has a substantive obligation to provide the policyholder with services.

A substantive obligation to provide services ends when:

- the Company has the practical ability to reassess the risks of a particular policyholder and as a result change the price charged or the level of benefits provided for the price to fully reflect the new level of risk; or
- the boundary assessment is performed at a portfolio rather than individual contract level, there are two criteria that both need to be satisfied: The Company must have the practical ability to reprice the portfolio to fully reflect risk from all policyholders' and the Company's pricing must not take into account any risks beyond the next reassessment date.

### **3.1.7 Measurement of insurance contracts issued**

#### **3.1.7.1 Insurance contracts under the premium allocation approach (PAA)**

The Company applied the PAA measurement to all groups of insurance contracts with a coverage period of one year or less.

In addition, the Company applied PAA measurement for other groups that meet the PAA eligibility requirement i.e where the Liability for remaining coverage when measured under PAA is not materially different when measured under General Measurement Model (GMM). Therefore, the Company currently applies PAA to all portfolios.

The carrying amount of the LIC is measured similarly to GM however for those claims that the Company expects to be paid within one year or less from the date of incurring, the Company does not adjust future cash flows for the time value of money and the effect of financial risk. However, claims expected to take more than one year to settle are discounted.

The Company measures the liability for remaining coverage at the amount of premiums received in cash. As all the issued insurance contracts to which the PAA is applied have coverage of a year or less, the Company applies a policy of expensing insurance acquisition cash flows as they are incurred.

According to IFRS 17 Para 55(a), at initial recognition, the carrying amount of the liability for remaining coverage(LRC) shall be measured as follows:

- i) Premiums received, if any, at initial recognition
- ii) Minus any insurance acquisition cash flows at the same date
- iii) Plus or minus any amount arising from the derecognition at that date of the asset or liability recognized for insurance acquisition cash flows applying IFRS 17 Para 27.

In subsequent measurement, the carrying amount of the liability is the carrying amount at the start of the reporting period:

- i) Plus the premiums received in the period;
- ii) Minus insurance acquisition cash flows; unless the entity chooses to recognise the payments as an expense applying IFRS 17 Para 59(a);
- iii) Plus any amounts relating to the amortization of insurance acquisition cash flows recognised as an expense in the reporting period; unless the entity chooses to recognise insurance acquisition cash flows as an expense applying IFRS 17 Para 59(a);
- iv) Plus any adjustment to a financing component, applying IFRS 17 Para 56;
- v) Minus the amount recognised as insurance revenue for coverage provided in that period (see IFRS 17 Para B126); and
- vi) Minus any investment component paid or transferred to the liability for incurred claims.

The carrying amount of the liability for remaining coverage at the end of each subsequent reporting period represents the carrying amount at the start of the reporting period adjusted for the following:

- (i) the premiums received in the period and the amount recognised as insurance revenue for insurance contract services provided in that period; and
- (ii) any adjustment to a financing component and any investment component paid or transferred to the liability for incurred claims.

The Company has determined that there is no significant financing component in group of insurance contracts with a coverage period of one year or less. The Company elected not to discount the liability for remaining coverage to reflect the time value of money and financial risk for such insurance contracts.

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The carrying amount of the LIC is measured similar to GMM, however for those claims that the Company expects to be paid within one year or less from the date of incurring, the Company elect not adjust future cash flows for the time value of money and the effect of financial risk. However, claims expected to take more than one year to settle are discounted.

The Company currently has policies where settlement of liability for incurred claims are beyond a year and are discounted for.

Applying the PAA, the Company revenue is measured at the amount allocated from the expected premium receipts excluding any investment component. The allocation is done on the basis of the passage of time unless the expected pattern of release from risk differs significantly from the passage of time, in which case it is recognised on the expected timing of incurred claims and benefits. the Company applies judgement in determining the basis of allocation.

### **3.1.7.2 Onerous Contracts**

If facts and circumstances (e.g unfavourable loss ratio or combined ratio) lead the Company to believe that a group under PAA has become onerous, the Company tests it for onerousness and then the Company will apply the general measurement model to calculate the loss component. If the amount of the fulfilment cash flows exceeds the carrying amount of the liability for remaining coverage under PAA, the Company recognise a loss in profit or loss and increases the liability for remaining coverage for the corresponding amount.

Contracts expected on initial recognition to be loss-making are grouped together and such groups are measured and presented separately. Once contracts are allocated to a group, they are not re-allocated to another group, unless they are substantively modified.

### **3.1.8 Reinsurance contracts held**

#### **3.1.8.1 Recognition**

The Company uses proportionate (facultative and treaty) reinsurance to mitigate some of its risks exposures. Reinsurance contracts held are accounted under IFRS 17 when they meet the definition of an insurance contract, which includes the condition that the contract must transfer significant insurance risk.

Reinsurance contracts transfer significant insurance risk only if they transfer to the reinsurer substantially all the insurance risk relating to the reinsured portions of the underlying insurance contracts, even if a reinsurance contract does not expose the issuer (reinsurer) to the possibility of a significant loss. The effect of non-performance risk of the reinsurer is assessed at each reporting date and the effect of changes in the non-performance risk is recognised in profit or loss.

Reinsurance contracts held are accounted for separately from underlying insurance contracts issued and are assessed on an individual contract basis. In aggregating reinsurance contracts held, the Company applies the general approach and disaggregates a portfolio of its reinsurance contracts held into three groups of contracts:

- a) contracts that on initial recognition have a net gain;
- b) contracts that, on initial recognition, have no significant possibility of resulting in a net gain subsequently; and
- c) any remaining reinsurance contracts held in the portfolio.

In determining the timing of initial recognition of a reinsurance contract, the Company assess whether the reinsurance contract's terms provide protection on losses on a proportionate basis. the Company recognizes a group of reinsurance contracts held that provides proportionate coverage:

- (i) at the same time as the onerous group of underlying contracts is recognised, or
- (ii) for all the other reinsurance contracts held that provide proportionate coverage, at the start of the coverage period of that group of reinsurance contracts; or at the initial recognition of any of the underlying insurance contracts, whichever is later.

The Company recognise a group of non-proportional reinsurance contracts at the earliest of the beginning of the coverage period of the group of reinsurance contracts held or the date the entity recognizes an onerous group of underlying insurance contracts if the entity entered into the related reinsurance contract held in the group of reinsurance contracts held at or before that date.

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### **3.1.8.2 Reinsurance contracts held measured under the PAA**

The Company measures reinsurance contracts applying the PAA Measurement model which follows the same as the underlying insurance contract was measured. Under the PAA, the initial measurement of the asset equals the reinsurance premium paid. It also measured the amount relating to remaining service by allocating the premium paid over the coverage period of the Company. For all reinsurance contracts held the allocation is based on the passage of time or the expected incidence of claims.

### **3.1.9 Presentation**

The Company presents separately in the statement of financial position the carrying amount of portfolios of insurance contracts that are assets and those that are liabilities, portfolio of reinsurance contracts held that are assets and those that are liabilities.

The Company disaggregates the amounts recognised in the statement of profit or loss and other comprehensive income into an insurance service result sub-total that comprises insurance revenue and insurance service expenses and, separately from the insurance service result, the insurance finance income or expenses.

The Company includes any assets for insurance acquisition cash flows recognised before the corresponding groups of insurance contracts are recognised in the carrying amount of the related portfolios of insurance contracts issued.

The Company does not disaggregate the change in risk adjustment for non-financial risk between a financial and non-financial portion and includes the entire change as part of the insurance service result.

#### **3.1.9.1 Insurance revenue**

As the Company provides insurance services under a group of insurance contracts issued, it reduces its liability for remaining coverage and recognizes insurance revenue, which is measured at the amount of consideration the Company expects to be entitled to in exchange for those services.

When applying the PAA, the Company recognizes insurance revenue for the period based on the passage of time by allocating expected premium receipts including premium experience adjustments to each period of service and excluding any investment component.

#### **3.1.9.2 Insurance service expense**

Insurance service expense arising from group insurance contracts issued comprises of:

- changes in the LIC related to claims and expenses incurred in the period;
- changes in the LIC related to claims and expenses incurred in prior periods (related to past service);
- other directly attributable expenses incurred in the period;
- amortization of insurance acquisition cash flows, which is recognised at the same amount in both insurance service expense and insurance contract revenue; and
- changes in the liability for remaining coverage related to future service that do not adjust the contractual service margin, because they are changes in the loss components of onerous groups of contracts.

#### **3.1.9.3 Income or expenses from reinsurance contracts held**

The Company presents income or expenses from a group of reinsurance contracts held and reinsurance finance income or expenses in profit or loss for the period separately. Income or expenses from reinsurance contracts held are split into the following two amounts:

- amount recovered from reinsurers; and
- an allocation of the reinsurance premiums paid, provided that together they equal total income or expenses from reinsurance contracts held.

The Company presents cash flows that are contingent on claims as part of the amount recovered from reinsurers. Ceding commissions that are not contingent on claims of the underlying contracts are presented as a deduction in the premiums to be paid to the reinsurer which is then allocated to profit or loss.

#### **3.1.9.4 Insurance finance income and expenses**

Insurance finance income or expenses present the effect of the time value of money and the change in the time value of money, together with the effect of financial risk and changes in financial risk.

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**3.1.9.5 The use of OCI presentation for insurance finance income and**

The Company has an accounting policy choice to either present all of the period's insurance finance income or expenses in profit or loss or to split the amount between profit or loss and other comprehensive income (OCI). In considering the choice of presentation of insurance finance income or expenses, The Company has chosen to include the entire change in risk adjustment as part of the insurance service result and not disaggregate the change in risk adjustment between the insurance service result and insurance finance income or expense in consistence with the provision of IFRS 17 Para 81. The Company will not apply the OCI option and the choice is made at the level of portfolio of insurance contracts and would be applied consistently for every group of contracts within each portfolio.

**3.1.10 Transition**

the Company has adopted IFRS 17 retrospectively, applying the modified retrospective approach and the fair value approach when the full retrospective approach was impracticable. The Company applied the full retrospective approach to all insurance contracts.



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### **3.2 Cash and cash equivalents**

Cash and cash equivalents include cash in hand and at bank, call deposits and short term highly liquid financial assets with original maturities of three months or less from the acquisition date, which are subject to insignificant risk of changes in their fair value, and are used by the Company in the management of its short-term commitments.

Cash and cash equivalents are carried at amortized cost in the statement of financial position. For the purpose of the statement of cash flows, cash and cash equivalents are net of outstanding overdrafts.

### **3.3 Financial assets and liabilities**

#### **3.3.1 Classification**

The classification of financial assets depends on the purpose for which the investments were acquired or originated. The Company classifies its financial assets into the following categories in line with IFRS 9:

- a) Financial assets at fair value through profit or loss;
- b) Amortized cost.

The Company's financial assets include cash and short term deposits, trade and other receivables, investment valued at fair value through profit and loss, investment valued at amortized cost, statutory deposit with CBN and reinsurance recoverable.

The Company's financial liabilities are classified as other financial liabilities. They include: insurance contract liabilities, creditors and accruals, trade payables and other payables.

#### **3.3.2 Initial recognition**

The Company's financial liabilities are classified as other financial liabilities. They include: insurance contract liabilities, creditors and accruals, trade payables and other payables.

#### **a. Business Model Assessment**

The business model reflects how the Company manages assets in order to generate cash flows. That is, it reflects whether the Company's objective is solely to collect the contractual cash flows from assets or to collect both the contractual cash flows and cash flows arising from the sale of assets. If neither of these is applicable, then the financial assets are classified as part of the other business model and measured at FVTPL. Factors considered by the Company in determining the business model for a Company of assets include past experience on how the cash flows for these assets were collected, how the asset's performance is evaluated and reported to key management personnel, how risks are assessed and managed and how managers are compensated. The proceeds from the contractual cash flows of the financial assets are used to settle insurance contract liabilities as they become due. To ensure that the contractual cash flows from the financial assets are sufficient to settle those liabilities, the Company undertakes significant buying and selling activity on a regular basis to rebalance its portfolio of assets and to meet cash flow needs as they arise.

#### **b. Solely payments of principal and interest**

Where the business model is to hold assets to collect contractual cash flows or to collect contractual cash flows and sell, the Company assesses whether the financial instruments' cash flows represent Solely Payment of Principal and Interest (the SPPI test). In making this assessment, the Company considers whether the contractual cash flows are consistent with a basic lending arrangement (i.e. interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement). Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset is classified and measured at FVTPL.

The Company reclassifies debt investments when and only when its business model for managing those assets changes. The reclassification takes place from the start of the first reporting period following the change. Such changes are expected to be very infrequent, and none occurred during the period. The Company may also irrevocably designate financial assets at FVTPL if doing so significantly reduces or eliminates a mismatch created by assets and liabilities being measured on different bases. The Company has determined that an accounting mismatch is reduced if financial assets backing insurance contracts are measured at FVTPL. For these instruments, the Company has applied the option to designate these financial assets at FVTPL.

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### **3.3.3 Subsequent measurement**

#### **a. Financial assets held at fair value through profit or loss**

Financial assets at fair value through profit or loss include financial assets held for trading. Financial assets classified as trading are acquired principally for the purpose of selling in the short term.

These investments are initially recorded at fair value. Subsequent to initial recognition, they are re-measured at fair value, with gains and losses arising from changes in this value recognized in the income statement in the period in which they arise. The fair values of quoted investments in active markets are based on current bid prices. The fair values of unquoted equities, and quoted equities for which there is no active market, are established using valuation techniques corroborated by independent third parties. These may include reference to the current fair value of other instruments that are substantially the same and discounted cash flow analysis.

#### **b. Financial assets at amortized cost**

Financial assets are measured at amortized cost if they are held within a business model whose objective is to hold for collection of contractual cash flows where those cash flows represent solely payments of principal and interest. After initial measurement, debt instruments in this category are carried at amortized cost using the effective interest rate method. Amortized cost is calculated taking into account any discount or premium on acquisition, transaction costs and fees that are an integral part of the effective interest rate. Interest income on financial assets at amortized cost is included in investment income in the statement of profit or loss and other comprehensive income.

The company's placement with other financial institutions with original maturities of three months or less from the acquisition date are measured at amortized cost. Impairment on financial assets measured at amortized cost is calculated using the expected credit loss approach.

### **3.3.4 Trade receivables**

Trade receivables arising from insurance contracts are stated after deducting allowance made for specific debts considered doubtful of recovery. Premium receivables are recognized when confirmation of premium is received from insurance brokers and co-insurance in the form of credit notes and are within 30 days, in conformity with the "No premium, No cover" policy. Trade receivables are reviewed at every reporting period for impairment (see note 3(d)(iii) for the accounting policy on impairment of trade receivables).

### **3.3.5 Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are measured at amortized cost using the effective interest method, less any impairment. Loans and receivables on the statement of financial position comprise staff loans and loans to policy holders. Loans and receivables, after initial measurement, are measured at amortized cost, using the effective interest rate method less any impairment (if any). Amortized cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the effective interest rate.

Loans granted at below market rates are fair valued by reference to expected future cash flows and current market interest rates for instruments in a comparable or similar risk class and the difference between the historical cost and fair value is accounted for as employee benefits under staff costs.

Interest on loans and receivables are included in profit or loss and reported as other operating income. When the asset is impaired, they are carried on the statement of financial position as a deduction from the carrying amount of the loans and receivables and recognized in the statement of profit or loss as impairment losses.

### **3.3.6 Fair value measurement**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Company has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Company measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

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If there is no quoted price in an active market, then the Company uses valuation techniques that maximize the use of relevant observable inputs and minimize the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price, i.e. the fair value of the consideration given or received. If the Company determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognized in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Company measures assets and long positions at a bid price and liabilities and short positions at an ask price. Portfolios of financial assets and financial liabilities that are exposed to market risk and credit risk that are managed by the Company on the basis of the net exposure to either market or credit risk are measured on the basis of a price that would be received to sell a net long position (or paid to transfer a net position) for a particular risk exposure. Those portfolio-level adjustments are allocated to the individual assets and liabilities on the basis of the relative risk adjustment of each of the individual instruments in the portfolio.

The Company recognizes transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred. The Company discloses fair value of all its financial instruments.

### **3.3.7 De-recognition of financial instruments**

The Company derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or when its rights to receive the contractual cash flows on the financial asset in a transaction that transfers substantially all the risks and rewards of ownership of the financial asset are transferred, or it neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control over the transferred asset.

Any interest in transferred financial assets that is created or retained by the Company is recognized as a separate asset or liability.

On de-recognition of financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognized in other comprehensive income is recognized in profit or loss.

The Company enters into transactions whereby it transfers assets recognized on its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not de-recognized. Transfers of assets with retention of all or substantially all risks and rewards include, for example, securities lending and repurchase transactions.

In transactions in which the Company neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset and it retains control over the asset, the Company continues to recognize the asset to the extent of its continuing involvement, determined by extent to which it is exposed to changes in the value of the transferred asset.

The rights and obligations retained in the transfer are recognized separately as assets and liabilities as appropriate. In transfers where control over the asset is retained, the Company continues to recognize the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

The Company derecognizes a financial liability when its contractual obligations are discharged, cancelled or expired.

### **3.3.8 Impairment of assets**

#### **a. Financial assets carried at amortized cost**

The carrying amounts of these assets are reviewed at each reporting date to determine whether there is any objective evidence of impairment. A financial asset is considered to be impaired if objective evidence indicates that one or more events that have occurred since the initial recognition of the asset have had a negative effect on the estimated future cash flows of that asset and can be reliably estimated. Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Company about the following events:

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- i. Significant financial difficulty of the issuer or debtor;
- ii. A breach of contract, such as a default or delinquency in payments;
- iii. It is becoming probable that the issuer or debtor will enter bankruptcy or other financial reorganization;
- iv. The disappearance of an active market for that financial asset because of financial difficulties; or
- v. Observable data indicating that there is a measurable decrease in the estimated future cash flow from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the Company.

For financial assets measured at amortized cost, the Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant and individually or collectively for financial assets that are not individually significant. Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics. An impairment loss in respect of a financial asset measured at amortized cost is calculated as the difference between its carrying value and the present value of the estimated future cash flows discounted at the original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognized in the income statement. If the financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under contract. The Company may measure impairment on the basis of an instrument's fair value using an observable market price.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the issuer's ability to pay all amounts due under the contractual terms of the debt instrument being evaluated. If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as improved credit rating), the previously recognized impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognized in the statement of profit or loss and other comprehensive income.

**b. Trade receivables**

Trade receivables arising from insurance contracts represent premium debtors with determinable payments that are not quoted in an active market and the Company has no intention to sell. Trade receivables are recognized when confirmation of premium is received from insurance brokers and co-insurance in the form of credit notes and are within 30 days, in conformity with the "No premium, No cover" policy. Trade receivables that are individually identified as impaired are assessed for specific impairment. All other trade receivables are assessed for collective impairment. Receivables are stated net of impairment determined in line with financial assets carried at amortized cost.

**c. Loans and receivables**

For loans and receivables, the amount of the impairment loss recognized is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate. If in a subsequent period the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortized cost would have been had the impairment not been recognized.

**d. Impairment of non-financial assets**

The Company's non-financial assets with carrying amounts other than investment property are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For intangible assets that have indefinite useful lives or that are available for use, the recoverable amount is estimated each year at the same time.

An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognized in profit or loss.

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The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

In respect of other assets, impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

### **3.3.9 Offsetting financial instruments**

Financial assets and liabilities are set off and the net amount presented in the statement of financial position when, and only when, the Company has a legally enforceable right to set off the recognized amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously. Income and expenses are presented on a net basis only when permitted under IFRS, or for gains and losses arising from the group of similar transactions.

### **3.4 Other receivables and prepayments**

Prepayments and other receivables are carried at cost less amortization and accumulated impairment losses.

### **3.5 Intangible assets**

#### **3.5.1 Software**

Recognition of software acquired is only allowed if it is probable that future economic benefits to this intangible asset are attributable and will flow to the Company.

Software acquired is initially measured at cost. The cost of acquired software comprises its purchase price, including any import duties and non-refundable purchase taxes, and any directly attributable expenditure on preparing the asset for its intended use. After initial recognition, software acquired is carried at its cost less any accumulated amortization and any accumulated impairment losses. Maintenance costs should not be included.

Subsequent expenditure on software assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditures are expensed as incurred. Amortization is recognized in profit or loss on a straight-line basis over the estimated useful life of the software, from the date that it is available for use. The estimated useful life of software is Five (5) years subject to annual reassessment.

Amortization methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate. Intangible assets are reviewed at each reporting date for impairment.

#### **3.5.2 Property, plant and equipment**

##### **3.5.2.1 Recognition & measurement**

All items of property and equipment except leasehold land, are measured at cost less accumulated depreciation and accumulated impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset.

When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

Gains and losses on disposal of items of property and equipment are determined by comparing the proceeds from disposal with the carrying amount of property and equipment and are recognized within other income in statement of profit or loss and other comprehensive income. An asset's useful life is reviewed at the end of each reporting period and adjusted if appropriate. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

##### **3.5.2.2 Subsequent costs**

Subsequent costs on replacement parts on an item of property are recognized in the carrying amount of the asset and the carrying amount of the replaced or renewed component is derecognized.

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**3.5.2.3 Subsequent measurement**

All items of property and equipment except land and buildings are subsequently measured at cost less accumulated depreciation and impairment losses.

When an individual property is revalued, any increase in its carrying amount (as a result of revaluation) is transferred to a revaluation reserve, except to the extent that it reverses a revaluation decrease of the same property previously recognized as an expense in the statement of profit or loss and other comprehensive income.

When the value of an individual property is decreased as a result of a revaluation, the decrease is charged against any related credit balance in the revaluation reserve in respect of that property. However, to the extent that it exceeds any surplus, it is recognized as an expense in the statement of profit and loss.

**3.5.2.4 Depreciation**

Depreciation is calculated on property and equipment on the straight line basis to write down the cost of each asset to its residual value over its estimated useful life. Depreciation methods, useful lives and residual values are reassessed at each reporting date. No depreciation is charged on property and equipment until they are brought into use.

Depreciation reduces an asset's carrying value to its residual value at the end of its useful life, and is allocated on a straight line basis over the estimated useful lives, as follows:

<b>Asset</b>	<b>Depreciation Rate</b>
Building	2%
Office Equipment	20%
Computer Hardware	20%
Furniture and Fittings	20%
Motor Vehicles	25%

Depreciation methods, useful lives and residual values are reassessed at each reporting date and adjusted if appropriate.

The estimated useful life for the assets as follows

Building	50 Years
Office Equipment	5 Years
Computer Hardware	5 Years
Furniture and Fittings	5 Years
Motor Vehicles	4 Years

**3.5.2.5 De-recognition**

Upon disposal of any item of property and equipment or when no future economic benefits are expected to flow from its use, such items are derecognized from the books. Gains and losses on disposal of assets are determined by comparing proceeds with their carrying amounts and are recognized in the income statement in the year of de- recognition.

**3.6 Statutory deposit**

The statutory deposit represents 10% of the paid up capital of the Company deposited with the Central Bank of Nigeria (CBN) as mandated by the Insurance Act 2003. The deposit is measured at cost and interest is paid twice annually at rates determined by the CBN.

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### **3.7 Trade and other payables**

Trade and other payables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method. The fair value of a non-interest bearing liability is its discounted repayment amount. If the due date of the liability is less than one-year discounting is omitted.

### **3.8 Provisions**

A provision is recognized if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

Provisions are determined by discounting the expected future cash flows at the rate that reflects current market assessments of the time value of money and the risks specific to the obligation.

### **3.9 Share capital & reserves**

#### **3.9.1 Share capital.**

The Company classifies ordinary shares and share premium as equity when there is no obligation to transfer cash or other assets. Incremental costs directly attributable to issue of shares are recognized as deductions from equity net of any tax effects.

#### **3.9.2 Dividend on ordinary shares**

Dividends on the Company's ordinary shares are recognized in equity in the period in which they are paid or, if earlier, approved by the Company's shareholders.

Dividend distribution to the Company's shareholders is recognized as a liability in the financial statements in the period in which the dividends are approved by the Company's shareholders. Dividends that are proposed but not yet declared are disclosed in the notes to the financial statements.

#### **3.10 Contingency reserves/ Asset revaluation reserve**

In compliance with the Insurance Act 2003, the contingency reserve for life business is credited with an amount equal to 1% of gross premium or 10% of net profit (whichever is greater) and accumulated until it reached the amount of minimum paid up capital.

#### **3.11 Fair value reserve**

Fair value reserves represents the fair value difference on revaluation of financial assets carried at fair value through other comprehensive income as at balance sheet date.

#### **3.12 Earnings per share**

The Company presents Basic Earnings Per Share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period excluding treasury shares held by the Company.

Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

#### **3.13 Contingent liabilities**

A contingent liability is a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company; or the Company has a present obligation as a result of past event which is not recognized because it is not probable that an outflow of resources will be required to settle the obligation; or the amount cannot be reliably estimated. Contingent liabilities normally comprise legal claims or court processes in respect of which a liability is not likely to crystallize.

## **STATEMENT OF ACCOUNTING POLICY**

### **3.14. Investment and other operating income**

Investment income comprises interest income earned on short-term deposits and income earned on trading of securities including all realized and unrealized fair value changes, interest, dividends and foreign exchange differences. Investment income is accounted for on an accrual basis.

Interest income and expenses for all interest-bearing financial instruments including financial instruments measured at fair value through profit or loss, are recognized within 'investment income' and 'finance costs' in the income statement using the effective interest rate method. Fees and commissions that form part of an integral part of the effective yield of a financial instrument are recognized as an adjustment to the effective interest rate of the instrument. When a receivable is impaired, the Company reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument.

### **3.15 Dividend income**

Dividend is recognized as earned when the quoted price of the related security is adjusted to reflect the value of the dividend and is stated net of withholding tax. Scrip dividend is recognized on the basis of the market value of the shares on the date they are quoted.

### **3.16 Management and other operating expenses**

Management expenses are expenses other than claims and underwriting expenses. They are accounted for on an accrual basis.

### **3.17 Hypothecation of Assets**

The Company structured its assets to meet the requirements of the Insurance Act 2003 wherein the policyholders' assets and funds are not co-mingled with assets and funds that belong to shareholders and other funds.

In particular, investment properties, investment securities (equities and fixed income securities) and insurance funds hypothecated to policyholders are distinguished from those owned by the shareholders.

### **3.18 Segment reporting**

A segment is a distinguishable component of the Company that is engaged in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on business segments.

### **3.19 Leases**

Leases (right-of-use asset) are accounted for in accordance with IFRS 16 and are accounted for in line with the company being the lessee. At the commencement date, the Company recognises a right-of-use asset at cost and a lease liability, where applicable, at the present value of the lease payments that are not paid at that date.

The cost of the right-of-use asset comprises the amount of the initial measurement of the lease liability, any lease payments made at or before the commencement date less any lease incentives received, any initial direct costs incurred by the lessee and an estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease.

After the commencement date, the company measures the right-of-use asset at cost less any accumulated depreciation and any accumulated impairment losses and adjusted for any remeasurement of the lease liability using the straight line method. The Company subsequently measures the lease liability by increasing the carrying amount to reflect interest on the lease liability, reducing the carrying amount to reflect the lease payments made and remeasuring the carrying amount to reflect any reassessment or lease modifications.

The company has applied judgement to determine the lease term for some lease contracts in which it is a lessee that include renewal options. The assessment of whether the company is reasonably certain to exercise such options impacts the lease term, which significantly affects the amount of lease liabilities and right-of-use assets recognized.



## **STATEMENT OF ACCOUNTING POLICY**

### **3.20 Employee Benefit**

#### Short-term benefits

Short-term employee benefit obligations include wages, salaries and other benefits which the Company has a present obligation to pay, as a result of employees' services provided up to the balance sheet date. The accrual is calculated on an undiscounted basis, using current salary rates.

The Company operates a defined contributory retirement scheme as stipulated in the Pension Reform Act 2004. Under the defined contribution scheme, the Company pays fixed contributions of 10% to a separate entity – Pension Fund Administrators; employees also pay 8% to the same entity. Once the contributions have been paid, the Company retains no legal or constructive obligation to pay further contributions if the Fund does not hold enough assets to finance benefits accruing under the retirement benefit plan. The Company's obligations are recognised in the statement of comprehensive income.

### **3.21 Income tax**

#### **a Current tax**

Current tax comprises the expected tax payable or receivable on the taxable income or loss for the year, and any adjustment to tax payable or receivable in respect of previous years. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any. It is measured using tax rates enacted or substantively enacted at the reporting date and is assessed as follows:

- Company Income tax is computed on Taxable profits
- Tertiary education tax is computed on assessable profits
- National Information Technology Development Agency levy is computed on profit before tax (i.e. Technology levy)
  
- Nigeria Police Trust Fund levy is computed on net profit (i.e. profit after deducting all expenses and taxes from revenue earned by the company during the year).

Total amount of tax payable under CITA is determined based on the higher of two components namely Company Income Tax (based on taxable income (or loss) for the year); and minimum tax. Taxes based on profit for the period are treated as income tax in line with IAS 12.

#### **b Minimum tax**

Minimum tax which is based on a gross amount is outside the scope of IAS 12 and therefore, are not presented as part of income tax expense in the profit or loss. The Company is subject to the Finance Act (amendments made to Companies Income Tax Act (CITA)). Total amount of tax payable under the new Finance Act shall not be less than 0.25% of the Company's gross premium for general business and 0.25% of gross income for life business.

Where the minimum tax charge is higher than the Company Income Tax (CIT), a hybrid tax situation exists. In this situation, the CIT is recognized in the income tax expense line in the profit or loss and the excess amount is presented above the income tax line as Minimum tax.

#### **c Deferred taxation**

Deferred taxation, which arises from timing differences in the recognition of items for accounting and tax purposes, is calculated using the liability method. Deferred taxation is provided fully on timing differences, which are expected to reverse at the rate of tax likely to be in force at the time of reversal. A deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which the associated unused tax losses and deductible temporary differences can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred tax is not recognised for the following temporary differences: the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, differences relating to investments in subsidiaries to the extent that they probably will not reverse in the foreseeable future and differences arising from investment property measured at fair value whose carrying amount will be recovered through use. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Additional income taxes that arise from the distribution of dividends are recognised at the same time as the liability to pay the related dividend is recognised.

## **STATEMENT OF ACCOUNTING POLICY**

### **3.22 Critical Accounting Judgement**

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Changes in assumptions may have a significant impact on the financial statements in the period the assumptions change. The Management believe that the underlying assumptions are appropriate and that the Company's financial statements therefore present the financial position and results fairly.

Management makes estimates and assumptions that affect the reported amounts of assets and liabilities. The underlying judgments of the selection and disclosure of the Company's critical accounting policies and estimates, and the application of these policies and estimates are continually evaluated based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Critical accounting judgements made in applying the Company's accounting policies include:

#### **3.22.1 Assessment of significance of insurance risk**

The Company applies its judgement in assessing whether a contract transfers to the issuer significant insurance risk.

A contract transfers significant insurance risk only if an insured event could cause the Company to pay additional amounts that are significant in any single scenario and only if there is a scenario that has commercial substance in which the issuer has a possibility of a loss on a present value basis upon an occurrence of the insured event, regardless of whether the insured event is extremely unlikely. The assessment of whether additional amounts payable on the occurrence of an insured event are significant and whether there is any scenario with commercial substance in which the issuer has a possibility of a loss on a present value basis involves significant judgement and is performed at initial recognition on a contract-by-contract basis. The type of contracts where this judgement is required are those that transfer financial and insurance risk and result in the latter being the smaller benefit provided.

#### **3.22.2 Combination of insurance contracts:**

Determining whether it is necessary to treat a set or series of insurance contracts as a single contract involves significant judgement and careful consideration. In assessing whether a set or series of insurance contracts achieve, or are designed to achieve, an overall commercial effect, the Company determines whether the rights and obligations are different when looked at together compared to when looked at individually and whether the Company is unable to measure one contract without considering the other. The Company does not have contracts that require combination.

#### **3.22.3 Separation of non-insurance components from insurance contracts:**

If the Company issues some insurance contracts that have several elements in addition to the provision of the insurance coverage service, such as other goods or services. Some of these elements will need to be separated and accounted for by applying other Standards, while other elements remain within the insurance measurement model. In assessing whether components meet the separation criteria and should be separated, the Company applies significant judgement. However, the Company currently does not have non-insurance components that require separation.

#### **3.22.4 Determination of the contract boundary**

The measurement of a group of insurance contracts includes all the future cash flows arising within the contract boundary. In determining which cash flows fall within a contract boundary, the Company considers its substantive rights and obligations arising from the terms of the contract, from applicable law, regulation and customary business practices. Cash flows are considered to be outside of the contract boundary if the Company has the practical ability to reprice existing contracts to reflect their reassessed risks, and if the contract's pricing for coverage up to the date of reassessment only considers the risks until the next reassessment date. the Company applies its judgement in assessing whether it has the practical ability to set a price that fully reflects all the risks in the contract or portfolio. the Company considers contractual, legal and regulatory restrictions when making its assessment and applies judgement to decide whether these restrictions have commercial substance. See Note 1.G for more details

In particular, investment properties, investment securities (equities and fixed income securities) and insurance funds hypothecated to policyholders are distinguished from those owned by the shareholders.

## **STATEMENT OF ACCOUNTING POLICY**

### **3.22.5 Identification of portfolios**

The Company defines a portfolio as insurance contracts subject to similar risks and managed together. Contracts within the same product line are expected to be in the same portfolio as they have similar risks and are managed together. The assessment of which risks are similar and how contracts are managed requires the exercise of judgement.

### **3.22.6 Level of aggregation:**

The Company applies judgement when distinguishing between contracts that have no significant possibility of becoming onerous and other profitable contracts.

### **3.22.7 Expected credit loss on financial assets**

The measurement of the ECL allowance for financial assets measured at AC and FVOCI is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behavior.

### **3.22.8 Recognition of deferred tax**

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

### **3.22.9 Determining the lease term - IFRS 16**

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

The following factors are the most relevant:

- If there are significant penalties to terminate (or not extend), the Company is typically reasonably certain to extend (or not terminate).
- If any leasehold improvements are expected to have a significant remaining value, the Company is typically reasonably certain to extend (or not terminate).
- Otherwise, the Company considers other factors, including historical lease durations and the costs and business disruption required to replace the leased asset.

The lease term is reassessed if an option is actually exercised (or not exercised) or the Company becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and is within the control of the Company.

## **3.23 Key sources of estimation uncertainty**

The following are key estimations that the directors have used in the process of applying the Company's accounting policies and that have the most significant effect on the amounts recognised in financial statements.

By applying IFRS 17 to measurement of insurance contracts issued and reinsurance contracts held, the Company has made estimations in the following key areas. They form part of the overall balances of insurance contract assets and liabilities and reinsurance contract assets and liabilities:

- Future cash flows
- Discount rates
- Risk adjustment for non-financial risk
- Allocation of expenses into attributable and non attributable

### **3.23.1 Actuarial valuation of insurance contracts liabilities**

The Insurance liability Valuation of a general insurance Company is internationally recognised as best practice for insurance companies. The insurance Liability Valuation involves determining best estimates (applying the prescribed methodologies) of Outstanding Claims Liabilities and the premium Liabilities of insurers.

### **3.23.2 Sensitivity Analysis of carrying amounts to changes in assumptions**

The table below analyses how the profit or loss and equity would have increased (decreased) if changes in underwriting risk variables that were reasonably possible at the reporting date had occurred. This analyses presents the sensitivities both before and after risk mitigation by reinsurance and assumes that all other variables remain constant.

**STATEMENT OF ACCOUNTING POLICY**

<b>31-Dec-23</b> <b>In thousands of naira</b>	<b>Profit or loss</b>		<b>Equity</b>	
	<b>Gross</b>	<b>Net</b>	<b>Gross</b>	<b>Net</b>
Ultimate claims (5% increase)	(153,772)	(153,772)	(153,772)	(153,772)
Ultimate claims (5% decrease)	153,772	153,772	153,772	153,772

<b>31-Dec-22</b> <b>In thousands of naira</b>	<b>Profit or loss</b>		<b>Equity</b>	
	<b>Gross</b>	<b>Net</b>	<b>Gross</b>	<b>Net</b>
Ultimate claims (5% increase)	(57,003)	57,003	(57,003)	57,003
Ultimate claims (5% decrease)	57,003	(57,003)	57,003	(57,003)

Changes in underwriting risk variables mainly affect the profit or loss and equity as follows. The effects on profit or loss and equity are presented net of income tax.

<b>Profit or loss</b>	Changes in fulfilment cashflows relating to loss components
	Changes in fulfilment cashflows that are recognised as insurance finance income or expenses in profit or loss
<b>Equity</b>	The effect of profit or loss under (a) above

**3.23.3 Estimate relating to discounting**

In determining discount rates for different products, the Company used the bottom-up approach for cash flows of contracts of the underlying items. Applying this approach, the Company used the yield curve published by Nigerian Actuarial Society (NAS). However, some characteristics should be considered when deriving a risk-free yield curve:

- a) They must be highly liquid assets with high volume of trades, narrow bid-ask spread, which can be quoted for a range of terms/durations
- b) They must have minimal credit risk
- c) They must have reliable measures – volatility of prices, views of market participants.

HGI adopted the monthly yield curve published by the Nigerian Actuarial Society (NAS).

**31-Dec-23**

	<b>1 year</b>	<b>5 years</b>	<b>10 years</b>	<b>20 years</b>	<b>30 years</b>
Aviation	13%	14%	15%	16%	16%
Bond	13%	14%	15%	16%	16%
Engineering	13%	14%	15%	16%	16%
General Accident	13%	14%	15%	16%	16%
Fire	13%	14%	15%	16%	16%
Motor	13%	14%	15%	16%	16%
Marine	13%	14%	15%	16%	16%
Oil and Gas	13%	14%	15%	16%	16%

**STATEMENT OF ACCOUNTING POLICY**

**31-Dec-22**

	<b>1 year</b>	<b>5 years</b>	<b>10 years</b>	<b>20 years</b>	<b>30 years</b>
Aviation	8%	14%	13%	14%	14%
Bond	8%	14%	13%	14%	14%
Engineering	8%	14%	13%	14%	14%
General Accident	8%	14%	13%	14%	14%
Fire	8%	14%	13%	14%	14%
Motor	8%	14%	13%	14%	14%
Marine	8%	14%	13%	14%	14%
Oil and Gas	8%	14%	13%	14%	14%

**3.23.4 Estimate relating to Risk Adjustment**

Considering that HGI is a new business and has limited historical data, the Company has used professional judgment and adopted a 6% risk adjustment factor. The IFRS 17 System (IRIS) implemented by the Company has different methods used in calculating the Risk Adjustment which includes an inbuilt mark model, provision for adverse deviation, and cost of capital approach. Specifically,

- The mark model could not be adopted due to the limited historical claims data.
- Pfad is not appropriate for a general business.
- The Company does not have an economic Capital computation that could have been opted for the cost of capital. Going forward the Company will calibrate for risk adjustment as appropriate (as enough data is been gathered). Also, the statutory Actuary will support HGI to determine the best approach.

**HEIRS GENERAL INSURANCE LIMITED**  
**FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023**

**STATEMENT OF FINANCIAL POSITION**

		31 December 2023	31 December 2022 Restated	1 January 2022 Restated
	NOTES	N'000	N'000	N'000
<b>ASSETS</b>				
Cash and Cash Equivalents	7	1,466,208	744,224	667,981
Financial Assets - FVTPL	8	11,232,385	7,374,165	6,410,730
Financial Assets - Amortised Cost	9	327,769	1,104,741	1,375,398
Trade receivables	10	687,424	1,374,117	158,521
Reinsurance Contract Assets	11	1,768,855	1,179,346	409,920
Other Receivables & Prepayments	12	261,460	185,566	287,116
Right of Use Asset	13	599,392	697,816	703,689
Statutory Deposit	14	1,000,000	1,000,000	1,000,000
Property, Plant and Equipment	15	471,495	288,865	192,255
Intangible Assets	16	291,399	320,066	183,205
<b>Total Assets</b>		<b>18,106,387</b>	<b>14,268,906</b>	<b>11,388,815</b>
<b>LIABILITIES</b>				
Insurance Contract Liabilities	17	5,121,586	3,734,545	1,697,214
Trade Payables	18	6,003	255	97,259
Provision & Other Payables	19	195,078	196,613	104,385
Lease Liability	20	469,644	418,539	362,514
Income Tax Payable	21	24,121	5,019	-
Deferred Taxation	21b	259,476	-	-
<b>Total Liabilities</b>		<b>6,075,908</b>	<b>4,354,971</b>	<b>2,261,372</b>
<b>EQUITY</b>				
Ordinary Share Capital	22	10,000,000	10,000,000	10,000,000
Contingency Reserve	23	782,821	359,512	104,878
Retained Earnings (General Reserve)	24	1,247,658	(445,577)	(977,435)
<b>Total Equity</b>		<b>12,030,479</b>	<b>9,913,935</b>	<b>9,127,443</b>
<b>TOTAL EQUITY &amp; LIABILITIES</b>		<b>18,106,387</b>	<b>14,268,906</b>	<b>11,388,815</b>

These financial statements were authorised for issue by the board of directors on 26 July 2024 and were signed on its behalf by :

**Iony Eumélu**  
**Chairman**

FRC/2013/CIBN/00000002590

**Wole Fayemi**  
**MD/CEO**

FRC/2014/CIIN/00000006540

**Kehinde Olorundare**  
**Chief Finance Officer**

FRC/2013/ICAN/00000000731

**HEIRS GENERAL INSURANCE LIMITED**  
**FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023**

<b>Consolidated statement of profit or loss and Other Comprehensive Income</b>		<b>31-Dec-23</b>	<b>31-Dec-22 Restated</b>
	<b>Note</b>	<b>₱'000</b>	<b>₱'000</b>
Insurance Revenue	25	12,059,642	6,805,222
Insurance service expenses	26	(6,542,496)	(3,538,318)
<b>Insurance service result from insurance contracts issued</b>		<b>5,517,146</b>	<b>3,266,904</b>
Allocation of reinsurance premiums	27	(6,543,538)	(3,167,100)
Amounts recoverable from reinsurers for incurred claims	27	601,356	447,004
<b>Net expenses from reinsurance contracts held</b>		<b>(5,942,182)</b>	<b>(2,720,096)</b>
<b>Insurance service result</b>		<b>(425,036)</b>	<b>546,808</b>
Investment income	31	1,213,101	962,596
Net gains on FVTPL investments	32	270,467	67,814
Net credit impairment losses	34	3,500	(2,280)
<b>Net Investment Income</b>		<b>1,487,068</b>	<b>1,028,130</b>
Net finance expenses from insurance contracts issued	28	(316,661)	103,114
Net finance income from reinsurance contracts held	28	151,804	(11,587)
<b>Net insurance finance expenses</b>		<b>(164,857)</b>	<b>91,527</b>
<b>Net Insurance and Investment Result</b>		<b>897,175</b>	<b>1,666,465</b>
Other Income	33	3,020,164	104,937
Other operating expenses (Non attributable)	30a	(1,517,198)	(979,891)
<b>Profit before Tax</b>		<b>2,400,141</b>	<b>791,511</b>
Income Tax Expense	21	(283,597)	(5,019)
<b>Profit for the Year</b>		<b>2,116,544</b>	<b>786,492</b>
<b>Total comprehensive income for the year</b>		<b>2,116,544</b>	<b>786,492</b>

**HEIRS GENERAL INSURANCE LIMITED**  
**FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023**

**STATEMENT OF CHANGES IN EQUITY**

	31 December 2023			
	Share Capital N'000	Contingency Reserve N'000	Retained Earning N'000	Total N'000
Balance at 1 January 2023	10,000,000	359,512	(445,577)	9,913,935
Capital injection during the period	-	-	-	-
<b>Total Comprehensive Income:</b>				
Profit for the period	-	-	2,116,544	2,116,544
Movement in contingency reserve	-	423,309	(423,309)	-
Balance as at 31 December 2023	10,000,000	782,821	1,247,658	12,030,479

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**STATEMENT OF CHANGES IN EQUITY**

	31 December 2022			
	Share Capital N'000	Contingency Reserve N'000	Retained Earning N'000	Total N'000
Balance at 1 January 2022 (as previously rereported under IFRS 4)	10,000,000	104,878	(966,980)	9,137,898
Impact of adoption of IFRS 17	-	-	(10,455)	(10,455)
Capital injection during the period	-	-	-	-
Balance at 1 January 2022	10,000,000	104,878	(977,435)	9,127,443
<b>Total Comprehensive Income:</b>				
Profit for the year	-	-	786,492	786,492
Movement in contingency reserve	-	254,634	(254,634)	-
Balance at 1 January 2022 (restated)	10,000,000	359,512	(445,577)	9,913,935

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**HEIRS GENERAL INSURANCE LIMITED**  
**FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023**

**STATEMENT OF CASHFLOW**

	Note	31 December 2023	31 December 2022 (restated)
		N'000	N'000
<b>Cash flows from operating activities:</b>			
Premium received from policyholders	17a & 10b	12,668,840	8,487,787
Re-insurance premium paid	11a	(8,294,767)	(4,635,545)
Fees and commissions income	11a	1,834,689	964,333
Commission and other acquisition Expenses paid	17a	(2,753,056)	(1,585,754)
Advanced premium received	18	6,003	255
Prepaid reinsurance	11	(17,923)	(16,413)
Claims and other directly attributable expenses paid	17a	(2,622,700)	(1,494,683)
Claims recovery received	11a	98,114	186,516
Tax paid	21a	(5,019)	-
Payment to employees		(527,078)	(650,428)
Other operating expenses cash payments		(711,516)	(1,135,717)
<b>Net cash outflow used in operating activities</b>		<b>(324,413)</b>	<b>120,350</b>
<b>Cash flows from investing activities:</b>			
Interest received		1,183,950	854,378
Acquisition of property, plant and equipment	15	(298,045)	(145,439)
Acquisition of intangible assets	16	(59,740)	(197,331)
Purchases of investment securities	8a & 9a	(28,049,292)	(14,609,842)
Maturities of investment securities	8a & 9a	26,868,002	14,086,244
<b>Net cashflow from investing activities</b>		<b>(355,127)</b>	<b>(11,990)</b>
<b>Cash flows from financing activities</b>			
Paid up capital received from shareholders	22	-	-
Payment for leased property	20	-	(69,089)
<b>Net cashflow from financing activities</b>			<b>(69,089)</b>
<b>Cash and cash equivalent, beginning of year</b>		<b>744,224</b>	<b>667,981</b>
Net increase in cash and cash equivalent		(679,540)	39,270
Effect of foreign exchange on cash and cash equivalent	33	1,401,524	36,972
<b>Cash and cash equivalent, end of year</b>	7	<b>1,466,207</b>	<b>744,224</b>

**NOTES TO THE FINANCIAL STATEMENTS**

**4 Financial risk management**

The Company's operations subject it to a number of financial risks, including credit risk, liquidity risk, and market risk (including foreign exchange risks, interest risk and equity price risks). The entire risk management program of the Company attempts to minimize any negative consequences on the Company's financial performance.

**4.1 Responsibility for risk management**

Risk management is ultimately the responsibility of the board. The board's enterprise risk management committee has been tasked with evaluating the quality, integrity, and dependability of the Company's risk management systems.

- (i) The ERMC provides executive oversight and review of the information presented by the Chief Compliance Officer.
- (ii) The Chief Executive Officer is accountable to the board for the management of risks facing the Company and is supported in the management of these risks by business unit executives and line management.
- (iii) The Risk Officer acts on behalf of the board and the board ERMC & GC to provide guidance and oversight over the implementation of risk management processes in specialized risk disciplines as well as to coordinate risk reporting at corporate level.
- (iv) The asset managers provide specialized guidance to the board ERMC & GC in respect of all investment strategies and the optimization of investment returns and the management of related risks.
- (v) The asset managers execute all investment related decisions in accordance with fund mandates and oversight from the board ERMC & GC and the custodianship of all investments vests in nominee accounts managed by assets custodian.

**4.2 Credit risk**

Credit risk is the risk that one party to a financial instrument may cause the other party financial loss by failing to perform an obligation.

The Company accepts credit risk, which is the risk that one party may create a financial loss to the other party by failing to fulfill an agreement. There is no major concentration of credit risk in the Company. All debt investments are public debt investments made in conformity with the Company's goal."

For credit risk that arises from contracts within the scope of IFRS 17, an entity shall disclose:

- (a) the amount that best represents its maximum exposure to credit risk at the end of the reporting period, separately for insurance contracts issued and reinsurance contracts held; and
- (b) information about the credit quality of reinsurance contracts held that are assets.

Apart from government bonds, there is little rated paper in Nigeria's jurisdictions. Local investments done inside Nigeria's jurisdictions must be carried out with counterparties with strong credit ratings. There is no exposure to leveraged credit instruments, which are instruments in which exposure to a single business or a small group of companies might generate bigger losses throughout the portfolio than the proportionate share of the defaulting firm or entities.

Cash at banks, placements with financial institutions, treasury bills, FGN bonds, trade receivables, statutory deposit, other receivables, and reinsurance assets (i.e. reinsurers' share of insurance liabilities, amounts due from reinsurers for claims already paid) are the sources of the Company's credit risk exposure.

The company's maximum credit risk exposure is as follows:

	<b>31-Dec-23</b>	<b>31-Dec-22</b>
	<b>N'000</b>	<b>N'000</b>
Cash and Cash Equivalents	1,466,208	744,224
Financial Assets - FVTPL	11,232,385	7,374,165
Financial Assets - Amortized Cost	327,769	1,104,741
Trade Receivables	687,424	1,374,117
Reinsurance Assets	1,750,933	1,162,933
Other Receivables	156,800	12,243
Statutory Deposits with CBN	1,000,000	1,000,000
	<b>16,621,519</b>	<b>12,772,423</b>

Prepayments and WHT receivables were not included in the other receivables & prepayments while reinsurance prepaid was not included in the Reinsurance Assets lines respectively.

**NOTES TO THE FINANCIAL STATEMENTS**

**Concentration of risks of financial assets with credit risk exposure**

**(a) Geographical sectors**

All credit risk exposures (without taking into account any collateral held or other credit support) are maintained within Nigeria.

**(b) Industry sectors**

The Company is exposed to various industries as shown below:

	<b>31-Dec-23</b>		
	<b>Financial institution</b>	<b>Others</b>	<b>Total</b>
	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
Cash and Cash Equivalents	1,466,208	-	1,466,208
Financial Assets – FVTPL*	11,232,385		11,232,385
Financial Assets – Amortized Cost	327,769	-	327,769
Trade Receivables	-	687,424	687,424
Reinsurance Assets	-	1,750,933	1,750,933
Other Receivables	-	156,800	156,800
Statutory Deposits with CBN	1,000,000	-	1,000,000
<b>Total</b>	<b>14,026,362</b>	<b>2,595,156</b>	<b>16,621,519</b>

	<b>31-Dec-22</b>		
	<b>Financial institution</b>	<b>Others</b>	<b>Total</b>
	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
Cash and Cash Equivalents	744,224	-	744,224
Financial Assets – FVTPL*	1,504,181	5,869,984	7,374,165
Financial Assets – Amortized Cost	1,104,741	-	1,104,741
Trade Receivables	-	1,374,117	1,374,117
Reinsurance Assets	-	1,162,933	1,162,933
Other Receivables	-	12,243	12,243
Statutory Deposits with CBN	1,000,000	-	1,000,000
<b>Total</b>	<b>4,353,146</b>	<b>8,419,277</b>	<b>12,772,423</b>

Prepayments and reinsurance prepaid was not included in the other receivables & prepayments and Reinsurance Assets lines respectively. Other receivables include staff loan

\* Not subject to impairment

**Credit quality of financial assets**

All of the company's financial assets are current and not past due. External credit ratings can be used to assess the credit quality of the company's financial assets that are neither past due nor impaired (Fitch Ratings Inc.). The danger of default is seen as minimal.

	<b>31-Dec-23</b>			
	<b>B- to BBB+</b>	<b>C- to CCC+</b>	<b>Unrated</b>	<b>Total</b>
	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
Cash and Cash Equivalents	1,265,664	200,544	-	1,466,208
Financial Assets – FVTPL*	11,232,385		-	11,232,385
Financial Assets – Amortized Cost	327,769		-	327,769
Trade Receivables	-	-	687,424	687,424
Reinsurance Assets	-	-	1,750,933	1,750,933
Other Receivables	-	-	156,800	156,800
Statutory Deposits with CBN	1,000,000		-	1,000,000
<b>Total</b>	<b>13,825,818</b>	<b>200,543</b>	<b>2,595,156</b>	<b>16,621,519</b>

**NOTES TO THE FINANCIAL STATEMENTS**

	<b>31-Dec-22</b>			
	<b>AA- to A+</b>	<b>B- to BBB+</b>	<b>Unrated</b>	<b>Total</b>
	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
Cash and Cash Equivalents	-	744,224	-	744,224
Financial Assets – FVTPL*	-	7,374,165	-	7,374,165
Financial Assets – Amortized Cost	-	1,104,741	-	1,104,741
Trade Receivables	-	-	1,374,117	1,374,117
Reinsurance Assets	-	-	1,162,933	1,162,933
Other Receivables	-	-	12,243	12,243
Statutory Deposits with CBN	-	1,000,000	-	1,000,000
<b>Total</b>	<b>-</b>	<b>10,223,130</b>	<b>2,549,293</b>	<b>12,772,423</b>

**Credit quality of financial assets neither past due nor impaired**

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to internal credit ratings or to historical information about counterparty default rates:

Internal credit rating system

<b>Ratings Bucket</b>		<b>Description</b>	<b>Rating of scores</b>		<b>Probability of default</b>
AAA	Extremely low score	1	1.00 - 1.99	90-100%	1%
AA	Very low risk	2	2.00- 2.99	80 -89%	1%
A	Low risk	3	3.00 - 3.99	70-79%	1.50%
BBB	Low risk	4	4.00 - 4.99	60 - 69%	2%
BB	Acceptable - Moderately high risk	5	5.00 - 5.99	50 - 59%	4%
B	High risk	6	6.00- 6.99	40-49%	6%
ccc	Very high risk	7	7.00 - 7.99	30- 39%	9%
cc	Extremely high risk	8	8.00 - 8.99	10-29%	13%
cc	High likelihood of default	9	9.00 - 9.99	0-9%	
D	Default risk	10			
D	Sub- Standard				25%
D	Doubtful				50%
D	Lost				100%

**Management of credit risk**

The Board of Directors is responsible for oversight of the Entity's credit risk, including formulating credit policies for the entity, covering collateral requirements, credit assessment, risk grading and reporting, documentary and legal procedures, and compliance with regulatory and statutory requirements.

**Credit Risk Measurement**

The Entity operational measurements for credit risk are in conformity with the impairment under the applicable reporting standard IFRS 9, and are based on losses that are expected to be incurred at the date of statement of financial position, that is the "expected loss model" rather than "incurred losses".

The Entity has developed models to support the quantification of the credit risk. These rating and scoring models are in use for all Financial Instruments and form the basis for measuring default risks. In measuring credit risk at a counterparty level, the company considers three components: (i) the "probability of default" (PD) by the clients or counterparty on its contractual obligations; (ii) current exposures to the counterparty and its likely future development, from which the company derives the 'Exposure at default' (EAD) and (iii) the likely recovery ratio on the defaulted obligations (the 'Loss Given Default') (LGD). The models are reviewed regularly to monitor their robustness relative to actual performance and amended when necessary for effectiveness.

For debt securities, external ratings such as GCR, Moody's Agosto & co, Fitch, S&P ratings or their equivalents are used by Risk Management department for managing of the credit risk exposures as supplemented by the Entity's own assessment through the use of internal rating tools.

**NOTES TO THE FINANCIAL STATEMENTS**

**4.3 Insurance risk**

The risk, under any insurance contract, is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable. The Company manages its insurance risk by means of established internal procedures that include underwriting authority levels, pricing policy, approved reinsurers list and monitoring.

Heirs Insurance is exposed to underwriting risk through the insurance contracts that are underwritten. The risks within the underwriting risk category are associated with both the perils covered by the specific lines of insurance including General Accident, Motor, Fire, Marine and Aviation, Oil and Gas and Bonds insurance, as well as the specific processes associated with the conduct of the insurance business. The various subsets of underwriting risks are listed below;

**4.3.1 Underwriting risk**

Underwriting is the process by which an insurer appraises a risk being presented by the proposer and decides whether or not to accept the risk and the consideration (premium) to receive. Weaknesses in the systems and controls surrounding the underwriting process can expose an insurer to the risk of unexpected losses which may threaten the capital adequacy of the insurer. Heirs General Insurance underwriting process is subjected to periodic risk assessment reviews by enterprise risk management, internal audit and a peer review process to ensure its continued effectiveness.

The Company has a Management Risk Management Committee and Enterprise Risk Management Committee that reviews all risks undertaken by the company and sufficiently mitigates the risk that the company is unduly exposed in any of its portfolios.

In addition, there is a process for assessing brokers' procedures and systems to ensure that the quality of information provided to Heirs General Insurance is of a suitable standard; and in the case of reinsurers, reviews of ceding companies to ensure that reinsurance assumed is in accordance with treaties.

**4.3.1.1 Underwriting Process Risk:**

This is risk from exposure to financial losses related to the selection and acceptance of risks to be insured.

**4.3.1.2 Mispricing Risk:**

Risk that insurance premiums will be too low to cover the Company's expenses related to underwriting, claims, claims handling and administration.

**4.3.1.3 Individual risk:**

This includes the identification of the risk inherent in an insured property (movable or unmovable), we shall ensure surveys are performed and reviewed as at when due and that risks are adequately priced.

**4.3.1.4 Claims Risk (for each peril):**

Risk that many more claims occur than expected or that some claims that occur are much larger than expected claims resulting in unexpected losses to the Company. The underwriting risk assessment shall also determine the likelihood of a claim arising from an insured risk by considering various factors and probabilities, determined by information obtained from the insured party, historical information on similar risks and available external data.

**4.3.1.5 Concentration risk (including geographical risk):**

This includes identification of the concentration of risks insured by Heirs General Insurance. HGI utilizes data analysis, software and market knowledge to determine the concentration of its risks by insurance class, geographic location, exposure to a client or business. The assessment of the concentration risk is consistent with the overall risk appetite as established by the Company.

## **NOTES TO THE FINANCIAL STATEMENTS**

### **4.3.2 INSURANCE RISK**

The risk in any insurance contract is the possibility of the insured event occurring and the uncertainty of the amount of the resulting claim. Because of the nature of an insurance contract, this risk is random and thus unpredictable.

The primary risk that the Company confronts under its insurance contracts is that actual claims and benefit payments exceed the carrying amount of the insurance obligations for a portfolio of insurance contracts where the theory of probability is used to pricing and provisioning. This might happen if the frequency or severity of claims and compensation is higher than expected. Insurance events are unpredictable, and the actual number and quantity of claims and payouts will differ from year to year compared to the level established using statistical methodologies.

According to past experience, the larger the portfolio of identical insurance contracts, the lower the relative unpredictability around the projected outcome. Furthermore, a more diverse portfolio is less likely to be impacted by a change in any subset of the portfolio. The company has created its insurance underwriting approach to diversify the types of insurance risks taken and to obtain a sufficiently broad population of risks within each of these categories to lessen the unpredictability of the expected outcome. A lack of risk diversification in terms of kind and quantity of risk is one of the factors that aggravates insurance risk. The nature and management of these hazards are summarized in this section.

#### **4.3.2.1 Underwriting Risk**

Underwriting risk relates mainly to the uncertainty that the insured event will occur. The nature of an insurance contract is that the timing and size of claims are uncertain and therefore unpredictable. These include; Aviation, Oil & Gas (Energy), Engineering, Fire, General Accident, Motor, Marine Cargo & Hull. Volatility may result from large concentrations of risk or from charging inadequate premiums relative to the severity or incidence of the risk accepted. Inadequate policy wording may fail to protect the insurer from claims that were not envisaged when the product was priced. Insurance events are random and the actual number and amount of underwriting benefits will vary from the best estimates established from statistical techniques and taking cognisance of past experience. The company manages these risks through its underwriting strategy, reinsurance arrangements and claims handling processes.

The following policies and practices are used by the Company as part of its underwriting strategy to mitigate underwriting risk:

- (i) All insurance product additions and alterations are required to pass through the approvals framework that forms part of the governance process. The statutory actuary approves the financial soundness of new and revised products.
- (ii) The Company's underwriting strategy aims to ensure that the underwriting risks are well diversified in terms of type (medical, occupational, financial) and amount of risk covered. Whilst this is difficult to measure at underwriting stage, the success or failure of the strategy may be measured by the historical stability of profits emerging from the book of business.
- (iii) Premium rates are required to be certified by the statutory actuary as being financially sound, prior to issuance.
- (v) The right to re-rate premiums is retained as far as possible, although this is limited by competitive pressure.
- (vi) Investigations into claim experience are conducted at least half yearly to ensure that corrective action is taken where necessary.

#### **4.3.2.2 Severity of claims**

The company manages these risks through its underwriting strategy, adequate reinsurance arrangements and proactive claims handling and investigations. Underwriting limits are in place to enforce appropriate risk selection criteria. The reinsurance arrangements include treaty and excess of loss coverage, it helps to mitigate the company's risk of total net insurance losses, increases our underwriting capacity, reduces our exposures to catastrophic risk and gives us an opportunity of benefit from the reinsurers' expertise. The company has specialized claims departments that deal with the risk reduction associated with claims. All claims are investigated and adjusted by this unit. Individual claims are evaluated quarterly and amended to reflect the most recent information on the underlying facts, contractual terms and circumstances, and other considerations. To decrease its exposure to unpredictability, the company aggressively monitors and seeks early claim settlements.

**NOTES TO THE FINANCIAL STATEMENTS**

**4.3.2.3 Concentration risks**

The concentration of insurance risk before and after reinsurance by class of business in relation to the type of insurance risk accepted is summarised below, with reference to the carrying amount of the estimated insurance liabilities (gross and net of reinsurance) arising from insurance contracts:

An entity shall disclose information about concentrations of risk arising from contracts within the scope of IFRS 17, including a description of how the entity determines the concentrations, and a description of the shared characteristic that identifies each concentration (for example, the type of insured event, industry, geographical area, or currency). Concentrations of financial risk might arise, for example, from interest-rate guarantees that come into effect at the same level for a large number of contracts.

Concentrations of financial risk might also arise from concentrations of nonfinancial risk; for example, if an entity provides product liability protection to pharmaceutical companies and also holds investments in those companies.

The company monitors concentrations of insurance risk by product and sector. An analysis of concentrations of insurance risk at 31 December 2023 and 2022 for premium received is set out below:

(a)	By Product	2023			2022		
		Insurance contracts issued	Reinsurance contracts held	Net	Insurance contracts issued	Reinsurance contracts held	Net
		N'000	N'000	N'000	N'000	N'000	N'000
	Aviation	296,835	37,145	259,690	1,176,880	198,255	978,625
	Bond	348,089	122,747	225,341	346,924	125,672	221,253
	Engineering	401,524	195,385	206,139	164,442	83,237	81,205
	Fire	657,836	247,664	410,172	453,618	240,842	212,777
	General Accident	519,588	181,277	338,311	371,632	197,242	174,389
	Motor	986,602	69,540	917,062	600,586	124,648	475,938
	Marine	314,543	169,538	145,005	190,250	52,883	137,367
	Oil and Gas	1,596,570	727,637	868,934	430,213	140,154	290,059
		<b>5,121,586</b>	<b>1,750,933</b>	<b>3,370,653</b>	<b>3,734,545</b>	<b>1,162,933</b>	<b>2,571,612</b>

(b)	By Sector	2023			2022		
		Insurance contracts issued	Reinsurance contracts held	Net	Insurance contracts issued	Reinsurance contracts held	Net
	Aviation and Transportation	476,835	37,145	439,690	1,356,880	198,255	1,158,625
	Energy	1,596,570	727,637	868,934	430,213	140,154	290,059
	Financial Services	757,409	174,468	582,940	499,043	196,956	302,086
	IT and Telecoms	822,330	189,423	632,907	541,818	213,838	327,980
	Manufacturing	812,269	284,188	528,080	518,192	252,312	265,881
	Retail	284,354	73,932	210,422	241,701	62,842	178,859
	Other Corporate Organizations	371,820	264,140	107,680	146,699	98,576	48,123
		<b>5,121,586</b>	<b>1,750,933</b>	<b>3,370,653</b>	<b>3,734,545</b>	<b>1,162,933</b>	<b>2,571,612</b>

**4.3.2.4 Sources of uncertainty in the estimation of future claim payments.**

Claims on non-life insurance contracts are payable on a claims-occurrence basis. The Company is liable for all insured events that occurred during the term of the contract. There are several variables that affect the amount and timing of cash flows from these contracts. These mainly relate to the inherent risks of the business activities carried out by individual contract holders and the risk management procedures adopted. The reserves held for these contracts comprises a provision for Incurred but not Reported (IBNR), a provision for reported claims not yet paid and a provision for unearned premiums at the end of the reporting period.

**Reinsurance Agreements**

Reinsurance is allowed for in the valuation by having gross and reinsurance ceded records in the policy files. For IFRS compliance purposes all reserves were reported gross of reinsurance, with the value of the reinsurance asset calculated and reported separately.

## **NOTES TO THE FINANCIAL STATEMENTS**

### **4.3.2.5 Valuation methods**

Heirs General Insurance Limited is faced with data limitation being its second year in operation, a statistical analysis could not be used in estimation of the claims reserve as at 31 December 2023 (i.e. using such methods as Chain Ladder and Bornhuetter Ferguson). This was mainly because the data provided was not sufficient to carry out full actuarial projection.

As a result, we applied a factor on the current incurred loss ratios based on industry and peer loss ratios to compute the Gross IBNR.

Overall, the approach taken to compute the IBNR is as summarised below.

A loss assumption, derived using this method earlier mentioned, was applied to this Gross Earned Premium for the last 1 year per class of business.

The claims paid and the LIC as at 31 December 2023 were then subtracted from this ultimate amount to come up with the Gross IBNR.

The net IBNR was then obtained by applying suitable 1-year recovery ratios per class of business.

#### **4.3.2.5.1 Enterprise Risk Management**

##### **Culture and Philosophy**

Our risk management philosophy and culture represent our shared values, purpose and practice of how we consider risk in our day-to-day operations across all levels. As insurers, we anticipate risks and in advance, respond proactively. We regard every one of our employees as a risk manager and we all take individual and collective ownership of the risk management responsibilities. We weigh the risk and reward inherent in our daily transactions and pursue those that support value creation to all stakeholders. We have zero tolerance for infractions of laws and regulations.

#### **4.3.2.5.2 Operational Risk Management**

##### **(a) Operational risk**

Operational Risk is the risk of loss resulting from inadequate and /or failed internal processes, people and systems or from external events, including legal risk and any other risks that is deemed fit on an ongoing basis but exclude reputation and strategic risk. Operational risk exists in all products and business activities. Operational risk is considered a critical risk faced by the Company.

The company proactively identifies, assesses and manages all operational risks by aligning the people, technology and processes with best risk management practices towards enhancing stakeholders' value and sustaining industry leadership. Operational risks are identified by the assessment covering risks facing each business unit and risks inherent in processes, activities and products.

Heirs General Insurance manages its exposure to operational and other non-financial risks using the operational risk management model which involves the process of identification, assessment, response and control, reporting and monitoring of risks. Risk Champions at business unit and operational levels are responsible for identifying operational risks which arise in their area of the business.

- To provide clear and consistent direction in all operations of the Company.
- To provide a standardized framework and appropriate guidelines for creating and managing all operational risk exposures.
- To enable the Company identify and analyze events (both internal and external) that impact on its business.
- To put in place sound disaster recovery plan and actions for the Company.

The techniques employed by the company in its measurements include the following: Risk Control Self Assessment (RCSA); Key Risk Indicators (KRIs) and the Risk Register. These tools have been quite useful in the identification, measurement and analyses of operational risk in the Company. These are subject to review from time to time.

Training and sensitization on operational risk is carried out on an ongoing basis across the company.

There was no significant operational risk incidence during the financial year.



## **NOTES TO THE FINANCIAL STATEMENTS**

Models for risk collation and analysis are deployed across the organisation to identify and assess risks. The operational risk models assist the company in implementing risk policies as it relates to the following:

**Loss Incident Reporting** – Loss incidents are reported to Enterprise Risk Management team by all operational units within the company. All staff are encouraged to report operational risk events as they occur in their respective business spaces whether these risks crystallize into actual losses or not.

**Risk and Control Self Assessments (RCSA)** – This is a qualitative risk identification tool deployed across the company. All departments are required to complete the Risk Self-Assessment process at least once a year. A risk-based approach has been adopted for the frequency of RCSAs to be conducted in the company. These assessments enable risk profiling and risk mapping of prevalent operational risks company-wide. A detailed risk register classifying key risks identified and controls for implementation is also developed and maintained from this process.

**Integrated Risk and Control System (IRCS)** – This is a coordinated approach of assessing risk and control using a unified framework.

**Objectives of Insurance Risk:**

- Reduced functional redundancies between the 1st, 2nd and 3rd line of defence
- Reduced control over-laps/closure of control gaps using cost benefit approach as appropriate
- New and simplified approach to scope and assess risk and controls
- Transparent, consistent and integrated risk reporting to the Board
- A single repository of risk and control data accessible to all stakeholders (local, regional and group)
- One approach to conduct enterprise wide risk and control assessment

Qualitative judgment takes into account changes to legal/ regulatory environment, business model, products, political and economic environment, processes, systems or internal control system (internal and external factors). Top risks shall also cover emerging risks (forward looking approach)

Top Risk Assessment process includes:

- Analyze a potential list of top risks from research, internal/external loss data, climate change etc.
- Workshop facilitated and organized by the risk function, discussion, documentation of top risk description, evaluations, changes and rationales
- Identification and agreement of actions
- Sign-off by risk owner, Risk Committee, Board
- Tracking of key risk indicators (KRIs) and mitigating actions on quarterly basis

**Key Risk Indicators (KRI)** – These are quantitative parameters defined for the purpose of monitoring operational risk trends across the company. A comprehensive KRI dashboard is in place and it is supported by specific KRIs for key departments. Medium – High risk trends are reported in the monthly and quarterly operational risk status reports circulated to Management and key stakeholders.

**Health and Safety procedures** – The Company strive to entrench global best practices for ensuring the health and safety of all staff, customers and every visitor to the company's premises. A Health Safety & Environment policy which complies with international standard is implemented across the company to ensure the environment where the company operates is safe for everyone. Health related incidents are recorded company-wide for identification of causal factors and implementation of appropriate mitigants to forestall recurrence. As a result, fire drills are conducted and monitored. Training and sensitization on operational risk is carried out on an ongoing basis across the company. There was no material operational risk incidence during the financial year.

### **(b) Strategic risk**

Strategic risk examines the impact of design and implementation of business models and decisions, on earnings and capital as well as the responsiveness to industry changes. This responsibility is taken seriously by the Board and Executive management of the Company and deliberate steps are taken to ensure that the right models are employed and appropriately communicated to all decision makers in the Company. The execution, processes and constant reviews ensures that strategic objectives are achieved. This has essentially driven the Company's sound Insurance culture and performance record to date.

### **(c) Legal risk**

Legal risk is defined as the risk of loss due to defective contractual arrangements, legal liability (both criminal and civil) incurred during operations by the inability of the organisation to enforce its rights, or by failure to address identified concerns to the appropriate authorities where changes in the law are proposed.

**NOTES TO THE FINANCIAL STATEMENTS**

The Company manages this risk by monitoring new legislation, creating awareness of legislation amongst employees, identifying significant legal risks as well as assessing the potential impact of these.

Legal risks management in the Company is also being enhanced by appropriate product risk review and management of contractual obligations via well documented Service Level Agreements and other contractual documents.

The Company also has a team of well experienced professionals who handle legal issues across the Company.

**(d) Reputational risk**

It is recognised that the Company's reputation may suffer adversely due to bad publicity, non-compliance with regulatory rules and legislation, which may lead to a significant drop in new business and/or a significant increase in the number of lapses and/or withdrawals. The Company also strives to maintain quality customer services and procedures and business operations that enable compliance with regulatory rules and legislation in order to minimize the risk of a drop in the reputation of the Company. The Company did not record any issue with major reputational effect in the financial year.

**(e) Regulatory risk**

The Company manages the regulatory risk which it is potentially exposed to by monitoring new regulatory rules and applicable laws, and the identification of significant regulatory risks. The Company strives to maintain appropriate procedures, processes and policies that enable it to comply with applicable regulation.

The Company has continued to maintain zero tolerance posture for any regulatory breaches in all its area of operations. The strengthening of Compliance during the financial year has further enhanced the process of management of regulatory risk across the Company.

**(f) Persistency risk**

Persistency risk relates to the risk that policyholders may withdraw their benefits and terminate their contracts prior to the contractual maturity date of the contract. Expenses such as commission and acquisition expenses are largely incurred at the outset of the contract. These upfront costs are expected to be recouped over the term of a contract from fees and charges from the contract. Therefore, if the contract is terminated before the contractual date, expenses might not have been fully recovered, resulting in losses being incurred.

**(g) Expense risk**

There is a risk that the Company may experience a loss due to actual expenses being higher than those assumed when pricing and valuing policies. This may be due to inefficiencies, higher than expected inflation, lower than expected volumes of new business or higher than expected terminations resulting in smaller in-force policies. To manage this risk, the Company performs expense investigations annually and sets pricing and valuation assumptions to be in-line with the actual expenses experience, with allowance for inflation.

The Company's exposure to unexpected increases in the inflation rate is expected to be minimal due to the short-term nature of the business and their ability to review premium rates at renewals (typically on an annual basis).

**(h) Business Volume Risk**

There is a risk the Company may not sell sufficient volumes of new business to meet the expenses associated with distribution and administration. A significant portion of the new business acquisition costs are variable and relate directly to sales volumes.

**(i) Capital Adequacy Risk**

There is a risk that the capital held by the Company to back its insurance liabilities may prove to be inadequate on a regulatory solvency basis. This may then lead to intervention by the Regulator and may further lead to a fall in the reputation of the Company (see Reputational risk above for further details). At an extreme, the Regulator may require the Company not to write new businesses. This will have a further negative impact on the Company.

This risk is monitored and assessed by performing annual valuations on the insurance liabilities performed by an independent valuation actuary, calculating the Outstanding Claims Reported (OCR), Incurred But Not Reported (IBNR) and contingency reserve, monitoring any regulatory rules applying to the assets and the adequacy of the assets to back the liabilities and adopting an investment strategy which is aimed at investing in admissible assets and maintaining adequate capital. Refer to solvency margin sheet for computation.

In addition, sensitivity and scenario analysis are performed to assess the Company capital adequacy under various scenarios and to ensure that the Company will remain financially sound under some stressed economic conditions.

**NOTES TO THE FINANCIAL STATEMENTS**

**(j) Model risk**

There is a risk that the Company may suffer a loss if the model used to calculate the insurance liabilities does not project expected cash flows under the insurance contracts accurately. The expected cash flow projections may be inaccurate either due to the model itself being incorrect, inappropriate to the policies being valued or inaccurate and/or the underlying assumptions used in the model being inappropriate.

The Company makes use of an independent valuation actuary to value its liabilities. The models being used to value the liabilities are, therefore, not internal to the Company but belong to an external third party. The model risk underlying the use of third party models are addressed by:

- . Regular actual versus expected cash flow investigations to assess the appropriateness of the external models; and
- . Detailed investigations performed annually to ensure the integrity of the data used in the valuation process.

**Sustainability Report**

The Company is committed to sustainable development and the responsible stewardship of resources. This implies developing solutions that link economic success with social responsibility, which requires balancing short and long term goals and interests and integrating economic, environmental and social considerations into business decisions across the board.

**The Environmental and Social Management System**

Heirs General Insurance has incorporated the environment and social facets of risk management, as an ancillary function to mainstream insurance risk underwriting, we remain passionate and dedicated to managing the potential Environmental & Social risks of our business and applying the appropriate standards in the review of our business operations and those of our clients, as well as in our relationship with the communities in which we operate.

Our Environmental and Social risk management framework constitutes an integral part of our robust corporate governance, social responsibility and enterprise risk management strategies. Our obligation to uphold environmental and social sustainability considers the occupational and community health, safety and security concerns of the businesses we underwrite and advocates social responsiveness amongst our clients in relation to these risks. We are taking a more serious look at the environmental and social impacts and risks potentially associated with our business activities as we strive to retain our standards and the delicate balance between ensuring viable competitiveness and delivering on our corporate social responsibilities. This is evident in our constant improvement of the ESMS tools and processes we use to ensure that it continues to function efficiently and effectively, we put other identified E&S risk that emerge in the course of the year into consideration as well as ensure that changes in relevant environmental standards are reflected.

The management of E&S risks is governed by its Environmental & Social Management System (ESMS) framework- which consists of a policy, a set of procedures to identify, assess and manage environmental and social risks in our clients' operations and the assignment of administering such responsibility by the Enterprise Risk Management (ERM) unit

In addition, through our Environmental & Social Management System processes, we evaluate our clients' current capabilities in managing identified environmental & social risks that could arise in the cause of their business operations and we offer advisory services and also assist in developing E&S framework as value- added service.

The management of E&S risks is governed by its Environmental & Social Management System (ESMS) framework-this is a policy, set of procedures to identify, assess and manage environmental and social risks in our clients' operations and the assignment of administering such responsibility to the Enterprise Risk Management (ERM) unit. A significant contribution we are making to socioeconomic development is in creating awareness by training and building the capacity of our employees in the subject of sustainability .

The Company's Internal Control and Risk Management systems ensure that material errors or inconsistencies in the financial statements are identified and corrected. The Company's internal control framework is patterned after the Committee of Sponsoring Organizations of the Treadway Commission's (COSO) Framework.

## **NOTES TO THE FINANCIAL STATEMENTS**

COSO defines internal control as "a process effected by an entity's Board of Directors, Management and other personnel, to provide reasonable assurance regarding the achievement of objectives" in three categories--effectiveness and efficiency of operations; reliability of financial reporting; and compliance with applicable laws and regulations. The scope of internal control therefore extends to policies, plans, procedures, processes, systems, activities, functions, projects, initiatives, and endeavors of all types at all levels of the Company.

The Internal Control and Risk Management systems comprise the following areas:

- Control Environment
- Risk Assessment
- Control Activities
- Information and Communication
- Monitoring

### **Control Environment**

The Company's Senior Management has set up control structure to ensure control activities are defined at every business area. Examples of the Company's control activities include the following:

Top Management Reviews

- Internal Audit Reports eliciting control weaknesses are presented periodically to Management and Board Audit Committee.
- Preparation of financial statements on a monthly basis for Management review.
- Monthly and quarterly profitability review, where the Company's financial performance is reviewed and compared with set budgets.
- Quarterly reports of the Chief Risk Officer to the Board, eliciting the existing and potential risks facing the Company and the mitigants deployed.

Activity Control

Control functions are embedded within each business area for self-checking of activities within the areas (for instance, transactions call over for timely detection of errors is carried out by all posting units).

Physical Controls

There are policies guiding access to the Company's physical and financial assets, access control, use of overrides etc.

Compliance with Limits

The Company sets internal limits guiding its trading book activities, liquidity and interest rate gaps, credit concentration limits. The limits are monitored on a daily basis by an independent unit outside the business areas.

Approval and Authorisation Limits

- There are segregation of duties; no officer can start and conclude transactions
- Limits exist for credit and expense approvals. Transactions are approved at appropriate levels.

Verifications and Reconciliations

All internal ledgers are regularly proofed and reconciled; exception reports are generated.

Whistle Blowing

The Company has instituted a strong whistle blowing culture among staff and also created awareness among its stakeholders. The whistle blowing platform is accessible to all and the aim is primarily to ensure that all cases of irregularities are made known and addressed by the Company.

Information and Communication/ Monitoring

The Company's Management understands the need for a timely, reliable and accurate information flow within the Company, for effective decision making and enhanced financial reporting. Every activity of the Company is codified in the Company's Standard Operating Procedure (SOP), which outlines the process flow and specifies the duties and responsibilities of every officer in relation to the activity. The SOP further highlights requirement for reporting, the frequency of reporting as well as those within the organization to whom the report would be directed to.

#### **NOTES TO THE FINANCIAL STATEMENTS**

The following are some of the generic internal reports used by Management for decision making and monitoring purposes:

- FINSTAT- Financial Statements Report
- MPR- Monthly Profitability Report
- BPR- Business Profitability Report
- ECR- Expense Control Report

#### **Regulatory Requirements under IFRS Regime**

The insurance sector in Nigeria adopted the International Financial Reporting Standards (IFRS) on January 01, 2012, as part of a measure to improve reporting practices, transparency, and disclosure in line with international best practices in the sector. The National Insurance Commission has issued a roadmap for the adoption of IFRS 17 insurance contracts for the insurance industry in Nigeria. This includes the performance of gap analysis and impact assessment, design desired state and develop new architecture, implementation of new process and system, review and adoption of IFRS 17.

The Company adheres to this regulation in its totality as the Company's system and processes are designed to recognize only covers for which premium has been received. Where we have receivable within the provision of the guidelines in the case of Brokers, other Insurance Companies and Reinsurers, we keep such in our books in line with the prescribed duration of 30 days and ensure credit notes are received.

## **NOTES TO THE FINANCIAL STATEMENTS**

### **4.4 Credit risk**

The Company's assets are exposed to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when due. The Company's maximum exposure to credit risk is reflected in the carrying amounts of financial assets on the statement of financial position. The main sources of the Company's incoming cash flows are the amounts of receivables from brokers and reinsurers. The Company manages the credit risk arising from such sources by aging and monitoring the receivables. The Company conducts the review of current and non-current receivables on a monthly basis and monitors the progress in the process of collection of the premiums in accordance with the procedure stated in the Company's internal control policy. The non-current receivables are checked and assessed for impairment.

The overdue premiums are considered by the Company on case by case basis. If an overdue premium is recognized by the Company as uncollectible, a notification is sent to the broker and the insurance agreement is cancelled from the date of notification. The premium related to the period from the beginning of insurance cover until the date of cancellation of the insurance agreement is considered a bad debt, and further steps right up to legal actions are planned with regard to that bad debt.

Other areas where the Company is exposed to credit risk are:

- amounts due from reinsurers for the insurance risks ceded;
- amounts due from insurance intermediaries.
- amounts of deposits held in banks and correspondent accounts

#### **Heirs General Insurance is exposed to the following categories of credit risk;**

**Direct Default Risk** - risk that HGI will not receive the cash flows or assets to which it is entitled because brokers, clients and other debtors which HGI has a bilateral contract default on their obligations.

**Concentration Risk:** This is the exposure to losses due to excessive concentration of business activities to individual counterparties, groups of individual counterparties or related entities, counterparties in specific geographical locations, industry sectors, specific products etc

**Counterparty Risk:** This is the risk that a counterparty is not able or willing to meet its financial obligations to the Company's as they fall due.

HGI shall therefore ensure the establishment of principles, policies and processes and structure for the management of credit risk.

The Company's credit risk appetite shall be in line with its strategic objectives, available resources and the provisions of NAICOM Operational Guidelines. In setting this appetite/tolerance limits, Heirs General Insurance takes into consideration its corporate solvency level, risk capital and liquidity level, credit ratings, level of investments, reinsurance and coinsurance arrangements, and nature and categories of its clients.

#### **"No premium no cover policy"**

As a result of the growing challenges arising from huge levels of outstanding premium reported in the financial statements of insurance Companies, a revised guideline dated 1 January 2013 was issued by NAICOM on Insurance premium collection and remittance in which it was specified that there shall be no outstanding premium in the books of any insurer as covers granted on credit are not recognised by the law.

In compliance with this policy, all insurance policies written during the year were provided on a strict "no premium no cover basis". HGI exposure to credit risk arising from premium is limited to transactions with brokers who have a 30-day credit period within which to remit outstanding premiums. We consider our credit exposure in this regard to be low.

#### **Concentration of credit risk**

Reinsurance is ceded across all geographic regions in which the Group operates. The Group does not have a significant concentration of credit risk with any single reinsurer.

## **NOTES TO THE FINANCIAL STATEMENTS**

### **4.4 Liquidity risk**

Liquidity risk is the risk that the firm will not have the financial resources to satisfy its commitments when they come due, or that it will have to meet the obligations at an exorbitant cost. This risk might be caused by misalignments in the timing of cash flows. In severe cases, a shortage of liquidity may result in decreases in the statement of financial position and asset sales, as well as an inability to meet policyholder promises. The risk that the Company will be unable to do so is inherent in all insurance operations and can be influenced by a variety of institution-specific and market-wide events such as credit events, merger and acquisition activity, systemic shocks, and natural catastrophes, among others.

For liquidity risk arising from contracts within the scope of IFRS 17, an entity shall disclose:

(a) a description of how it manages the liquidity risk.

(b) separate maturity analyses for portfolios of insurance contracts issued that are liabilities and portfolios of reinsurance contracts held that are liabilities that show, as a minimum, net cash flows of the portfolios for each of the first five years after the reporting date and in aggregate beyond the first five years. An entity is not required to include in these analyses liabilities for remaining coverage measured applying paragraphs 55–59 and paragraphs 69–70A. The analyses may take the form of:

(i) an analysis, by estimated timing, of the remaining contractual undiscounted net cash flows; or

(ii) an analysis, by estimated timing, of the estimates of the present value of the future cash flows.

(c) the amounts that are payable on demand, explaining the relationship between such amounts and the carrying amount of the related portfolios of contracts, if not disclosed applying (b) of this paragraph.

All policyholder funds are invested in appropriate assets in order to fulfill policyholders' reasonable benefit expectations, which include the assumption that funds would be available to pay out benefits as required under the policy contract. The carrying amount in the statement of financial position is used to determine the value of policyholders' liabilities and the assets that support them.

#### **Sources of Liquidity Risk**

Our liquidity risk exposure depends on the occurrence of other risks. Some of the factors that could lead to liquidity risks are:

- Reputational loss or rating downgrade, leading to inability to generate funds;
- Failure of insurance brokers and clients to meet their premium payment obligation as and when due;
- Lack of timely communication between Finance & Investment Division and Claims Department resulting in mismatch of funds;
- Investment in volatile securities; and
- Frequency and severity of major and catastrophic claims.

#### **Liquidity Risk Management Strategy**

Liquidity Risk Management Strategy

- Maintain a good and optimum balance between having sufficient stock of liquid assets, profitability and investment needs;
- Continues asset liability matching;
- Ensure strict credit control and an effective management of account receivables;
- Develop and continuously update the contingency funding plan;
- Adhere to the liquidity risk control limits; and
- Communicate to all relevant staff on the liquidity risk management objectives and control limits.

#### **Liquidity Risk Appetite/Tolerance**

Our liquidity risk appetite is defined using the following parameters:

- Liquidity gap limits;
- Scenario and Sensitivity Analysis
- Liquidity Ratios such as claims ratio
- Receivable to capital ratio
- Retention rate
- Re-insurance receipts to ceded premium ratio
- Solvency margin
- Maximum exposure for single risk to capital ratio

**NOTES TO THE FINANCIAL STATEMENTS**

**4.5 Market risks**

The Company is exposed to market risk through the use of financial instruments and specifically to foreign exchange risks and equity price risks.

An entity shall disclose information about sensitivities to changes in risk variables arising from contracts within the scope of IFRS 17. To comply with this requirement, an entity shall disclose:

(a) a sensitivity analysis that shows how profit or loss and equity would have been affected by changes in risk variables that were reasonably possible at the end of the reporting period:

i) for each type of market risk—in a way that explains the relationship between the sensitivities to changes in risk variables arising from insurance contracts and those arising from financial assets held by the entity.

**4.6 Foreign exchange risks**

The company holds Financial Instruments denominated in currencies other than the functional currency. The exchange rate ruling at the date of preparation of the financial statement is used to ascertain the net position of the foreign currency. The financial unit monitors the Company's foreign currency position on a monthly basis.

The Company's exposure to foreign exchange risk is limited to balances in domiciliary accounts, receivables and payables. Changes in exchange rates relative to these foreign currency balances have material impact in the financial statements.

Heirs General Insurance Limited has investment in foreign exchange to hedge the risk of volatility of foreign currency in the occurrence of claims in foreign currency.

The table below summarises the carrying amounts of the entity's financial instruments, categorised by currency:

Financial Assets	2023			
	Total N'000	Naira	US Dollar	Euro
Cash and Cash Equivalents	1,466,208	986,373	466,888	12,947
Financial Assets - FVTPL	11,232,385	6,451,824	4,780,561	-
Financial Assets - Amortized Cost	327,769	327,769	-	-
Trade Receivables	687,424	562,857	124,567	-
Reinsurance Assets	1,750,933	1,454,253	296,680	-
Other Receivables	156,800	156,800	-	-
Statutory Deposits with CBN	1,000,000	1,000,000	-	-
<b>Total</b>	<b>16,621,519</b>	<b>10,939,875</b>	<b>5,668,696</b>	<b>12,947</b>
<b>Financial Liabilities</b>				
Insurance Contract Liabilities	5,121,586	4,338,036	783,549.92	-
Trade Payables	6,003	6,003	-	-
Payables	195,078	195,078	-	-
<b>Total</b>	<b>5,322,667</b>	<b>4,539,118</b>	<b>783,550</b>	<b>-</b>
Financial Assets	2022			
	Total N'000	Naira	US Dollar	Euro
Cash and Cash Equivalents	744,224	541,714	198,619	3,891
Financial Assets - FVTPL	7,374,165	6,301,070	1,073,095	-
Financial Assets - Amortized Cost	1,104,741	861,352	243,389	-
Trade Receivables	1,374,117	115,863	1,258,254	-
Reinsurance Contract Assets	1,162,933	723,230	439,703	-
Other Receivables	12,243	12,243	-	-
Statutory Deposits with CBN	1,000,000	1,000,000	-	-
<b>Total</b>	<b>12,772,423</b>	<b>9,555,472</b>	<b>3,213,060</b>	<b>3,891</b>
<b>Financial Liabilities</b>				
Insurance Contract Liabilities	3,734,545	1,944,983	1,789,562	-
Trade Payables	255	255	-	-
Payables	196,613	196,613	-	-
<b>Total</b>	<b>3,931,412</b>	<b>2,141,850</b>	<b>1,789,562</b>	<b>-</b>



**NOTES TO THE FINANCIAL STATEMENTS**

**4.7 Interest rate risks**

The Company is exposed to interest rate risk as a result of variations in market interest rates. The interest-bearing assets and liabilities of the company subject it to interest rate risk. The Company controls interest rate risk by integrating financial assets with maturities of less than 12 months in its portfolio of financial assets. Short-term bank deposits, treasury bills, and bonds are examples of such financial assets.

All policyholder funds are invested in appropriate assets in order to fulfill policyholders' reasonable benefit expectations, which include the assumption that funds would be available to pay out benefits as required under the policy contract. The carrying amount in the statement of financial position is used to determine the value of policyholders' liabilities and the assets that support them.

	<b>31 December 2023</b>		
	<b>Carrying N'000</b>	<b>Fixed Interest N'000</b>	<b>Non-interest N'000</b>
Cash and Cash Equivalents	1,466,208	580,039	886,169
Financial Assets - FVTPL	11,232,385	11,232,385	-
Financial Assets - Amortized Cost	327,769	327,769	-
Trade Receivables	687,424	-	687,424
Reinsurance Contract Assets	1,750,933	-	1,750,933
Other Receivables	156,800	146,145	10,655
Statutory Deposits with CBN	1,000,000	1,000,000	-
<b>Total</b>	<b>16,621,519</b>	<b>13,286,337</b>	<b>3,335,180</b>
<b>Financial Liabilities</b>			
Insurance Contract Liabilities	5,121,586	-	5,121,586
Trade Payables	6,003	-	6,003
Payables	195,078	-	195,078
<b>Total</b>	<b>5,322,667</b>	<b>-</b>	<b>5,322,667</b>
<b>Net exposure</b>	<b>11,298,851</b>	<b>13,286,337</b>	<b>(1,987,486)</b>

	<b>31 December 2022</b>		
	<b>Carrying amount N'000</b>	<b>Fixed Interest N'000</b>	<b>Non-interest bearing N'000</b>
Cash and Cash Equivalents	744,224	160,652	583,572
Financial Assets - FVTPL	7,374,165	7,374,165	-
Financial Assets - Amortized Cost	1,104,741	1,104,741	-
Trade Receivables	1,374,117	-	1,374,117
Reinsurance Contract Assets	1,162,933	-	1,162,933
Other Receivables	12,243	551	11,692
Statutory Deposits with CBN	1,000,000	1,000,000	-
<b>Total</b>	<b>12,772,423</b>	<b>9,640,109</b>	<b>3,132,314</b>
<b>Financial Liabilities</b>			
Insurance Contract Liabilities	3,734,545	-	3,734,545
Trade Payables	255	-	255
Payables	196,613	-	196,613
<b>Total</b>	<b>3,931,413</b>	<b>-</b>	<b>3,931,413</b>
<b>Net exposure</b>	<b>8,841,010</b>	<b>9,640,109</b>	<b>(799,099)</b>

**NOTES TO THE FINANCIAL STATEMENTS**

**5 Capital management**

Heirs General Insurance Limited seeks to optimise the structure and sources of capital to ensure that it consistently maximises returns to the shareholders and policyholders. The Company's approach to managing capital involves managing assets, liabilities and risks in a coordinated way, assessing shortfalls between reported and required capital level on a regular basis and taking appropriate actions to influence the capital position of the company in the light of changes in economic conditions and risk characteristics. An important aspect of the company's overall capital management process is the setting of target risk adjusted rates of return, which are aligned to performance objectives and ensure that the company is focused on the creation of value for shareholders.

The Company's primary source of capital includes its equity shareholders' funds. Heirs Insurance Limited also utilizes adequate and efficient reinsurance arrangements to protect shareholders' funds by reducing the need for further funding following unfavorable events such as catastrophes or large claims through treaty and facultative reinsurance arrangements.

The Company's monthly management accounts are subjected to models which simulate the actuarial process so that the board is continually aware of the actuarial consequences of the Company's financial results. This process, inter alia, ensures that the maintenance of regulatory minimum capital is constantly monitored.

The Company has developed a framework to identify the risks and quantify their impact on the economic capital. The framework estimates how much capital is required to reduce the risk of insolvency to a remote degree of probability. The framework has also been considered in assessing the capital requirement.

Insurance industry regulator measures the financial strength of non-life insurers using a solvency margin model. This test compares insurers' capital against the risk profile. Section 24 (1) of the Insurance Act, 2003 requires that an insurer shall in respect of its business other than its general insurance business, maintain at all times a margin of solvency being the excess of the value of its admissible assets in Nigeria over its liabilities in Nigeria. The solvency margin shall not be less than 15 percent of the gross premium income less reinsurance premiums paid out during the year under review or the minimum paid-up capital which ever is greater. During the year, the Company has complied with this capital requirement. The regulator has the authority to request more extensive reporting and can place restrictions on the operations of any entity in the Company if it falls below this requirement as deemed necessary.

The Company is required to maintain a minimum regulatory capital base of N3 billion by NAICOM as at 31 December 2023. The Company has complied with this requirement as the total capital base was N10 billion as at 31 December 2023. It is a risk-based capital measure that is intended to provide a reasonable confidence level that insurers will be able to meet their existing liabilities. This report indicate that the Company holds sufficient assets over liabilities to absorb any unforeseen circumstances and hence protect its solvency and the interests of the policyholders.

	<b>31-Dec-23</b>	<b>31-Dec-22</b>
	<b>N'000</b>	<b>N'000</b>
Maximum Regulatory Capital	3,000,000	3,000,000
Maximum authorized capital	3,000,000	3,000,000
Paid up share capital	10,000,000	10,000,000

**Regulatory Framework on minimum capital requirement**

The insurance industry regulator measures the financial strength of Non-life Insurers using a Solvency Margin model. The National Insurance Commission (NAICOM) generally expects Non-life insurers to comply with this capital adequacy requirement. Section 24 of the Insurance Act 2003 defines the solvency margin of a Non-life insurer as the difference between the admissible assets and liabilities, and this shall not be less than 15% of the net premium income (gross income less reinsurance premium paid), or the minimum capital base (N3 billion) for Non-life business.

Solvency test compares the insurer's capital against the risk profile. The regulator (NAICOM) indicated that insurers should produce a minimum solvency margin of 100%. During the year, the Company met the minimum requirement. The regulator has the authority to request more extensive reporting and can place restrictions on the Heirs General Insurance operations if the Company falls below this requirement.

The key objectives of the Company's capital management programme are as follows:

- (i) To maintain an optimal level of capital in the most cost efficient way. This is achieved through balancing the needs of the regulators and the policyholders;
- (ii) To manage the levels of capital across the Company to keep them in line with the long term capital requirements of the Company;
- (iii) That the level of capital reflects the Company's risk appetite;
- (iv) To optimise the level of capital, the investment of capital and the future use of the capital for the benefits of all stakeholders; and
- (iv) To ensure that there is sufficient capital available for profitable business growth.

NOTES TO THE FINANCIAL STATEMENTS

6 Maturity analysis (contractual undiscounted cashflow basis)

The table below analyses the Company's non-derivative financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

		Undiscounted contractual cash flows- 31-Dec-2023					
Carrying amount	Gross nominal	0 - 3 months	3 - 6 months	6 - 12 months	1 - 5 years	>5 year	
N'000	N'000	N'000	N'000	N'000	N'000	N'000	
Trade payables	6,003	6,003	-	-	-	-	
Other payables and accruals	195,078	195,078	-	-	-	-	
<b>Total financial liabilities</b>	<b>201,081</b>	<b>201,081</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
Cash and cash equivalents	1,466,208	1,469,395	-	-	-	-	
Financial assets at amortised cost	327,769	330,571	111,531	219,040	-	-	
Financial assets at fair value through	11,232,385	11,232,385	-	-	11,232,385	-	
Trade receivables	687,423	687,423	-	-	-	-	
Other receivables	156,800	157,391	6,005	23,776	127,609	-	
Statutory deposit	1,000,000	1,000,000	-	-	-	1,000,000	
<b>Total financial assets</b>	<b>14,870,585</b>	<b>14,877,165</b>	<b>2,156,818</b>	<b>117,537</b>	<b>242,816</b>	<b>11,359,994</b>	
<b>Net financial assets</b>	<b>14,669,504</b>	<b>14,676,085</b>	<b>1,955,737</b>	<b>117,537</b>	<b>242,816</b>	<b>11,359,994</b>	
		Undiscounted contractual cash flows- 31-Dec-2022					
Carrying amount	Gross nominal	0 - 3 months	3 - 6 months	6 - 12 months	1 - 5 years	>5 year	
N'000	N'000	N'000	N'000	N'000	N'000	N'000	
Trade payables	255	255	-	-	-	-	
Other payables and accruals	196,613	196,613	-	-	-	-	
<b>Total financial liabilities</b>	<b>196,868</b>	<b>196,868</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
Cash and cash equivalents	744,224	744,224	-	-	-	-	
Financial assets at amortised cost	1,104,741	1,111,593	182,687	-	-	-	
Financial assets at fair value through	7,374,165	8,016,536	8,016,536	-	-	-	
profit or loss							
Trade receivables	1,374,117	1,374,117	-	-	-	-	
Other receivables	12,243	12,285	-	-	-	-	
Statutory deposit	1,000,000	1,000,000	-	-	-	1,000,000	
<b>Total financial assets</b>	<b>11,609,491</b>	<b>12,258,755</b>	<b>11,076,068</b>	<b>182,687</b>	<b>-</b>	<b>1,000,000</b>	
<b>Net financial assets</b>	<b>11,412,623</b>	<b>12,061,888</b>	<b>10,879,201</b>	<b>182,687</b>	<b>-</b>	<b>1,000,000</b>	

**NOTES TO THE FINANCIAL STATEMENTS**

	<b>31 December 2023 N'000</b>	<b>31 December 2022 N'000</b>
<b>7 Cash and cash equivalents</b>		
Cash & bank balances - Local	406,340	541,713
Cash & bank balances - Domiciliary	479,735	202,511
Placements with banks*	583,320	-
Provision for expected credit losses (ECL) allowance	(3,187)	-
	<b>1,466,208</b>	<b>744,224</b>
<i>Placements with banks include transactions below 30 days.</i>		
<b>Cash and cash equivalents</b>		
Current Asset	<b>1,466,208</b>	<b>744,224</b>
Non Current	-	-
<b>8 Financial Assets - FVTPL</b>		
Financial Assets carried at fair value through profit or loss (FVTPL)	11,232,385	7,374,165
	<b>11,232,385</b>	<b>7,374,165</b>
<b>8a Financial Assets - FVTPL</b>		
Opening balance	7,374,165	6,410,730
Additions	10,947,537	7,336,999
Disposals/Maturities	(7,374,165)	(6,441,377)
Fair value changes	270,467	67,813
Accrued Interest	14,381	-
Closing balance	<b>11,232,385</b>	<b>7,374,165</b>
<b>9 Financial Assets - Amortized Cost</b>		
Investments carried at amortised cost (see note 9a)	<b>327,769</b>	<b>1,104,741</b>
<b>9a Investments carried at amortised cost</b>		
Opening balance	1,111,593	1,375,398
Additions	17,101,755	7,272,843
Interest income	1,137,038	962,596
Interest received	(1,122,267)	(854,378)
Disposals/Maturity	(19,493,837)	(7,644,867)
Exchange gain	1,596,289	-
Provision for expected credit losses (ECL) allowance (See note 9a(i))	(2,802)	(6,851)
Closing balance	<b>327,769</b>	<b>1,104,741</b>
<b>9a(i) Movement in expected credit losses(ECL) on investment at amortised cost</b>		
	<b>Stage 1</b>	
Opening balance	(6,851)	(3,690)
Charge during the period	4,049	(3,161)
Closing balance	<b>(2,802)</b>	<b>(6,851)</b>
<i>The ECL changes in the period is charged to SOCI and closing balance to SFP</i>		
<b>9b Charge during the period on</b>		
<b>i</b> ECL on investment less than 90 days	3,187	
<b>ii</b> ECL on investment carried at amortised cost	(4,049)	3,161
<b>iii</b> ECL on other receivables	549	42
<b>Total ECL charge for the year</b>	<b>(313)</b>	<b>3,203</b>
Investment at amortised cost below 90 days	300,857	300,857
Investment at amortised cost above 90 days	26,912	803,885
	<b>327,769</b>	<b>1,104,741</b>

NOTES TO THE FINANCIAL STATEMENTS

	31 December 2023 N'000	31 December 2022 N'000
<b>10 Trade receivables</b>		
Due from brokers & insurance companies	687,424	1,319,965
Due from broker for mangement fees on coinsurance	-	54,152
<b>Total</b>	<u>687,424</u>	<u>1,374,117</u>
Current	<u><b>687,424</b></u>	<u><b>1,374,117</b></u>

10a

<b>Age analysis of premium receivable</b>	<b>Policy Count</b>	<b>N'000</b>	<b>Policy Count</b>	<b>N'000</b>
Within 14 days	222	189,352	123	856,433
Within 15-30 days	480	498,072	289	517,684
Within 31-90 days				
Within 91-180 days				
Above 180 days				
	<u><b>702</b></u>	<u><b>687,424</b></u>	<u><b>412</b></u>	<u><b>1,374,117</b></u>

10b **Movement on premium receivables**

Opening due from brokers	1,374,117	158,521
Effects of FX on premium receivables	19,121	(104,733)
Impact on cashflow (premium received)	(705,814)	1,320,328
Closing due from brokers	<u><b>687,424</b></u>	<u><b>1,374,117</b></u>

Trade receivables represent premium receivable due from brokers which are within 30 days in line with the NAICOM guidelines and the receivables have been collected within 30 days after year end.

11 **Reinsurance contract Assets**

Asset for Remaining Coverage	580,115	607,527
Asset for Incurred claims	1,170,818	555,406
	<u><b>1,750,933</b></u>	<u><b>1,162,933</b></u>

Prepaid reinsurance on Minimum & Deposit	17,923	16,413
	<u><b>1,768,855</b></u>	<u><b>1,179,346</b></u>

Current	1,015,559	394,229
Non- Current	753,297	785,118
<b>Total reinsurance contract Assets</b>	<u><b>1,768,855</b></u>	<u><b>1,179,346</b></u>

\*Refer to Note 37 for the reinsurance contract assets per portfolio

11a Reconciliation of the asset for remaining coverage and the asset for incurred claims (Entity Level)

The following table shows the reconciliation from the opening to the closing balances of the net asset for the remaining coverage and the assets for incurred claims recoverable from reinsurance for the Company. The coverage period of reinsurance contracts held for insurance contracts issued by the Company under the general business have either a coverage period of one year or less.

31-Dec-2023	Asset for Remaining Coverage		Asset for Incurred claims		Total N'000
	Excl. Loss Recovery Component N'000	Loss Recovery Component N'000	Estimates of Present Value of Future Cash Flows N'000	Risk Adjustment for Non-financial risk N'000	
Opening Reinsurance Contract Liabilities	-	-	-	-	-
Opening Reinsurance Contract Assets	607,527	-	523,968	31,438	1,162,933
<b>Net opening balance</b>	<b>607,527</b>	<b>-</b>	<b>523,968</b>	<b>31,438</b>	<b>1,162,933</b>
<b>Allocation of reinsurance premiums paid</b>	<b>(6,543,538)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(6,543,538)</b>
<b>Opening prepaid M&amp;D reinsurance</b>					<b>16,413</b>
Amount Recovered from reinsurer	-	-	-	-	-
Recoveries on incurred claims and other incurred reinsurance servi	-	-	1,116,548	65,763	1,182,311
Changes in expected recoveries on past claims	-	-	(546,912)	(34,043)	(580,955)
Changes in the loss recovery component	-	-	-	-	-
<b>Reinsurance Service expenses</b>	<b>-</b>	<b>-</b>	<b>569,636</b>	<b>31,720</b>	<b>601,356</b>
<b>Net expenses from Reinsurance Contracts Held</b>	<b>(6,543,538)</b>	<b>-</b>	<b>569,636</b>	<b>31,720</b>	<b>(5,942,182)</b>
<b>Insurance Finance Income or Expense</b>					
Net finance expenses from RCH	-	-	9,876	2,605	12,481
Effect of movements in exchange rates	39,634	-	99,689	-	139,323
<b>Total amounts recognised in comprehensive income</b>	<b>(6,503,904)</b>	<b>-</b>	<b>679,200</b>	<b>34,325</b>	<b>(5,790,379)</b>
<b>Cash flows</b>					
Commissions received	(1,834,689)	-	-	-	(1,834,689)
Claims recovered	-	-	(98,114)	-	(98,114)
Premiums paid	8,294,767	-	-	-	8,294,767
<b>Total cash flows</b>	<b>6,460,078</b>	<b>-</b>	<b>(98,114)</b>	<b>-</b>	<b>6,361,965</b>
<b>Net closing balance</b>	<b>563,701</b>	<b>-</b>	<b>1,105,055</b>	<b>65,763</b>	<b>1,750,933</b>
Closing Reinsurance Contract Liabilities	(0)	-	-	-	(0)
Closing Reinsurance Contract Assets	580,115	-	1,105,055	65,763	1,750,933
<b>Net closing balance</b>	<b>580,115</b>	<b>-</b>	<b>1,105,055</b>	<b>65,763</b>	<b>1,750,933</b>

31-Dec-2022	Asset for Remaining Coverage		Asset for Incurred claims		Total N'000
	Excl. Loss Recovery Component N'000	Loss Recovery Component N'000	Estimates of Present Value of Future Cash Flows N'000	Risk Adjustment for Non-financial risk N'000	
Opening Reinsurance Contract Liabilities	-	-	-	-	-
Opening Reinsurance Contract Assets	139,646	-	254,975	15,299	409,920
<b>Net opening balance</b>	<b>139,646</b>	<b>-</b>	<b>254,975</b>	<b>15,299</b>	<b>409,920</b>
<b>Allocation of reinsurance premiums paid</b>	<b>(3,167,100)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(3,167,100)</b>
Amount Recovered from reinsurer	-	-	-	-	-
Recoveries on incurred claims and other incurred reinsurance servi	-	-	702,736	31,438	734,174
Changes in expected recoveries on past claims	-	-	(270,135)	(17,035)	(287,170)
Changes in the loss recovery component	-	-	-	-	-
<b>Reinsurance Service expenses</b>	<b>-</b>	<b>-</b>	<b>432,601</b>	<b>14,403</b>	<b>447,004</b>
<b>Net expenses from Reinsurance Contracts Held</b>	<b>(3,167,100)</b>	<b>-</b>	<b>432,601</b>	<b>14,403</b>	<b>(2,720,096)</b>
<b>Insurance Finance Income or Expense</b>					
Net finance expenses from RCH	-	-	22,908	1,736	24,645
Effect of movements in exchange rates	(36,232)	-	-	-	(36,232)
<b>Total amounts recognised in comprehensive income</b>	<b>(3,203,332)</b>	<b>-</b>	<b>455,509</b>	<b>16,140</b>	<b>(2,731,683)</b>
<b>Cash flows</b>					
Commissions received	(964,333)	-	-	-	(964,333)
Claims recovered	-	-	(186,516)	-	(186,516)
Premiums paid	4,635,545	-	-	-	4,635,545
<b>Total cash flows</b>	<b>3,671,213</b>	<b>-</b>	<b>(186,516)</b>	<b>-</b>	<b>3,484,697</b>
<b>Net closing balance</b>	<b>607,527</b>	<b>-</b>	<b>523,968</b>	<b>31,438</b>	<b>1,162,933</b>
Closing Reinsurance Contract Liabilities	-	-	-	-	-
Closing Reinsurance Contract Assets	607,527	-	523,968	31,438	1,162,933
<b>Net closing balance</b>	<b>607,527</b>	<b>-</b>	<b>523,968</b>	<b>31,438</b>	<b>1,162,933</b>
Check	-	-	(0.00)	-	-

\*Refer to Note 37A for the reconciliation per portfolio

NOTES TO THE FINANCIAL STATEMENTS

	31 December 2023 N'000	31 December 2022 N'000
<b>12 Other receivables &amp; prepayments</b>		
Prepayments	94,853	167,356
Staff Loan	146,735	551
Other receivables	20,462	17,702
Allowance for impairment on other receivables	(591)	(42)
	<b>261,460</b>	<b>185,566</b>
* Prepayments consist of prepaid rent and prepaid IT expenses		
** Other receivables consist of sundry debtors, balances due from Heirs Life Assurance and cash advances		
<b>13 Right of use asset</b>		
	<b>Buildings</b>	
Opening balance	876,630	793,811
Addition to Right of use	-	82,819
<b>Balance as at 31 December</b>	<b>876,630</b>	<b>876,630</b>
Additions to right of use and payment relate to newly leased properties during the year.		
<b>Accumulated depreciation</b>		
Opening balance	(178,813)	(90,122)
Charge for the year	(98,424)	(88,691)
<b>Balance as at 31 December</b>	<b>(277,237)</b>	<b>(178,813)</b>
<b>Carrying amount:</b>		
Opening balance	697,816	703,688
Balance as at 31 December	<b>599,392</b>	<b>697,816</b>
<b>Non current</b>	<b>599,392</b>	<b>697,816</b>
<b>14 Statutory deposits</b>		
Deposits with CBN	<b>1,000,000</b>	<b>1,000,000</b>
Current	1,000,000	1,000,000

This represents amounts deposited with the Central Bank of Nigeria (CBN) pursuant to the Insurance Act. The deposits are not available for use by the Company in the normal course of day to day business. As required in the insurance Act, N4Billion was refunded to the company leaving N1billion representing 10% of the paid up share capital

NOTES TO THE FINANCIAL STATEMENTS

15 Property and equipment

Cost:	Motor vehicles	Computer Equipment	Office Furniture & Fittings	Office Equipment	Total
	N'000	N'000	N'000	N'000	N'000
Opening balance	123,849	71,357	169,443	26,823	391,472
Additions during the year	155,900	25,609	87,189	29,348	298,045
Transfers during the year		-	-	-	-
<b>Balance as at 31 Dec 2023</b>	<b>279,749</b>	<b>96,966</b>	<b>256,632</b>	<b>56,171</b>	<b>689,517</b>

\*During the year a transfer of advance payment for furniture and fittings in prepayment was made to Property and equipment when it was ready for use.

**Accumulated Depreciation:**

Opening balance	32,638	22,972	37,752	9,245	102,607
Charge for the year	50,270	19,271	39,227	6,648	115,415
<b>Balance as at 31 Dec 2023</b>	<b>82,908</b>	<b>42,243</b>	<b>76,978</b>	<b>15,893</b>	<b>218,022</b>

**Carrying Amount:**

Opening balance	91,211	48,385	131,692	17,578	288,865
<b>Balance as at 31 Dec 2023</b>	<b>196,841</b>	<b>54,723</b>	<b>179,654</b>	<b>40,278</b>	<b>471,495</b>

Cost:	Motor vehicles	Computer Equipment	Office Furniture & Fittings	Office Equipment	Total
	N'000	N'000	N'000	N'000	N'000
Opening balance	44,750	53,349	103,005	23,054	224,157
Additions during the year	79,099	18,008	44,563	3,769	145,439
Transfers during the year		-	21,876	-	21,876
<b>Balance as at 31 Dec 2022</b>	<b>123,849</b>	<b>71,357</b>	<b>169,443</b>	<b>26,823</b>	<b>391,472</b>

**Accumulated Depreciation:**

Opening balance	6,619	10,739	10,135	4,409	31,902
Charge for the year	26,018	12,233	27,617	4,836	70,704
<b>Balance as at 31 Dec 2022</b>	<b>32,638</b>	<b>22,972</b>	<b>37,752</b>	<b>9,245</b>	<b>102,607</b>

**Carrying Amount:**

<b>Balance as at 31 Dec 2022</b>	<b>91,211</b>	<b>48,385</b>	<b>131,692</b>	<b>17,578</b>	<b>288,865</b>
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16 Intangible assets

Period	Software	Work in progress	Software	Work in progress
	2023		2022	
Opening balance	405,085	-	207,754	-
Additions during the year	47,350	12,390	197,331	-
<b>Balance as at 31 Dec 2023</b>	<b>452,436</b>	<b>12,390</b>	<b>405,085</b>	<b>-</b>

**Accumulated Amortisation**

Opening balance	85,019	-	24,549	-
Charge for the year	88,409	-	60,469	-
<b>Balance as at 31 Dec 2023</b>	<b>173,427</b>	<b>-</b>	<b>85,019</b>	<b>-</b>

**Carrying Amount:**

Opening balance	320,066	-	320,066	-
<b>Closing balance</b>	<b>279,009</b>	<b>12,390</b>	<b>320,066</b>	<b>-</b>

17 Insurance Contract Liabilities

	31 December 2023	31 December 2022
	N'000	N'000
Liability for Remaining Coverage	2,610,088	2,585,612
Liability for Incurred Claims	2,511,498	1,148,933
	<b>5,121,586</b>	<b>3,734,545</b>
Current	1,521,004	579,378
Non- Current	3,600,582	3,155,168
<b>Total insurance contract liabilities</b>	<b>5,121,586</b>	<b>3,734,545</b>

\*Refer to Note 37 for the insurance contract liabilities per portfolio



17a Reconciliation of the liability for remaining coverage and the liability for incurred claims (Entity Level)

The following table shows the reconciliation from the opening to the closing balances of the net liability for the remaining coverage and the liability for incurred claims for insurance contracts under general business measured under PAA. As discussed in Note 3.1.7, the coverage period for the insurance contracts issued by the Company have coverage periods of one year or less or a coverage period of more than one year but have been assessed as qualifying for measurement under PAA.

31-Dec-2023	Liabilities for Remaining Coverage		Liabilities for Incurred claims		Total
	Excluding Loss component	Loss Component	Estimates of Present Value of Future cashflows	Risk Adjustment for Non Financial Risks	
	N'000	N'000	N'000	N'000	
Opening Insurance Contract Liabilities	(2,585,612)	-	(1,084,061)	(64,872)	(3,734,545)
Opening Insurance Contract Assets	-	-	-	-	-
<b>Net opening balance</b>	<b>(2,585,612)</b>	<b>-</b>	<b>(1,084,061)</b>	<b>(64,872)</b>	<b>(3,734,545)</b>
<b>Changes in the statement of profit or loss and OCI</b>					
<i>Insurance revenue</i>					
Contracts under the modified retrospective approach	-	-	-	-	0
Contracts under the fair value approach	-	-	-	-	-
Other contracts	12,059,642	-	-	-	12,059,642
<b>Total Insurance revenue - All Transition Methods</b>	<b>12,059,642</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>12,059,642</b>
<b>Opening prepaid premium</b>					
<b>Insurance Service expenses</b>					
Incurred claims and other directly attributable expenses	-	-	(4,837,972)	(141,362)	(4,979,334)
Changes that relate to past service - adjustments to the LIC	-	-	1,131,405	70,247	1,201,652
Losses on onerous contracts and reversal of those losses	-	-	-	-	-
Insurance acquisition cashflows amortisation	(2,764,815)	-	-	-	(2,764,815)
<b>Insurance Service expenses</b>	<b>(2,764,815)</b>	<b>-</b>	<b>(3,706,566)</b>	<b>(71,115)</b>	<b>(6,542,496)</b>
<b>Insurance Service result</b>	<b>9,294,828</b>	<b>-</b>	<b>(3,706,566)</b>	<b>(71,115)</b>	<b>5,517,146</b>
<b>Insurance Finance Income or Expense</b>					
<i>The effect of and changes in time value of money and financial risk</i>					
Foreign exchange differences on changes in the carrying amount of groups of insurance contracts	-	-	(20,619)	(5,375)	(25,994)
	(109,078)	-	(181,589)	-	(290,667)
<b>Total amounts recognised in comprehensive income</b>	<b>9,185,750</b>	<b>-</b>	<b>(3,908,774)</b>	<b>(76,490)</b>	<b>5,200,485</b>
<b>Investment components</b>					
<b>Cash flows</b>					
Premiums received	(11,963,026)	-	-	-	(11,963,026)
Claims and other directly attributable expenses paid	-	-	2,622,700	-	2,622,700
Insurance acquisition cashflows deducted	2,753,056	-	-	-	2,753,056
<b>Total cash flows</b>	<b>(9,209,970)</b>	<b>-</b>	<b>2,622,700</b>	<b>-</b>	<b>(6,587,270)</b>
<b>Outstanding amounts transferred to LIC at end of cover</b>					
<b>Net closing balance</b>	<b>(2,609,832)</b>	<b>-</b>	<b>(2,370,135)</b>	<b>(141,362)</b>	<b>(5,121,586)</b>
Closing Insurance Contract Liabilities	(2,610,088)	-	(2,370,135)	(141,362)	(5,121,586)
Closing Insurance Contract Assets	(0)	-	-	-	(0)
<b>Net closing balance</b>	<b>(2,610,088)</b>	<b>-</b>	<b>(2,370,135)</b>	<b>(141,362)</b>	<b>(5,121,586)</b>

31-Dec-2022	Aggregated Liabilities for Remaining Coverage		Liabilities for Incurred claims		Total
	Excluding Loss component	Loss Component	Estimates of Present Value of Future cashflows	Risk Adjustment for Non Financial Risks	
	N'000	N'000	N'000	N'000	
Opening Insurance Contract Liabilities	(1,236,996)	-	(434,167)	(26,050)	(1,697,214)
Opening Insurance Contract Assets	-	-	-	-	-
<b>Net opening balance</b>	<b>(1,236,996)</b>	<b>-</b>	<b>(434,167)</b>	<b>(26,050)</b>	<b>(1,697,214)</b>
<b>Changes in the statement of profit or loss and OCI</b>					
<i>Insurance revenue</i>					
Contracts under the modified retrospective approach	-	-	-	-	0
Contracts under the fair value approach	-	-	-	-	-
Other contracts	6,805,222	-	-	-	6,805,222
<b>Total Insurance revenue - All Transition Methods</b>	<b>6,805,222</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>6,805,222</b>
<b>Insurance Service expenses</b>					
Incurred claims and other directly attributable expenses	-	-	(2,559,896)	(50,441)	(2,610,338)
Changes that relate to past service - adjustments to the LIC	-	-	459,981	14,576	474,557
Losses on onerous contracts and reversal of those losses	-	-	-	-	-
Insurance acquisition cashflows amortisation	(1,402,537)	-	-	-	(1,402,537)
<b>Insurance Service expenses</b>	<b>(1,402,537)</b>	<b>-</b>	<b>(2,099,915)</b>	<b>(35,865)</b>	<b>(3,538,318)</b>
<b>Insurance Service result</b>	<b>5,402,685</b>	<b>-</b>	<b>(2,099,915)</b>	<b>(35,865)</b>	<b>3,266,904</b>
<b>Insurance Finance Income or Expense</b>					
<i>The effect of and changes in time value of money and financial risk</i>					
Foreign exchange differences on changes in the carrying amount of groups of insurance contracts	-	-	(41,803)	(2,957)	(44,760)
	150,732	-	(2,859)	-	147,873
<b>Total amounts recognised in comprehensive income</b>	<b>5,553,417</b>	<b>-</b>	<b>(2,144,577)</b>	<b>(38,822)</b>	<b>3,370,018</b>
<b>Investment components</b>					
<b>Cash flows</b>					
Premiums received	(8,487,787)	-	-	-	(8,487,787)
Claims and other directly attributable expenses paid	-	-	1,494,683	-	1,494,683
Insurance acquisition cashflows deducted	1,585,754	-	-	-	1,585,754
<b>Total cash flows</b>	<b>(6,902,033)</b>	<b>-</b>	<b>1,494,683</b>	<b>-</b>	<b>(5,407,350)</b>
<b>Outstanding amounts transferred to LIC at end of cover</b>					
<b>Net closing balance</b>	<b>(2,585,612)</b>	<b>-</b>	<b>(1,084,061)</b>	<b>(64,872)</b>	<b>(3,734,545)</b>
Closing Insurance Contract Liabilities	(2,585,612)	-	(1,084,061)	(64,872)	(3,734,545)
Closing Insurance Contract Assets	-	-	-	-	-
<b>Net closing balance</b>	<b>(2,585,612)</b>	<b>-</b>	<b>(1,084,061)</b>	<b>(64,872)</b>	<b>(3,734,545)</b>

\*Refer to Note 37A for the reconciliation per portfolio

**HEIRS GENERAL INSURANCE LIMITED  
FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023**

**AGE ANALYSIS OF OUTSTANDING CLAIMS AS AT 31ST DEC 2023**

**Note 17b**

S/N	Days	No of Claimants	Amount
1	0-90 days	161	220,801,692.00
2	91-180 days	85	1,281,693,781.00
3	181-270 days	42	71,601,185.00
4	271-365 days	120	169,895,927.00
5	Above 365 days	213	238,219,715.00
<b>TOTAL</b>		<b>621</b>	<b>1,982,212,300.00</b>

Reasons	0 - 90 days		91 - 180 days		181 - 270 days		271 - 365 days		Above 365 days		Total	
	Qty	N	Qty	N	Qty	N	Qty	N	Qty	N	Qty	N
Discharge Voucher signed and returned to policy holder		-		-		-		-		-		-
Discharge Voucher not yet signed		-		-		-		-		-		-
Claim reported but incomplete documentation	123	178,327,346	2	861,289,730		1,270,200	1	1,270,200	3	1,112,000	6	863,671,930
Claim reported but being adjusted	23	20,484,491	65	99,228,670	24	25,677,316	86	131,884,282	162	193,485,193	460	628,602,809
Claim repudiated		-	5	6,365,943	4	12,475,860	5	3,936,000	8	12,907,838	45	56,170,131
Awaiting adjuster's final report	6	20,950,459	6	313,772,118	10	32,779,434	3	12,947,095	8	27,102,909	33	407,552,016
Litigation Awarded		-		-		-		-		-		-
Awaiting Lead Insurer Instruction	6	60,000	1	385,143		-	22	19,750,000	28	2,954,854	57	23,149,997
Third Party Liability Outstanding		-		-		-		-		-		-
Adjuster Fee payable	3	979,396	6	652,177	4	668,574	3	108,350	4	656,921	20	3,065,418
Etc.		-		-		-		-		-		-
<b>Total</b>	<b>161</b>	<b>220,801,692</b>	<b>85</b>	<b>1,281,693,781</b>	<b>42</b>	<b>71,601,185</b>	<b>120</b>	<b>169,895,927</b>	<b>213</b>	<b>238,219,715</b>	<b>621</b>	<b>1,982,212,300</b>

**NOTES TO THE FINANCIAL STATEMENTS**

	31 December 2023	31 December 2022
	N'000	N'000
<b>18 Trade payables</b>		
Prepaid premium	6,003	255
	<b>6,003</b>	<b>255</b>
<b>19 Provision &amp; other payables</b>		
Audit fees	35,820	7,200
Actuarial fees	8,000	-
Withholding Tax	3,289	882
Value Added Tax	41	14,817
NAICOM levy	107,173	68,387
Staff payables	405	108
PAYE and Pension	24,384	-
ITF	10,136	7,047
NSITF and NHF	2,425	963
Other payables*	3,404	97,208
	<b>195,078</b>	<b>196,613</b>
Current	<b>195,078</b>	<b>196,613</b>
*Other payable consist of accrued expenses payable to vendors on IT, administrative and other office expenses		
<b>20 Lease liability</b>		
Opening balance	418,539	362,514
Additions during the period	-	82,819
Lease expense for the period	51,105	42,296
Payment*	-	(69,089)
<b>Balance as at 31 Dec 2023</b>	<b>469,644</b>	<b>418,539</b>
Payment relates lease payment during the year		
<b>20a Amounts recognised in statement of profit or loss</b>		
Depreciation on Right of use	(98,424)	88,691
Interest expense on Lease liability	(51,105)	42,296
<b>20b Maturity analysis of lease liability</b>		
Within 12 months	34,881	-
After 12 months	434,763	418,540
<b>Lease liability</b>	<b>469,644</b>	<b>418,540</b>
<b>21 Income taxes</b>		
Income tax based on the taxable profit/loss for the year	(24,121)	(5,019)
Deferred tax charge/ (credit) recognised in profit or loss	(259,476)	-
	see note 21b	
<b>Income tax expense for the year</b>	<b>(283,597)</b>	<b>(5,019)</b>

**HEIRS GENERAL INSURANCE LIMITED**  
**FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023**

	31 December 2023	31 December 2022
	N'000	N'000
<b>21a Current Tax Liabilities</b>		
Balance at 1 January	5,019	-
Income tax expense	24,121	5,019
Payment during the year	(5,019)	-
<b>Balance as at 31 December</b>	<b>24,121</b>	<b>5,019</b>

The following rates were applied to arrive at the tax for the 2022 YOA

NITD Levy @ 1% of PBT	(24,001)	<b>(4,994)</b>
Police Trust Fund @ 0.005% of PBT	(120)	<b>(25)</b>
	<b>(24,121)</b>	<b>(5,019)</b>

<b>21b Deferred Taxation</b>		
Balance at 1 January	-	-
Recognized during the year	259,476	-
<b>Balance as at 31 December</b>	<b>259,476</b>	<b>-</b>

Deferred Tax is recognized on unrealized exchange gains from foreign currency

**22 Ordinary Share Capital**

Balance at the beginning of the period	10,000,000	10,000,000
Issued share capital during the period	-	-
Balance as at 31 December	<b>10,000,000</b>	<b>10,000,000</b>

**23 Contingency reserve**

Opening balance	359,512	104,878
movement from retained earnings	423,309	254,634
<b>Closing balance</b>	<b>782,820</b>	<b>359,512</b>

The statutory contingency reserve is prescribed under Section 21 (1&2) of the Insurance Act. The Company is mandated to maintain a statutory contingency reserve to cover for the fluctuations in securities and variations in statistical estimates. The statutory contingency reserve is an amount of not less than 3% of the gross premium or 20% of the net profits (whichever is greater)

**24 Retained earnings**

Opening Retained earnings	(445,577)	(977,435)
Profit for the period	2,116,545	786,492
Movement to Contingency reserve	(423,309)	(254,634)
<b>Closing retained earnings</b>	<b>1,247,658</b>	<b>(445,577)</b>

**HEIRS GENERAL INSURANCE LIMITED  
FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023**

**REVENUE ACCOUNT**

**25 Insurance Revenue**

31-Dec-23

Insurance revenue from contracts not measured under the PAA  
Insurance revenue from contracts measured under the PAA

**Total Insurance Revenue**

	AVIATION N'000	BOND N'000	ENGINEERING N'000	FIRE N'000	GENERAL_ACCIDENT N'000	MOTOR N'000	MARINE N'000	OIL_AND_GAS N'000	Total N'000
	-	-	-	-	-	-	-	-	-
	4,921,629	482,082	517,977	1,688,538	727,076	1,370,512	588,982	1,762,846	12,059,642
	<u>4,921,629</u>	<u>482,082</u>	<u>517,977</u>	<u>1,688,538</u>	<u>727,076</u>	<u>1,370,512</u>	<u>588,982</u>	<u>1,762,846</u>	<u>12,059,642</u>

31-Dec-22

Insurance revenue from contracts not measured under the PAA  
Insurance revenue from contracts measured under the PAA

**Total Insurance Revenue**

	-	-	-	-	-	-	-	-	-
	2,160,968	317,645	222,238	852,376	620,283	796,629	299,609	1,535,474	6,805,222
	<u>2,160,968</u>	<u>317,645</u>	<u>222,238</u>	<u>852,376</u>	<u>620,283</u>	<u>796,629</u>	<u>299,609</u>	<u>1,535,474</u>	<u>6,805,222</u>

**26 Insurance Service Expenses**

31-Dec-23

Incurred claims and other directly attributable expenses  
Changes that relate to past service - adjustments to the LIC  
Losses on onerous contracts and reversal of the losses  
Insurance acquisition cash flows amortisation

**Total Insurance Service Expenses**

	664,129	243,050	369,640	438,484	805,468	790,013	224,988	1,443,561	4,979,334
	(107,893)	(112,982)	(55,174)	(201,965)	(208,942)	(282,301)	(35,904)	(196,492)	(1,201,652)
	-	-	-	-	-	-	-	-	-
	1,252,476	102,456	138,675	399,810	186,587	207,159	142,656	334,995	2,764,815
	<u>1,808,712</u>	<u>232,525</u>	<u>453,141</u>	<u>636,329</u>	<u>783,114</u>	<u>714,871</u>	<u>331,740</u>	<u>1,582,064</u>	<u>6,542,496</u>

31-Dec-22

Incurred claims and other directly attributable expenses  
Changes that relate to past service - adjustments to the LIC  
Losses on onerous contracts and reversal of the losses  
Insurance acquisition cash flows amortisation

**Total Insurance Service Expenses**

	284,085	175,134	84,582	338,044	378,150	760,792	100,243	503,738	2,624,768
	(58,214)	(33,923)	(18,533)	(88,330)	(51,075)	(97,701)	(8,614)	(132,598)	(488,988)
	-	-	-	-	-	-	-	-	-
	495,840	69,088	55,274	199,209	144,901	112,020	70,909	255,295	1,402,537
	<u>721,711</u>	<u>210,299</u>	<u>121,323</u>	<u>448,923</u>	<u>471,976</u>	<u>775,112</u>	<u>162,538</u>	<u>626,436</u>	<u>3,538,318</u>

**27 Net Income (expenses) from Reinsurance Contracts held**

31-Dec-23

Reinsurance expenses - contracts not measured under the PAA  
Reinsurance expenses - contracts measured under the PAA  
Other incurred directly attributable expenses  
Claims recovered  
Movement in Loss Recovery Component adjustment to Reinsurance CSM/ARC (PAA)  
Changes that relate to past service - adjustments to incurred claims

**Total net income (expenses) from reinsurance contracts held**

**Total Insurance Service Result**

	-	-	-	-	-	-	-	-	-
	(3,444,527)	(138,007)	(256,220)	(1,143,312)	(339,303)	(45,080)	(267,019)	(910,070)	(6,543,538)
	-	-	-	-	-	-	-	-	-
	185,673	73,106	116,741	50,453	112,805	114,387	92,012	437,134	1,182,311
	-	-	-	-	-	-	-	-	-
	(30,927)	(86,692)	(28,905)	(110,846)	(93,189)	(135,075)	(6,926)	(88,394)	(580,955)
	<u>(3,289,782)</u>	<u>(151,593)</u>	<u>(168,384)</u>	<u>(1,203,705)</u>	<u>(319,688)</u>	<u>(65,769)</u>	<u>(181,932)</u>	<u>(561,330)</u>	<u>(5,942,182)</u>
	<u>(176,865)</u>	<u>97,964</u>	<u>(103,547)</u>	<u>(151,496)</u>	<u>(375,725)</u>	<u>589,872</u>	<u>75,309</u>	<u>(380,548)</u>	<u>(425,036)</u>

31-Dec-22

Reinsurance income (expenses) - contracts not measured under the PAA  
Reinsurance income (expenses) - contracts measured under the PAA  
Other incurred directly attributable expenses  
Claims recovered  
Movement in Loss Recovery Component adjustment to Reinsurance CSM/ARC (PAA)  
Changes that relate to past service - adjustments to incurred claims

**Total net income (expenses) from reinsurance contracts held**

**Total Insurance Service Result**

	-	-	-	-	-	-	-	-	-
	(1,838,835)	(91,394)	(137,349)	(425,777)	(57,509)	(33,523)	(134,927)	(447,787)	(3,167,100)
	-	-	-	-	-	-	-	-	-
	29,155	81,723	60,821	119,415	140,072	213,131	6,529	83,327	734,174
	-	-	-	-	-	-	-	-	-
	(20,705)	(21,882)	(12,206)	(63,824)	(47,697)	(57,882)	(4,583)	(58,391)	(287,170)
	<u>(1,830,386)</u>	<u>(31,553)</u>	<u>(88,734)</u>	<u>(370,186)</u>	<u>(34,866)</u>	<u>(121,726)</u>	<u>(1,32,980)</u>	<u>(422,850)</u>	<u>(2,720,096)</u>
	<u>(391,128)</u>	<u>75,793</u>	<u>12,181</u>	<u>33,267</u>	<u>183,173</u>	<u>143,244</u>	<u>4,091</u>	<u>486,188</u>	<u>546,808</u>

# HEIRS GENERAL INSURANCE LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

## 28 Analysis of net insurance finance expenses by product line

31-Dec-23

	AVIATION N'000	BOND N'000	ENGINEERING N'000	FIRE N'000	GENERAL-ACCIDENT N'000	MOTOR N'000	MARINE N'000	OIL-AND- GAS N'000	Total N'000
<b>Finance income (expenses) from insurance contracts issued</b>									
Interest accreted	(1,889)	(2,190)	166	(7,435)	(7,498)	(10,839)	(383)	4,075	(25,993,949)
Effect of changes in interest rates and other financial assumptions	-	-	-	-	-	-	-	-	-
Foreign exchange differences	(48,100)	-	-	-	-	-	-	(242,567)	(290,667,184)
<b>Finance income (expenses) from insurance contracts issued</b>	<b>(49,988)</b>	<b>(2,190)</b>	<b>166</b>	<b>(7,435)</b>	<b>(7,498)</b>	<b>(10,839)</b>	<b>(383)</b>	<b>(238,492)</b>	<b>(316,661,133)</b>
<b>Finance income (expenses) from reinsurance contracts held</b>									
Interest accreted	(642)	2,810	(329)	4,370	3,488	5,768	(688)	(2,297)	12,480,967
Effect of changes in interest rates and other financial assumptions	-	-	-	-	-	-	-	-	-
Change of risk of non-performance of reinsurer	-	-	-	-	-	-	-	-	-
Foreign exchange differences	-	-	-	-	-	-	-	139,323	139,322,576
<b>Finance income (expenses) from reinsurance contracts held</b>	<b>(642)</b>	<b>2,810</b>	<b>(329)</b>	<b>4,370</b>	<b>3,488</b>	<b>5,768</b>	<b>(688)</b>	<b>137,026</b>	<b>151,804</b>
<b>Net finance expense from insurance contracts issued</b>	<b>(50,631)</b>	<b>620</b>	<b>(163)</b>	<b>(3,064)</b>	<b>(4,010)</b>	<b>(5,071)</b>	<b>(1,071)</b>	<b>(101,467)</b>	<b>(164,858)</b>

31-Dec-22

<b>Finance income (expenses) from insurance contracts issued</b>									
Interest accreted	(4,826)	(3,503)	(1,826)	(7,891)	(5,792)	(9,514)	(986)	(10,422)	(44,760)
Effect of changes in interest rates and other financial assumptions	-	-	-	-	-	-	-	-	-
Foreign exchange differences	123,796	13,658	6,390	-	-	-	-	4,029	147,873
<b>Finance income (expenses) from insurance contracts issued</b>	<b>118,970</b>	<b>10,155</b>	<b>4,563</b>	<b>(7,891)</b>	<b>(5,792)</b>	<b>(9,514)</b>	<b>(986)</b>	<b>(6,393)</b>	<b>103,114</b>
<b>Finance income (expenses) from reinsurance contracts held</b>									
Interest accreted	1,631	2,444	1,104	5,234	4,049	5,207	362	4,614	24,645
Effect of changes in interest rates and other financial assumptions	-	-	-	-	-	-	-	-	-
Change of risk of non-performance of reinsurer	-	-	-	-	-	-	-	-	-
Foreign exchange differences	(28,852)	-	-	-	-	-	-	(7,380)	(36,232)
<b>Finance income (expenses) from reinsurance contracts held</b>	<b>(27,221)</b>	<b>2,444</b>	<b>1,104</b>	<b>5,234</b>	<b>4,049</b>	<b>5,207</b>	<b>362</b>	<b>(2,766)</b>	<b>(11,587)</b>
<b>Net finance expense from insurance contracts issued</b>	<b>91,749</b>	<b>12,599</b>	<b>5,667</b>	<b>(2,657)</b>	<b>(1,743)</b>	<b>(4,306)</b>	<b>(624)</b>	<b>(9,159)</b>	<b>91,526</b>

NOTES TO THE FINANCIAL STATEMENTS

	31 December 2023 N'000	31 December 2022 N'000
<b>29 Staff Cost</b>		
Staff Salary	1,100,768	704,689
Other HR Cost	10,184	57,537
	<b>1,110,952</b>	<b>762,226</b>
<b>30 Management expenses</b>		
Travel & Entertainment	137,972	71,597
Administration	304,829	200,372
Director's Fee and Other Expenses	183,888	124,892
Depreciation of Fixed Assets	115,415	70,704
Amortisation of Intangibles	88,409	60,469
Interest expense on Lease liability	51,105	42,296
Depreciation on Right of use	98,424	88,691
Auditors Remuneration	36,000	19,350
Legal & Professional Fees	39,460	133,516
Marketing & Advertising	180,674	111,391
IT Expenses	174,738	120,459
Projects & Initiatives	-	657
Finance Cost	44,850	29,396
Other Operating Expenses	331,854	167,099
Other pre-incorporation expenses	-	-
	<b>1,787,618</b>	<b>1,240,890</b>
PWC did not render any non-audit service to the company during the year (2022:nil).		
<b>30a Expenses Classification</b>		
Attributable Expenses	1,381,372	1,023,225
Non- attributable Expenses	1,517,198	979,891
	<b>2,898,570</b>	<b>2,003,116</b>
<b>31 Investment income</b>		
Investment income on Financial Assets	1,152,952	920,661
Investment income on statutory deposits	60,149	41,935
	<b>1,213,101</b>	<b>962,596</b>
<b>32 Fair value Loss on Financial Asset</b>		
Fair value loss on Financial Asset	270,467	67,814
	<b>270,467</b>	<b>67,814</b>
<b>33 Other Income</b>		
Foreign Exchange gain/ loss on Cash	1,401,524	36,972
Foreign Exchange gain/loss on Investments	1,596,289	74,731
Foreign Exchange gain/loss on Trade receivables	19,121	(104,733)
Foreign Exchange gain/loss on Trade payable	-	97,080
Interest Received (Current Accounts)	2,211	597
Staff payment in lieu of notice	4	120
Interest on staff loan	1,014	169
	<b>3,020,164</b>	<b>104,937</b>
<b>34 Impairment charges</b>		
Impairment charges on Investments at amortised cost See note 8a(i)	(4,049)	(3,161)
Impairment charges on other receivables	549	881
<b>Total Impairment charges</b>	<b>(3,500)</b>	<b>(2,280)</b>

NOTES TO THE FINANCIAL STATEMENTS

	31 December 2023 N'000	31 December 2022 N'000
<b>35 Related party transactions</b>		
<i>During the year, Heirs General Insurance Ltd. entered into commercial transaction with related parties which were carried out at arms length. The transactions/balances in respect of related party transaction as at reporting date are set out below:</i>		
<b>TRANSACTIONS</b>		
<b>(a) With Key Management Personnel:</b>		
<i>The Company's key management personnel and immediate family members are also considered to be related parties. The definition of related parties includes the close family members of key management personnel and any entity over which key management personnel have been identified as the directors of the Company.</i>		
<b>(b) Gross Written Premium:</b>		
Heirs Holding	2,558	630
Heirs Life Assurance Ltd (Premium Received)	8,251	2,219
Heirs Oil and Gas	130,158	4,788
Heirs Insurance Brokers	2,346,553	1,825,022
United Capital Plc	39,402	4,394
Africa Prudential Plc	9,983	5,672
Avon HMO	20,406	6,549
	<u>2,557,311</u>	<u>1,849,273</u>
<b>(c) Life Insurance Policy</b>		
Heirs Life Assurance Ltd (Premium Paid)	4,879	4,974
	<u>4,879</u>	<u>4,974</u>
<b>(d) Medical Expenses to:</b>		
Avon	30,176	48,338
	<u>30,176</u>	<u>48,338</u>
<b>(e) Other Receivables</b>		
Heirs Life Assurance Limited	9,945	10,091
Loan to key management personnel	-	-
	<u>9,945</u>	<u>10,091</u>
<b>(f) Balances due to related party</b>		
Payable to Key management personnel	-	-
	<u>-</u>	<u>-</u>
<b>(g) Account balances</b>		
Placements		
UCAP Asset Management	-	243,389
	<u>-</u>	<u>243,389</u>

<b>36</b>	<b>2023</b>	<b>2022</b>
<b>Analysis of staff salaries</b>	<b>Number</b>	<b>Number</b>
Senior Management	11	11
Middle Management	35	33
Other staff members	31	23
	<u>77</u>	<u>67</u>

**a** Number of Employees (excluding Directors) in each range of emoluments (excluding pension contribution and certain

	<b>Numbers</b>	<b>Numbers</b>
N500,000 - N9,999,999	42	49
N10,000,000 - N19,999,999	26	10
Above N20,000,000	7	6
	<u>75</u>	<u>65</u>

Managers of the Company (including the highest paid manager) whose remuneration in respect of services to the Company is within the following range:

	<b>2023</b>		<b>2022</b>	
<b>b</b> Analysis of staff cost	%		%	
Senior management	29%	228,765	36%	185,550
Middle management	54%	432,622	55%	284,841
Other staff members	18%	141,032	10%	51,393
	<u>100%</u>	<u>802,419</u>	<u>100%</u>	<u>521,784</u>

Managers excludes Directors (executive and non-executive). The compensation paid to managers for services is as shown above.

<b>c</b> Directors' Emoluments	<b>2023</b>	<b>2022</b>
Remuneration paid to the directors of the Company was as follows:	<b>N'000</b>	<b>N'000</b>
Chairman	22,000	15,000
Non-Executive Directors/Independent Director	161,300	84,000
Executive Directors Salaries	132,771	108,000
	<u>316,071</u>	<u>207,000</u>



## HEIRS GENERAL INSURANCE LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

### 37 Insurance contract liabilities and reinsurance contract assets by Portfolio

The table below sets out the carrying amounts of portfolios of insurance and reinsurance contract assets and liabilities at the end of reporting date, per class of business.

<b>31-Dec-23</b>	<b>AVIATION #’000</b>	<b>BOND #’000</b>	<b>ENGINEERING #’000</b>	<b>FIRE #’000</b>	<b>GENERAL_ACCIDENT #’000</b>	<b>MOTOR #’000</b>	<b>MARINE #’000</b>	<b>OIL_AND_GAS #’000</b>	<b>Total #’000</b>
Insurance Contract assets	-	-	-	-	-	-	-	-	-
Insurance Contract liabilities	(296,835)	(348,089)	(401,524)	(657,836)	(519,588)	(986,602)	(314,543)	(1,596,570)	(5,121,586)
Reinsurance Contract assets	37,145	122,747	195,385	247,664	181,277	69,540	169,538	727,637	1,750,933
ReinsuranceContract liabilities	-	-	-	-	-	-	-	-	-
<b>31-Dec-22</b>	<b>AVIATION #’000</b>	<b>BOND #’000</b>	<b>ENGINEERING #’000</b>	<b>FIRE #’000</b>	<b>GENERAL_ACCIDENT #’000</b>	<b>MOTOR #’000</b>	<b>MARINE #’000</b>	<b>OIL_AND_GAS #’000</b>	<b>Total #’000</b>
Insurance Contract assets	-	-	-	-	-	-	-	-	-
Insurance Contract liabilities	(1,176,880)	(346,924)	(1,64,442)	(453,618)	(371,632)	(600,586)	(190,250)	(430,213)	(3,734,545)
Reinsurance Contract assets	198,255	125,672	83,237	240,842	197,242	124,648	52,883	140,154	1,162,933
ReinsuranceContract liabilities	-	-	-	-	-	-	-	-	-
<b>1-Jan-22</b>	<b>AVIATION #’000</b>	<b>BOND #’000</b>	<b>ENGINEERING #’000</b>	<b>FIRE #’000</b>	<b>GENERAL_ACCIDENT #’000</b>	<b>MOTOR #’000</b>	<b>MARINE #’000</b>	<b>OIL_AND_GAS #’000</b>	<b>Total #’000</b>
Insurance Contract assets	-	-	-	-	-	-	-	-	-
Insurance Contract liabilities	(340,161)	(1,62,692)	(47,810)	(281,978)	(108,843)	(256,250)	(63,384)	(436,095)	(1,697,214)
Reinsurance Contract assets	113,523	40,944	22,654	54,561	31,180	59,294	12,610	75,155	409,920
ReinsuranceContract liabilities	-	-	-	-	-	-	-	-	-

### Maturity Analysis of Insurance Contract Liability and Reinsurance Contract Asset (contractual undiscounted cashflow basis)

<b>31-Dec-23</b>	<b>AVIATION #’000</b>	<b>BOND #’000</b>	<b>ENGINEERING #’000</b>	<b>FIRE #’000</b>	<b>GENERAL_ACCIDENT #’000</b>	<b>MOTOR #’000</b>	<b>MARINE #’000</b>	<b>OIL_AND_GAS #’000</b>	<b>TOTAL #’000</b>
Insurance Contract Liabilities									
Within one year	(128,622)	(185,342)	(233,605)	(646,005)	(607,791)	(1,044,053)	(209,811)	(554,281)	(3,609,512)
Within two to five years	(168,213)	(1,62,747)	(1,67,919)	(11,830)	88,203	57,452	(104,732)	(1,042,289)	(1,512,074)
Total Insurance Contract Liabilities	<b>(296,835)</b>	<b>(348,089)</b>	<b>(401,524)</b>	<b>(657,836)</b>	<b>(519,588)</b>	<b>(986,602)</b>	<b>(314,543)</b>	<b>(1,596,570)</b>	<b>(5,121,586)</b>
Reinsurance Contract Assets									
Within one year	-	101,373	108,006	360,529	333,733	554,232	103,912	178,428	1,740,212
Within two to five years	37,145	21,374	87,379	(112,865)	(152,456)	(484,692)	65,626	549,209	10,721
Total Reinsurance Contract Assets	<b>37,145</b>	<b>122,747</b>	<b>195,385</b>	<b>247,664</b>	<b>181,277</b>	<b>69,540</b>	<b>169,538</b>	<b>727,637</b>	<b>1,750,933</b>
<b>Net Insurance Contract Liabilities</b>	<b>(259,690)</b>	<b>(225,341)</b>	<b>(206,139)</b>	<b>(410,172)</b>	<b>(338,311)</b>	<b>(917,062)</b>	<b>(145,005)</b>	<b>(868,934)</b>	<b>(3,370,653)</b>

**HEIRS GENERAL INSURANCE LIMITED**  
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**37A Reconciliation of the liability for remaining coverage and the liability for incurred claims per Portfolio**

The following table shows the reconciliation from the opening to the closing balances of the net liability for the remaining coverage and the liability for incurred claims for insurance contracts under general business measured under PAA. As discussed in Note 3.1.7, the coverage period for the insurance contracts issued by the Company have coverage periods of one year or less or a coverage period of more than one year but have been assessed as qualifying for measurement under PAA.

	31-Dec-2023				31-Dec-2022					
	AVIATION		AVIATION		AVIATION		AVIATION			
	Liabilities for Remaining Coverage	Liabilities for Incurred claims	Total	Liabilities for Remaining Coverage	Liabilities for Incurred claims	Total	Liabilities for Remaining Coverage	Liabilities for Incurred claims	Total	
	Excluding Loss component	Loss Component	Estimates of Present Value of Future cashflows	Excluding Loss component	Loss Component	Estimates of Present Value of Future cashflows	Excluding Loss component	Loss Component	Estimates of Present Value of Future cashflows	
	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	
Opening Insurance Contract Liabilities	(1,073,606)	(97,590)	(5,684)	(1,176,880)	(285,372)	(51,688)	(3,101)	(340,161)	(340,161)	
Opening Insurance Contract Assets	(1,073,606)	(97,590)	(5,684)	(1,176,880)	(285,372)	(51,688)	(3,101)	(340,161)	(340,161)	
<b>Changes in the statement of profit or loss and OCI</b>	<b>(1,073,606)</b>	<b>(97,590)</b>	<b>(5,684)</b>	<b>(1,176,880)</b>	<b>(285,372)</b>	<b>(51,688)</b>	<b>(3,101)</b>	<b>(340,161)</b>	<b>(340,161)</b>	
Insurance revenue	-	-	-	-	-	-	-	-	-	
Contracts under the modified retrospective approach	-	-	-	-	-	-	-	-	-	
Contracts under the fair value approach	-	-	-	-	-	-	-	-	-	
Contract under the full retrospective approach	4,921,629	-	-	4,921,629	2,160,968	-	-	-	2,160,968	
<b>Total Insurance revenue - All Transition Methods</b>	<b>4,921,629</b>	<b>-</b>	<b>-</b>	<b>4,921,629</b>	<b>2,160,968</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,160,968</b>	
Insurance Service expenses	(1,959,474)	-	-	(1,959,474)	(485,840)	-	-	-	(485,840)	
Changes that relate to past service - adjustments to the LIC	-	-	-	-	-	-	-	-	-	
Losses on onerous contracts and reversal of those losses	-	(649,953)	(14,176)	(664,129)	-	(278,401)	(2,231)	-	(280,632)	
Insurance acquisition cashflows amortisation	(1,959,474)	101,738	6,155	(1,857,681)	(485,840)	54,761	(2,231)	-	(433,310)	
Insurance Service result	(1,959,474)	(548,215)	(8,023)	(2,515,712)	(485,840)	(223,640)	(2,231)	-	(711,711)	
Insurance finance income or expense	3,667,153.01	(8,023)	(8,023)	3,112,917	1,655,128	(223,640)	(2,231)	-	1,439,257	
The effect of and changes in time of time value of money	(1,889)	(471)	(1,889)	(4,474)	(4,474)	(4,474)	(3,52)	-	(8,264)	
Foreign exchange differences on changes in the carrying	(10,539)	(48,100)	-	(58,639)	126,656	(2,859)	-	-	123,796	
<b>Total amounts recognised in comprehensive income</b>	<b>3,458,614</b>	<b>(8,493)</b>	<b>(8,493)</b>	<b>3,449,628</b>	<b>1,791,784</b>	<b>(230,974)</b>	<b>(2,563)</b>	<b>-</b>	<b>1,558,228</b>	
Investment components	-	-	-	-	-	-	-	-	-	
Cash flows	(3,835,750)	(3,835,750)	-	(7,671,500)	(3,127,472)	185,071	-	-	(3,127,472)	
Premiums received	-	447,180	-	447,180	547,454	-	-	-	185,071	
Claims and other directly attributable expenses paid	1,205,686	-	-	1,205,686	(2,580,018)	-	-	-	(2,394,944)	
Insurance acquisition cashflows deducted	-	447,180	-	447,180	-	185,071	-	-	547,454	
<b>Total cash flows</b>	<b>(2,630,064)</b>	<b>447,180</b>	<b>-</b>	<b>(2,182,883)</b>	<b>(2,580,018)</b>	<b>185,071</b>	<b>-</b>	<b>-</b>	<b>(2,394,944)</b>	
Outstanding amounts transferred to LIC at end of cover	(45,056)	(237,603)	(14,176)	(296,835)	(1,073,606)	(97,590)	(5,684)	-	(1,176,880)	
Net closing balance	(45,056)	(237,603)	(14,176)	(296,835)	(1,073,606)	(97,590)	(5,684)	-	(1,176,880)	
Closing Insurance Contract Liabilities	(45,056)	(237,603)	(14,176)	(296,835)	(1,073,606)	(97,590)	(5,684)	-	(1,176,880)	
Closing Insurance Contract Assets	(45,056)	(237,603)	(14,176)	(296,835)	(1,073,606)	(97,590)	(5,684)	-	(1,176,880)	
<b>Net closing balance</b>	<b>(45,056)</b>	<b>(237,603)</b>	<b>(14,176)</b>	<b>(296,835)</b>	<b>(1,073,606)</b>	<b>(97,590)</b>	<b>(5,684)</b>	<b>-</b>	<b>(1,176,880)</b>	
<b>31-Dec-2022</b>										
	BOND		BOND		BOND		BOND		BOND	
	Liabilities for Remaining Coverage	Liabilities for Incurred claims	Total	Liabilities for Remaining Coverage	Liabilities for Incurred claims	Total	Liabilities for Remaining Coverage	Liabilities for Incurred claims	Total	
	Excluding Loss component	Loss Component	Estimates of Present Value of Future cashflows	Excluding Loss component	Loss Component	Estimates of Present Value of Future cashflows	Excluding Loss component	Loss Component	Estimates of Present Value of Future cashflows	
	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	
Opening Insurance Contract Liabilities	(238,911)	(101,899)	(6,114)	(346,924)	(130,764)	(30,120)	(1,807)	(162,692)	(162,692)	
Opening Insurance Contract Assets	(238,911)	(101,899)	(6,114)	(346,924)	(130,764)	(30,120)	(1,807)	(162,692)	(162,692)	
<b>Changes in the statement of profit or loss and OCI</b>	<b>(238,911)</b>	<b>(101,899)</b>	<b>(6,114)</b>	<b>(346,924)</b>	<b>(130,764)</b>	<b>(30,120)</b>	<b>(1,807)</b>	<b>(162,692)</b>	<b>(162,692)</b>	
Insurance revenue	-	-	-	-	-	-	-	-	-	
Contracts under the modified retrospective approach	-	-	-	-	-	-	-	-	-	
Contracts under the fair value approach	-	-	-	-	-	-	-	-	-	
Contract under the full retrospective approach	482,082	-	-	482,082	317,645	-	-	-	317,645	
<b>Total Insurance revenue - All Transition Methods</b>	<b>482,082</b>	<b>-</b>	<b>-</b>	<b>482,082</b>	<b>317,645</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>317,645</b>	
Insurance Service expenses	(102,456)	-	-	(102,456)	(69,088)	-	-	-	(69,088)	
Changes that relate to past service - adjustments to the LIC	-	-	-	-	-	-	-	-	-	
Losses on onerous contracts and reversal of those losses	-	(231,736)	(11,314)	(243,050)	-	(169,020)	(4,102)	-	(173,122)	
Insurance acquisition cashflows amortisation	(102,456)	106,361	6,621	(2,529)	(69,088)	31,911	-	-	(37,177)	
Insurance Service result	(102,456)	(231,736)	(11,314)	(345,506)	-	-	-	-	(37,177)	
Insurance finance income or expense	379,628.03	(128,375)	(4,834)	246,419	248,557	(137,109)	(4,102)	-	107,346	
The effect of and changes in time of time value of money	-	-	-	-	-	-	-	-	-	
Foreign exchange differences on changes in the carrying	-	(1,684)	(507)	(2,190)	13,458	(3,298)	(205)	-	(1,045)	
<b>Total amounts recognised in comprehensive income</b>	<b>379,628</b>	<b>(127,059)</b>	<b>(5,200)</b>	<b>247,369</b>	<b>262,215</b>	<b>(140,407)</b>	<b>(4,307)</b>	<b>(205)</b>	<b>117,503</b>	
Investment components	-	-	-	-	-	-	-	-	-	
Cash flows	(371,984)	(371,984)	-	(743,968)	(448,064)	68,628	-	-	(674,636)	
Claims and other directly attributable expenses paid	40,386	-	-	40,386	68,628	-	-	-	108,924	
Insurance acquisition cashflows deducted	83,067	-	-	83,067	77,702	-	-	-	160,704	
<b>Total cash flows</b>	<b>(288,531)</b>	<b>(371,984)</b>	<b>(40,386)</b>	<b>(660,901)</b>	<b>(370,362)</b>	<b>68,628</b>	<b>-</b>	<b>-</b>	<b>(301,734)</b>	
Outstanding amounts transferred to LIC at end of cover	(148,202)	(188,572)	(11,314)	(348,089)	(238,911)	(101,899)	(6,114)	-	(346,924)	
Net closing balance	(148,202)	(188,572)	(11,314)	(348,089)	(238,911)	(101,899)	(6,114)	-	(346,924)	
Closing Insurance Contract Liabilities	(148,202)	(188,572)	(11,314)	(348,089)	(238,911)	(101,899)	(6,114)	-	(346,924)	
Closing Insurance Contract Assets	(148,202)	(188,572)	(11,314)	(348,089)	(238,911)	(101,899)	(6,114)	-	(346,924)	

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**ENGINEERING**

	Liabilities for Remaining Coverage		Liabilities for Incurred claims		Total
	N'000	N'000	N'000	N'000	N'000
Opening Insurance Contract Liabilities	(111,694)	-	(49,762)	(2,986)	(164,442)
Opening Insurance Contract Assets	(111,694)	-	(49,762)	(2,986)	(164,442)
<b>Net opening balance</b>	<b>(111,694)</b>	<b>-</b>	<b>(49,762)</b>	<b>(2,986)</b>	<b>(164,442)</b>
Changes in the statement of profit or loss and OCI					
Insurance revenue under the modified retrospective approach					
Contracts under the fair value approach	517,977	-	-	-	517,977
Contract under the full retrospective approach	517,977	-	-	-	517,977
<b>Total Insurance revenue - All Transition Methods</b>	<b>517,977</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>517,977</b>
<b>Insurance Service expenses</b>					
Incurred claims and other directly attributable expenses			(359,083)	(10,557)	(369,640)
Changes that relate to past service - adjustments to the LIC			51,941	3,233	55,174
Losses on onerous contracts and reversal of those losses			-	-	-
Insurance acquisition cashflows amortisation	(138,675)	-	(307,142)	(7,323)	(1,386,755)
<b>Insurance Service expenses</b>	<b>(138,675)</b>	<b>-</b>	<b>(307,142)</b>	<b>(7,323)</b>	<b>(1,386,755)</b>
<b>Insurance Service result</b>	<b>379,302.71</b>	<b>-</b>	<b>(307,142)</b>	<b>(7,323)</b>	<b>64,837</b>
<b>Insurance Finance Income or Expense</b>					
The effect of and changes in time of time value of money	-	-	413	(247)	166
Foreign exchange differences on changes in the carrying amount of financial assets and liabilities	379,303	-	(306,729)	(7,571)	65,002
<b>Total amounts recognised in comprehensive income</b>	<b>379,303</b>	<b>-</b>	<b>(306,729)</b>	<b>(7,571)</b>	<b>65,002</b>
<b>Investment components</b>					
Cash flows					
Premiums received	(643,615)	-	-	-	(643,615)
Claims and other directly attributable expenses paid	180,548	-	-	-	180,548
Insurance acquisition cashflows deducted	160,982	-	-	-	160,982
<b>Total cash flows</b>	<b>(482,432)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(302,084)</b>
<b>Outstanding amounts transferred to LIC at end of cover</b>					
<b>Net closing balance</b>	<b>(215,024)</b>	<b>-</b>	<b>(175,943)</b>	<b>(10,557)</b>	<b>(401,524)</b>
Closing Insurance Contract Liabilities	(215,024)	-	(175,943)	(10,557)	(401,524)
Closing Insurance Contract Assets	(215,024)	-	(175,943)	(10,557)	(401,524)
<b>Net closing balance</b>	<b>(215,024)</b>	<b>-</b>	<b>(175,943)</b>	<b>(10,557)</b>	<b>(401,524)</b>

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**FIRE**

	Liabilities for Remaining Coverage		Liabilities for Incurred claims		Total
	N'000	N'000	N'000	N'000	N'000
Opening Insurance Contract Liabilities	(240,535)	-	(182,154)	(10,929)	(463,618)
Opening Insurance Contract Assets	(240,535)	-	(182,154)	(10,929)	(463,618)
<b>Net opening balance</b>	<b>(240,535)</b>	<b>-</b>	<b>(182,154)</b>	<b>(10,929)</b>	<b>(463,618)</b>
Changes in the statement of profit or loss and OCI					
Insurance revenue					
Contracts under the modified retrospective approach	1,688,538	-	-	-	1,688,538
Contracts under the fair value approach	1,688,538	-	-	-	1,688,538
Contract under the full retrospective approach	1,688,538	-	-	-	1,688,538
<b>Total Insurance revenue - All Transition Methods</b>	<b>1,688,538</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,688,538</b>
<b>Insurance Service expenses</b>					
Incurred claims and other directly attributable expenses			(430,371)	(8,113)	(438,484)
Changes that relate to past service - adjustments to the LIC			190,130	11,835	201,965
Losses on onerous contracts and reversal of those losses			-	-	-
Insurance acquisition cashflows amortisation	(399,810)	-	(246,241)	(3,721)	(979,810)
<b>Insurance Service expenses</b>	<b>(399,810)</b>	<b>-</b>	<b>(246,241)</b>	<b>(3,721)</b>	<b>(979,810)</b>
<b>Insurance Service result</b>	<b>1,286,728.38</b>	<b>-</b>	<b>(246,241)</b>	<b>(3,721)</b>	<b>1,036,766.27</b>
<b>Insurance Finance Income or Expense</b>					
The effect of and changes in time of time value of money	-	-	(6,529)	(906)	(7,435)
Foreign exchange differences on changes in the carrying amount of financial assets and liabilities	1,286,728	-	(246,770)	(2,816)	1,044,774
<b>Total amounts recognised in comprehensive income</b>	<b>1,286,728</b>	<b>-</b>	<b>(246,770)</b>	<b>(2,816)</b>	<b>1,044,774</b>
<b>Investment components</b>					
Cash flows					
Premiums received	(1,960,598)	-	-	-	(1,960,598)
Claims and other directly attributable expenses paid	417,906	-	293,700	-	711,606
Insurance acquisition cashflows deducted	417,906	-	293,700	-	711,606
<b>Total cash flows</b>	<b>(1,542,691)</b>	<b>-</b>	<b>293,700</b>	<b>-</b>	<b>(1,248,991)</b>
<b>Outstanding amounts transferred to LIC at end of cover</b>					
<b>Net closing balance</b>	<b>(614,498)</b>	<b>-</b>	<b>(135,224)</b>	<b>(8,113)</b>	<b>(657,836)</b>
Closing Insurance Contract Liabilities	(614,498)	-	(135,224)	(8,113)	(657,836)
Closing Insurance Contract Assets	(614,498)	-	(135,224)	(8,113)	(657,836)
<b>Net closing balance</b>	<b>(614,498)</b>	<b>-</b>	<b>(135,224)</b>	<b>(8,113)</b>	<b>(657,836)</b>

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**ENGINEERING**

	Liabilities for Remaining Coverage		Liabilities for Incurred claims		Total
	N'000	N'000	N'000	N'000	N'000
Opening Insurance Contract Liabilities	(30,367)	-	(16,456)	(987)	(47,810)
Opening Insurance Contract Assets	(30,367)	-	(16,456)	(987)	(47,810)
<b>Net opening balance</b>	<b>(30,367)</b>	<b>-</b>	<b>(16,456)</b>	<b>(987)</b>	<b>(47,810)</b>
Changes in the statement of profit or loss and OCI					
Insurance revenue under the modified retrospective approach					
Contracts under the fair value approach	222,238	-	-	-	222,238
Contract under the full retrospective approach	222,238	-	-	-	222,238
<b>Total Insurance revenue - All Transition Methods</b>	<b>222,238</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>222,238</b>
<b>Insurance Service expenses</b>					
Incurred claims and other directly attributable expenses			(81,596)	(1,886)	(83,482)
Changes that relate to past service - adjustments to the LIC			17,434	-	17,434
Losses on onerous contracts and reversal of those losses			-	-	-
Insurance acquisition cashflows amortisation	(55,274)	-	(64,162)	(1,886)	(121,322)
<b>Insurance Service expenses</b>	<b>(55,274)</b>	<b>-</b>	<b>(64,162)</b>	<b>(1,886)</b>	<b>(121,322)</b>
<b>Insurance Service result</b>	<b>166,964</b>	<b>-</b>	<b>(46,162)</b>	<b>(1,886)</b>	<b>100,915</b>
<b>Insurance Finance Income or Expense</b>					
The effect of and changes in time of time value of money	6,390	-	(1,714)	(112)	(1,826)
Foreign exchange differences on changes in the carrying amount of financial assets and liabilities	173,335	-	(65,876)	(1,998)	105,479
<b>Total amounts recognised in comprehensive income</b>	<b>173,335</b>	<b>-</b>	<b>(65,876)</b>	<b>(1,998)</b>	<b>105,479</b>
<b>Investment components</b>					
Cash flows					
Premiums received	(32,440)	-	32,570	-	(32,440)
Claims and other directly attributable expenses paid	77,759	-	32,570	-	110,329
Insurance acquisition cashflows deducted	77,759	-	32,570	-	110,329
<b>Total cash flows</b>	<b>(254,481)</b>	<b>-</b>	<b>32,570</b>	<b>-</b>	<b>(221,911)</b>
<b>Outstanding amounts transferred to LIC at end of cover</b>					
<b>Net closing balance</b>	<b>(111,694)</b>	<b>-</b>	<b>(49,762)</b>	<b>(2,986)</b>	<b>(164,442)</b>
Closing Insurance Contract Liabilities	(111,694)	-	(49,762)	(2,986)	(164,442)
Closing Insurance Contract Assets	(111,694)	-	(49,762)	(2,986)	(164,442)
<b>Net closing balance</b>	<b>(111,694)</b>	<b>-</b>	<b>(49,762)</b>	<b>(2,986)</b>	<b>(164,442)</b>

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**FIRE**

	Liabilities for Remaining Coverage		Liabilities for Incurred claims		Total
	N'000	N'000	N'000	N'000	N'000
Opening Insurance Contract Liabilities	(198,845)	-	(78,427)	(4,706)	(281,978)
Opening Insurance Contract Assets	(198,845)	-	(78,427)	(4,706)	(281,978)
<b>Net opening balance</b>	<b>(198,845)</b>	<b>-</b>	<b>(78,427)</b>	<b>(4,706)</b>	<b>(281,978)</b>
Changes in the statement of profit or loss and OCI					
Insurance revenue					
Contracts under the modified retrospective approach	852,376	-	-	-	852,376
Contracts under the fair value approach	852,376	-	-	-	852,376
Contract under the full retrospective approach	852,376	-	-	-	852,376
<b>Total Insurance revenue - All Transition Methods</b>	<b>852,376</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>852,376</b>
<b>Insurance Service expenses</b>					
Incurred claims and other directly attributable expenses			(327,115)	(10,929)	(338,044)
Changes that relate to past service - adjustments to the LIC			83,090	5,240	88,330
Losses on onerous contracts and reversal of those losses			-	-	-
Insurance acquisition cashflows amortisation	(199,209)	-	(246,023)	(5,690)	(199,209)
<b>Insurance Service expenses</b>	<b>(199,209)</b>	<b>-</b>	<b>(246,023)</b>	<b>(5,690)</b>	<b>(450,922)</b>
<b>Insurance Service result</b>	<b>653,167</b>	<b>-</b>	<b>(73,357)</b>	<b>(534)</b>	<b>479,276</b>
<b>Insurance Finance Income or Expense</b>					
The effect of and changes in time of time value of money	-	-	(251,382)	(6,224)	(257,606)
Foreign exchange differences on changes in the carrying amount of financial assets and liabilities	653,167	-	(251,382)	(6,224)	395,562
<b>Total amounts recognised in comprehensive income</b>	<b>653,167</b>	<b>-</b>	<b>(251,382)</b>	<b>(6,224)</b>	<b>395,562</b>
<b>Investment components</b>					
Cash flows					
Premiums received	(930,759)	-	147,655	-	(783,104)
Claims and other directly attributable expenses paid	215,902	-	147,655	-	363,557
Insurance acquisition cashflows deducted	215,902	-	147,655	-	363,557
<b>Total cash flows</b>	<b>(714,857)</b>	<b>-</b>	<b>147,655</b>	<b>-</b>	<b>(567,202)</b>
<b>Outstanding amounts transferred to LIC at end of cover</b>					
<b>Net closing balance</b>	<b>(240,535)</b>	<b>-</b>	<b>(182,154)</b>	<b>(10,929)</b>	<b>(463,618)</b>
Closing Insurance Contract Liabilities	(240,535)	-	(182,154)	(10,929)	(463,618)
Closing Insurance Contract Assets	(240,535)	-	(182,154)	(10,929)	(463,618)
<b>Net closing balance</b>	<b>(240,535)</b>	<b>-</b>	<b>(182,154)</b>	<b>(10,929)</b>	<b>(463,618)</b>

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FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

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	GENERAL ACCIDENT		Total
	Liabilities for Remaining Coverage	Liabilities for Incurred claims	
	Excluding Loss component	Estimates of Present Value of Future cashflows	Risk Adjustment for Non Financial Risks
	N'000	N'000	N'000
Opening Insurance Contract Liabilities	(171,878)	(188,446)	(371,632)
Opening Insurance Contract Assets	(171,878)	(188,446)	(371,632)
<b>Net opening balance</b>	<b>(171,878)</b>	<b>(188,446)</b>	<b>(371,632)</b>
Changes in the statement of profit or loss and OCI			
Insurance revenue	727,076		727,076
Contracts under the modified retrospective approach			
Contracts under the fair value approach			
Contract under the full retrospective approach			
<b>Total Insurance revenue - All Transition Methods</b>	<b>727,076</b>		<b>727,076</b>
Insurance Service expenses		(789,738)	(805,468)
Incurred claims and other directly attributable expenses		196,698	208,942
Changes that relate to past service - adjustments to the LIC			
Losses on onerous contracts and reversal of those losses			
Losses on contracts with cashflows amortisation	(184,587)		(184,587)
Insurance Service expenses	(184,587)	(3,467)	(188,054)
Insurance Service result	540,489	(3,467)	(543,956)
Insurance finance income or expense		(6,561)	(7,498)
The effect of and changes in time of time value of money			
Foreign exchange differences on changes in the carrying			
<b>Total amounts recognised in comprehensive income</b>	<b>540,489</b>	<b>(977,621)</b>	<b>(43,536)</b>
Investment components			
Cash flows			
Premiums received	(801,996)		(801,996)
Claims and other directly attributable expenses paid		526,229	526,229
Insurance acquisition costflows deducted	191,347		191,347
<b>Total cash flows</b>	<b>(610,649)</b>	<b>526,229</b>	<b>(84,421)</b>
Outstanding amounts transferred to LIC at end of cover			
<b>Net closing balance</b>	<b>(242,039)</b>	<b>(261,839)</b>	<b>(519,588)</b>
Closing Insurance Contract Liabilities	(242,039)	(261,839)	(519,588)
Closing Insurance Contract Assets	(242,039)	(261,839)	(519,588)
<b>Net closing balance</b>	<b>(242,039)</b>	<b>(261,839)</b>	<b>(519,588)</b>

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	MOTOR		Total
	Liabilities for Remaining Coverage	Liabilities for Incurred claims	
	Excluding Loss component	Estimates of Present Value of Future cashflows	Risk Adjustment for Non Financial Risks
	N'000	N'000	N'000
Opening Insurance Contract Liabilities	(330,699)	(254,610)	(600,586)
Opening Insurance Contract Assets	(330,699)	(254,610)	(600,586)
<b>Net opening balance</b>	<b>(330,699)</b>	<b>(254,610)</b>	<b>(600,586)</b>
Insurance revenue			
Contracts under the modified retrospective approach			
Contracts under the fair value approach			
Contract under the full retrospective approach			
<b>Total Insurance revenue - All Transition Methods</b>	<b>1,370,512</b>		<b>1,370,512</b>
Insurance Service expenses		(775,443)	(790,013)
Incurred claims and other directly attributable expenses		265,759	282,301
Changes that relate to past service - adjustments to the LIC			
Losses on onerous contracts and reversal of those losses			
Losses on contracts with cashflows amortisation	(207,159)		(207,159)
Insurance Service expenses	(207,159)	(507,684)	(714,871)
Insurance Service result	1,163,352	(507,684)	655,641
Insurance finance income or expense		(9,573)	(10,839)
The effect of and changes in time of time value of money			
Foreign exchange differences on changes in the carrying			
<b>Total amounts recognised in comprehensive income</b>	<b>1,163,353</b>	<b>(517,257)</b>	<b>644,802</b>
Investment components			
Cash flows			
Premiums received	(1,766,502)		(1,766,502)
Claims and other directly attributable expenses paid		531,035	531,035
Insurance acquisition costflows deducted	204,650		204,650
<b>Total cash flows</b>	<b>(1,561,852)</b>	<b>531,035</b>	<b>(1,030,817)</b>
Outstanding amounts transferred to LIC at end of cover			
<b>Net closing balance</b>	<b>(729,199)</b>	<b>(242,833)</b>	<b>(984,602)</b>
Closing Insurance Contract Liabilities	(729,199)	(242,833)	(984,602)
Closing Insurance Contract Assets	(729,199)	(242,833)	(984,602)
<b>Net closing balance</b>	<b>(729,199)</b>	<b>(242,833)</b>	<b>(984,602)</b>

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	GENERAL ACCIDENT		Total
	Liabilities for Remaining Coverage	Liabilities for Incurred claims	
	Excluding Loss component	Estimates of Present Value of Future cashflows	Risk Adjustment for Non Financial Risks
	N'000	N'000	N'000
Opening Insurance Contract Liabilities	(60,774)	(45,349)	(108,843)
Opening Insurance Contract Assets	(60,774)	(45,349)	(108,843)
<b>Net opening balance</b>	<b>(60,774)</b>	<b>(45,349)</b>	<b>(108,843)</b>
Changes in the statement of profit or loss and OCI			
Insurance revenue			
Contracts under the modified retrospective approach			
Contracts under the fair value approach			
Contract under the full retrospective approach			
<b>Total Insurance revenue - All Transition Methods</b>	<b>620,283</b>		<b>620,283</b>
Insurance Service expenses		(566,843)	(578,130)
Incurred claims and other directly attributable expenses		46,045	51,075
Changes that relate to past service - adjustments to the LIC			
Losses on onerous contracts and reversal of those losses			
Losses on contracts with cashflows amortisation	(144,901)		(144,901)
Insurance Service expenses	(144,901)	(318,798)	(471,974)
Insurance Service result	475,381	(318,798)	(148,306)
Insurance finance income or expense		(5,483)	(5,792)
The effect of and changes in time of time value of money			
Foreign exchange differences on changes in the carrying			
<b>Total amounts recognised in comprehensive income</b>	<b>475,381</b>	<b>(324,281)</b>	<b>142,514</b>
Investment components			
Cash flows			
Premiums received	(747,983)		(747,983)
Claims and other directly attributable expenses paid		181,183	181,183
Insurance acquisition costflows deducted	161,497		161,497
<b>Total cash flows</b>	<b>(586,486)</b>	<b>181,183</b>	<b>(405,302)</b>
Outstanding amounts transferred to LIC at end of cover			
<b>Net closing balance</b>	<b>(171,878)</b>	<b>(186,446)</b>	<b>(371,632)</b>
Closing Insurance Contract Liabilities	(171,878)	(186,446)	(371,632)
Closing Insurance Contract Assets	(171,878)	(186,446)	(371,632)
<b>Net closing balance</b>	<b>(171,878)</b>	<b>(186,446)</b>	<b>(371,632)</b>

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	MOTOR		Total
	Liabilities for Remaining Coverage	Liabilities for Incurred claims	
	Excluding Loss component	Estimates of Present Value of Future cashflows	Risk Adjustment for Non Financial Risks
	N'000	N'000	N'000
Opening Insurance Contract Liabilities	(164,298)	(86,747)	(256,250)
Opening Insurance Contract Assets	(164,298)	(86,747)	(256,250)
<b>Net opening balance</b>	<b>(164,298)</b>	<b>(86,747)</b>	<b>(256,250)</b>
Insurance revenue			
Contracts under the modified retrospective approach			
Contracts under the fair value approach			
Contract under the full retrospective approach			
<b>Total Insurance revenue - All Transition Methods</b>	<b>796,629</b>		<b>796,629</b>
Insurance Service expenses		(745,515)	(760,792)
Incurred claims and other directly attributable expenses		91,905	97,701
Changes that relate to past service - adjustments to the LIC			
Losses on onerous contracts and reversal of those losses			
Losses on contracts with cashflows amortisation	(112,020)		(112,020)
Insurance Service expenses	(112,020)	(653,610)	(775,112)
Insurance Service result	684,609	(653,610)	21,518
Insurance finance income or expense		(8,923)	(9,514)
The effect of and changes in time of time value of money			
Foreign exchange differences on changes in the carrying			
<b>Total amounts recognised in comprehensive income</b>	<b>684,609</b>	<b>(662,533)</b>	<b>12,004</b>
Investment components			
Cash flows			
Premiums received	(981,555)		(981,555)
Claims and other directly attributable expenses paid		494,670	494,670
Insurance acquisition costflows deducted	130,545		130,545
<b>Total cash flows</b>	<b>(851,010)</b>	<b>494,670</b>	<b>(356,340)</b>
Outstanding amounts transferred to LIC at end of cover			
<b>Net closing balance</b>	<b>(330,699)</b>	<b>(254,610)</b>	<b>(600,586)</b>
Closing Insurance Contract Liabilities	(330,699)	(254,610)	(600,586)
Closing Insurance Contract Assets	(330,699)	(254,610)	(600,586)
<b>Net closing balance</b>	<b>(330,699)</b>	<b>(254,610)</b>	<b>(600,586)</b>

HEIRS GENERAL INSURANCE LIMITED  
FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

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MARINE

	Liabilities for Remaining Coverage		Loss Component	Liabilities for Incurred claims		Total
	Excluding Loss component	N'000		Estimates of Present Value of Future cashflows	Risk Adjustment for Non Financial Risks	
Opening Insurance Contract Liabilities	(155,925)	-	-	(32,382)	(1,943)	(190,250)
Opening Insurance Contract Assets	-	-	-	-	-	-
<b>Net opening balance</b>	<b>(155,925)</b>	<b>-</b>	<b>-</b>	<b>(32,382)</b>	<b>(1,943)</b>	<b>(190,250)</b>
<b>Changes in the statement of profit or loss and OCI</b>	<b>(155,925)</b>	<b>-</b>	<b>-</b>	<b>(32,382)</b>	<b>(1,943)</b>	<b>(190,250)</b>
Insurance revenue	-	-	-	(218,780)	(6,208)	(224,988)
Contracts under the modified retrospective approach	-	-	-	33,800	2,104	35,904
Contracts under the fair value approach	-	-	-	-	-	-
Contract under the full retrospective approach	-	-	-	-	-	-
<b>Total Insurance revenue - All Transition Methods</b>	<b>588,982</b>	<b>-</b>	<b>-</b>	<b>588,982</b>	<b>-</b>	<b>588,982</b>
<b>Insurance Service expenses</b>	<b>588,982</b>	<b>-</b>	<b>-</b>	<b>(218,780)</b>	<b>(6,208)</b>	<b>(224,988)</b>
Insurance claims and other directly attributable expenses	-	-	-	-	-	-
Changes that relate to past service - adjustments to the LIC	-	-	-	-	-	-
Losses on onerous contracts and reversal of those losses	-	-	-	-	-	-
Insurance acquisition cashflows and reversal of those losses	(142,656)	-	-	-	-	(142,656)
<b>Insurance service expenses</b>	<b>(142,656)</b>	<b>-</b>	<b>-</b>	<b>(184,980)</b>	<b>(4,104)</b>	<b>(331,740)</b>
<b>Insurance service result</b>	<b>446,326</b>	<b>-</b>	<b>-</b>	<b>(184,980)</b>	<b>(4,104)</b>	<b>237,241</b>
Insurance finance income or expense	-	-	-	(222)	(161)	(383)
Foreign exchange differences on changes in the carrying amount of groups of insurance contracts	-	-	-	-	-	-
<b>Total amounts recognised in comprehensive income</b>	<b>446,325</b>	<b>-</b>	<b>-</b>	<b>(185,203)</b>	<b>(4,265)</b>	<b>256,858</b>
<b>Investment components</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Cash flows</b>	<b>(630,594)</b>	<b>-</b>	<b>-</b>	<b>114,126</b>	<b>-</b>	<b>(516,468)</b>
Premiums received	-	-	-	-	-	-
Claims and other directly attributable expenses paid	-	-	-	-	-	-
Insurance acquisition cashflows deducted	135,317	-	-	-	-	135,317
<b>Total cash flows</b>	<b>(630,594)</b>	<b>-</b>	<b>-</b>	<b>114,126</b>	<b>-</b>	<b>(516,468)</b>
<b>Outstanding amounts transferred to LIC at end of cover</b>	<b>(204,877)</b>	<b>-</b>	<b>-</b>	<b>(103,459)</b>	<b>(6,208)</b>	<b>(314,543)</b>
Closing Insurance Contract Liabilities	(204,877)	-	-	(103,459)	(6,208)	(314,543)
Closing Insurance Contract Assets	-	-	-	-	-	-
<b>Net closing balance</b>	<b>(204,877)</b>	<b>-</b>	<b>-</b>	<b>(103,459)</b>	<b>(6,208)</b>	<b>(314,543)</b>

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	Liabilities for Remaining Coverage		Loss Component	Liabilities for Incurred claims		Total
	Excluding Loss component	N'000		Estimates of Present Value of Future cashflows	Risk Adjustment for Non Financial Risks	
Opening Insurance Contract Liabilities	(242,362)	-	-	(177,218)	(10,633)	(430,213)
Opening Insurance Contract Assets	-	-	-	-	-	-
<b>Net opening balance</b>	<b>(242,362)</b>	<b>-</b>	<b>-</b>	<b>(177,218)</b>	<b>(10,633)</b>	<b>(430,213)</b>
<b>Changes in the statement of profit or loss and OCI</b>	<b>(242,362)</b>	<b>-</b>	<b>-</b>	<b>(177,218)</b>	<b>(10,633)</b>	<b>(430,213)</b>
Insurance revenue	-	-	-	-	-	-
Contracts under the modified retrospective approach	-	-	-	-	-	-
Contract under the fair value approach	-	-	-	-	-	-
Contract under the full retrospective approach	-	-	-	-	-	-
<b>Total Insurance revenue - All Transition Methods</b>	<b>1,762,846</b>	<b>-</b>	<b>-</b>	<b>1,762,846</b>	<b>-</b>	<b>1,762,846</b>
<b>Insurance Service expenses</b>	<b>1,762,846</b>	<b>-</b>	<b>-</b>	<b>(1,382,847)</b>	<b>(60,714)</b>	<b>(1,443,561)</b>
Insurance claims and other directly attributable expenses	-	-	-	-	-	-
Changes that relate to past service - adjustments to the LIC	-	-	-	-	-	-
Losses on onerous contracts and reversal of those losses	-	-	-	-	-	-
Insurance acquisition cashflows and reversal of those losses	(334,995)	-	-	-	-	(334,995)
<b>Insurance service expenses</b>	<b>(334,995)</b>	<b>-</b>	<b>-</b>	<b>(1,197,869)</b>	<b>(49,200)</b>	<b>(1,582,064)</b>
<b>Insurance service result</b>	<b>1,427,851</b>	<b>-</b>	<b>-</b>	<b>(1,197,869)</b>	<b>(49,200)</b>	<b>180,782</b>
Insurance finance income or expense	-	-	-	4,956	(881)	4,075
The effect of and changes in time of time value of money and financial risk	-	-	-	-	-	-
Foreign exchange differences on changes in the carrying amount of groups of insurance contracts	(98,539)	-	-	(144,029)	-	(242,567)
<b>Total amounts recognised in comprehensive income</b>	<b>1,329,312</b>	<b>-</b>	<b>-</b>	<b>(1,333,943)</b>	<b>(50,081)</b>	<b>(57,711)</b>
<b>Investment components</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Cash flows</b>	<b>(1,952,243)</b>	<b>-</b>	<b>-</b>	<b>489,496</b>	<b>-</b>	<b>(1,462,747)</b>
Premiums received	-	-	-	-	-	-
Claims and other directly attributable expenses paid	-	-	-	-	-	-
Insurance acquisition cashflows deducted	354,100	-	-	-	-	354,100
<b>Total cash flows</b>	<b>(1,598,143)</b>	<b>-</b>	<b>-</b>	<b>489,496</b>	<b>-</b>	<b>(1,108,647)</b>
<b>Outstanding amounts transferred to LIC at end of cover</b>	<b>(511,193)</b>	<b>-</b>	<b>-</b>	<b>(1,024,643)</b>	<b>(60,714)</b>	<b>(1,596,570)</b>
Closing Insurance Contract Liabilities	(511,193)	-	-	(1,024,643)	(60,714)	(1,596,570)
Closing Insurance Contract Assets	(0)	-	-	-	-	(0)
<b>Net closing balance</b>	<b>(511,193)</b>	<b>-</b>	<b>-</b>	<b>(1,024,643)</b>	<b>(60,714)</b>	<b>(1,596,570)</b>

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MARINE

	Liabilities for Remaining Coverage		Loss Component	Liabilities for Incurred claims		Total
	Excluding Loss component	N'000		Estimates of Present Value of Future cashflows	Risk Adjustment for Non Financial Risks	
Opening Insurance Contract Liabilities	(55,277)	-	-	(7,648)	(459)	(63,384)
Opening Insurance Contract Assets	-	-	-	-	-	-
<b>Net opening balance</b>	<b>(55,277)</b>	<b>-</b>	<b>-</b>	<b>(7,648)</b>	<b>(459)</b>	<b>(63,384)</b>
<b>Changes in the statement of profit or loss and OCI</b>	<b>(55,277)</b>	<b>-</b>	<b>-</b>	<b>(7,648)</b>	<b>(459)</b>	<b>(63,384)</b>
Insurance revenue	-	-	-	-	-	-
Contracts under the modified retrospective approach	-	-	-	-	-	-
Contracts under the fair value approach	-	-	-	-	-	-
Contract under the full retrospective approach	-	-	-	-	-	-
<b>Total Insurance revenue - All Transition Methods</b>	<b>299,609</b>	<b>-</b>	<b>-</b>	<b>198,300</b>	<b>(1,943)</b>	<b>(100,243)</b>
<b>Insurance Service expenses</b>	<b>299,609</b>	<b>-</b>	<b>-</b>	<b>198,300</b>	<b>(1,943)</b>	<b>(100,243)</b>
Insurance claims and other directly attributable expenses	-	-	-	-	-	-
Changes that relate to past service - adjustments to the LIC	-	-	-	-	-	-
Losses on onerous contracts and reversal of those losses	-	-	-	-	-	-
Insurance acquisition cashflows and reversal of those losses	(70,909)	-	-	-	-	(70,909)
<b>Insurance service expenses</b>	<b>(70,909)</b>	<b>-</b>	<b>-</b>	<b>(90,197)</b>	<b>(1,432)</b>	<b>(182,538)</b>
<b>Insurance service result</b>	<b>228,700</b>	<b>-</b>	<b>-</b>	<b>(90,197)</b>	<b>(1,432)</b>	<b>137,072</b>
Insurance finance income or expense	-	-	-	(934)	(52)	(986)
Foreign exchange differences on changes in the carrying amount of groups of insurance contracts	-	-	-	-	-	-
<b>Total amounts recognised in comprehensive income</b>	<b>228,700</b>	<b>-</b>	<b>-</b>	<b>(91,131)</b>	<b>(1,484)</b>	<b>136,086</b>
<b>Investment components</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Cash flows</b>	<b>(422,751)</b>	<b>-</b>	<b>-</b>	<b>66,397</b>	<b>-</b>	<b>(356,354)</b>
Premiums received	-	-	-	-	-	-
Claims and other directly attributable expenses paid	-	-	-	-	-	-
Insurance acquisition cashflows deducted	93,403	-	-	-	-	93,403
<b>Total cash flows</b>	<b>(422,751)</b>	<b>-</b>	<b>-</b>	<b>66,397</b>	<b>-</b>	<b>(356,354)</b>
<b>Outstanding amounts transferred to LIC at end of cover</b>	<b>(155,925)</b>	<b>-</b>	<b>-</b>	<b>(32,382)</b>	<b>(1,943)</b>	<b>(190,250)</b>
Closing Insurance Contract Liabilities	(155,925)	-	-	(32,382)	(1,943)	(190,250)
Closing Insurance Contract Assets	-	-	-	-	-	-
<b>Net closing balance</b>	<b>(155,925)</b>	<b>-</b>	<b>-</b>	<b>(32,382)</b>	<b>(1,943)</b>	<b>(190,250)</b>

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	Liabilities for Remaining Coverage		Loss Component	Liabilities for Incurred claims		Total
	Excluding Loss component	N'000		Estimates of Present Value of Future cashflows	Risk Adjustment for Non Financial Risks	
Opening Insurance Contract Liabilities	(311,299)	-	-	(117,732)	(7,064)	(436,095)
Opening Insurance Contract Assets	-	-	-	-	-	-
<b>Net opening balance</b>	<b>(311,299)</b>	<b>-</b>	<b>-</b>	<b>(117,732)</b>	<b>(7,064)</b>	<b>(436,095)</b>
<b>Changes in the statement of profit or loss and OCI</b>	<b>(311,299)</b>	<b>-</b>	<b>-</b>	<b>(117,732)</b>	<b>(7,064)</b>	<b>(436,095)</b>
Insurance revenue	-	-	-	-	-	-
Contracts under the modified retrospective approach	-	-	-	-	-	-
Contract under the fair value approach	-	-	-	-	-	-
Contract under the full retrospective approach	-	-	-	-	-	-
<b>Total Insurance revenue - All Transition Methods</b>	<b>1,535,474</b>	<b>-</b>	<b>-</b>	<b>1,535,474</b>	<b>-</b>	<b>1,535,474</b>
<b>Insurance Service expenses</b>	<b>1,535,474</b>	<b>-</b>	<b>-</b>	<b>(493,105)</b>	<b>(2,767)</b>	<b>(495,873)</b>
Insurance claims and other directly attributable expenses	-	-	-	-	-	-
Changes that relate to past service - adjustments to the LIC	-	-	-	-	-	-
Losses on onerous contracts and reversal of those losses	-	-	-	-	-	-
Insurance acquisition cashflows and reversal of those losses	(255,295)	-	-	-	-	(255,295)
<b>Insurance service expenses</b>	<b>(255,295)</b>	<b>-</b>	<b>-</b>	<b>(346,373)</b>	<b>(2,767)</b>	<b>(604,435)</b>
<b>Insurance service result</b>	<b>1,280,179</b>	<b>-</b>	<b>-</b>	<b>(346,373)</b>	<b>(2,767)</b>	<b>909,039</b>
Insurance finance income or expense	-	-	-	(9,621)	(602)	(10,422)
The effect of and changes in time of time value of money and financial risk	-	-	-	-	-	-
Foreign exchange differences on changes in the carrying amount of groups of insurance contracts	(4,029)	-	-	-	-	(4,029)
<b>Total amounts recognised in comprehensive income</b>	<b>1,284,207</b>	<b>-</b>	<b>-</b>	<b>(377,934)</b>	<b>(3,569)</b>	<b>902,644</b>
<b>Investment components</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Cash flows</b>	<b>(1,496,762)</b>	<b>-</b>	<b>-</b>	<b>318,508</b>	<b>-</b>	<b>(1,178,254)</b>
Premiums received	-	-	-	-	-	-
Claims and other directly attributable expenses paid	-	-	-	-	-	-
Insurance acquisition cashflows deducted	281,492	-	-	-	-	281,492
<b>Total cash flows</b>	<b>(1,215,271)</b>	<b>-</b>	<b>-</b>	<b>318,508</b>	<b>-</b>	<b>(896,763)</b>
<b>Outstanding amounts transferred to LIC at end of cover</b>	<b>(242,362)</b>	<b>-</b>	<b>-</b>	<b>(177,218)</b>	<b>(10,633)</b>	<b>(430,213)</b>
Closing Insurance Contract Liabilities	(242,362)	-	-	(177,218)	(10,633)	(430,213)
Closing Insurance Contract Assets	(0)	-	-	-	-	(0)
<b>Net closing balance</b>	<b>(242,362)</b>	<b>-</b>	<b>-</b>	<b>(177,218)</b>	<b>(10,633)</b>	<b>(430,213)</b>

**HEIRS GENERAL INSURANCE LIMITED**  
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**378 Reconciliation of the asset for remaining coverage and the asset for incurred claims per Portfolio**

The following table shows the reconciliation from the opening to the closing balances of the net asset for the remaining coverage and the assets for incurred claims recoverable from reinsurance. The coverage period of reinsurance contracts held for insurance contracts issued by the Group under the general business have either a coverage period of one year or less.

	31-Dec-2023				31-Dec-2022			
	AVIATION		AVIATION		BOND		BOND	
	Remaining Coverage	Incurred claims	Total	Remaining Coverage	Incurred claims	Total	Remaining Coverage	Incurred claims
	Excl. Loss Recovery	Estimates of Present Value	Risk Adjustment for	Excl. Loss Recovery	Estimates of Present Value	Risk Adjustment for	Excl. Loss Recovery	Estimates of Present Value
	Component	of Future Cash Flows	Non-financial risk	Component	of Future Cash Flows	Non-financial risk	Component	of Future Cash Flows
	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000
Opening Reinsurance Contract Liabilities	148,688	27,894	1,674	168,688	94,036	18,384	1,103	113,523
Opening Reinsurance Contract Assets	168,688	27,894	1,674	198,255	94,036	18,384	1,103	113,523
<b>Net opening balance</b>	<b>(3,444,527)</b>	<b>(3,444,527)</b>	<b>(3,444,527)</b>	<b>(1,838,835)</b>	<b>(1,838,835)</b>	<b>(1,838,835)</b>	<b>(1,838,835)</b>	<b>(1,838,835)</b>
Amount recovered from reinsurer	-	-	-	-	-	-	-	-
Net finance expenses from RCH	-	175,276	10,396	185,673	-	27,481	1,674	29,155
Changes in expected recoveries on post claims	-	(29,118)	(1,812)	(30,927)	-	(19,477)	(1,228)	(20,705)
Changes in the loss recovery component	-	-	-	-	-	-	-	-
<b>Reinsurance Service expenses</b>	<b>(3,444,527)</b>	<b>146,161</b>	<b>8,584</b>	<b>(3,297,862)</b>	<b>(1,838,835)</b>	<b>8,004</b>	<b>445</b>	<b>(1,830,385)</b>
<b>Insurance Finance Income or Expense</b>	<b>(3,444,527)</b>	<b>146,161</b>	<b>8,584</b>	<b>(3,297,862)</b>	<b>(1,838,835)</b>	<b>8,004</b>	<b>445</b>	<b>(1,830,385)</b>
Net finance expenses from RCH	-	(781)	139	(642)	-	1,506	125	1,631
Effect of movements in exchange rates	-	-	-	-	(28,852)	-	-	(28,852)
<b>Total amounts recognised in comprehensive income</b>	<b>(3,444,527)</b>	<b>145,380</b>	<b>8,723</b>	<b>(3,290,424)</b>	<b>(1,867,687)</b>	<b>9,510</b>	<b>571</b>	<b>(1,857,607)</b>
Cash flows	-	-	-	-	-	-	-	-
Commissions received	(1,038,197)	-	-	(1,038,197)	(523,013)	-	-	(523,013)
Net finance income	4,167,511	-	-	4,167,511	2,465,352	-	-	2,465,352
<b>Total cash flows</b>	<b>3,129,314</b>	<b>-</b>	<b>-</b>	<b>3,129,314</b>	<b>1,942,339</b>	<b>-</b>	<b>-</b>	<b>1,942,339</b>
<b>Net closing balance</b>	<b>(146,526)</b>	<b>173,274</b>	<b>10,396</b>	<b>37,145</b>	<b>(148,688)</b>	<b>27,894</b>	<b>1,674</b>	<b>198,255</b>
Closing Reinsurance Contract Liabilities	-	173,274	10,396	37,145	-	27,894	1,674	198,255
Closing Reinsurance Contract Assets	(146,526)	173,274	10,396	37,145	(148,688)	27,894	1,674	198,255
<b>Net closing balance</b>	<b>(146,526)</b>	<b>173,274</b>	<b>10,396</b>	<b>37,145</b>	<b>(148,688)</b>	<b>27,894</b>	<b>1,674</b>	<b>198,255</b>

	31-Dec-2023				31-Dec-2022			
	AVIATION		AVIATION		BOND		BOND	
	Remaining Coverage	Incurred claims	Total	Remaining Coverage	Incurred claims	Total	Remaining Coverage	Incurred claims
	Excl. Loss Recovery	Estimates of Present Value	Risk Adjustment for	Excl. Loss Recovery	Estimates of Present Value	Risk Adjustment for	Excl. Loss Recovery	Estimates of Present Value
	Component	of Future Cash Flows	Non-financial risk	Component	of Future Cash Flows	Non-financial risk	Component	of Future Cash Flows
	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000
Opening Reinsurance Contract Liabilities	42,792	78,188	4,691	125,672	20,349	19,429	1,166	40,944
Opening Reinsurance Contract Assets	42,792	78,188	4,691	125,672	20,349	19,429	1,166	40,944
<b>Net opening balance</b>	<b>(138,007)</b>	<b>(138,007)</b>	<b>(138,007)</b>	<b>(91,394)</b>	<b>(91,394)</b>	<b>(91,394)</b>	<b>(91,394)</b>	<b>(91,394)</b>
Amount recovered from reinsurer	-	69,024	4,081	73,106	-	77,032	4,691	81,723
Recoveries on incurred claims and other incurred reinsurance service expenses	-	(81,612)	(5,080)	(86,692)	-	(20,584)	(1,298)	(21,882)
Changes in the loss recovery component	-	-	-	-	-	-	-	-
<b>Reinsurance Service expenses</b>	<b>(138,007)</b>	<b>(12,588)</b>	<b>(999)</b>	<b>(151,593)</b>	<b>(91,394)</b>	<b>56,448</b>	<b>3,993</b>	<b>(37,841)</b>
<b>Insurance Finance Income or Expense</b>	<b>(138,007)</b>	<b>(12,588)</b>	<b>(999)</b>	<b>(151,593)</b>	<b>(91,394)</b>	<b>56,448</b>	<b>3,993</b>	<b>(37,841)</b>
Net finance expenses from RCH	-	2,422	389	2,810	-	-	-	-
Effect of movements in exchange rates	-	-	-	-	-	2,311	132	2,444
<b>Total amounts recognised in comprehensive income</b>	<b>(138,007)</b>	<b>(10,166)</b>	<b>(610)</b>	<b>(148,783)</b>	<b>(91,394)</b>	<b>58,759</b>	<b>3,526</b>	<b>(29,109)</b>
Cash flows	-	-	-	-	-	-	-	-
Commissions received	(42,624)	-	-	(42,624)	(29,090)	-	-	(29,090)
Claims recovered	188,483	-	-	188,483	142,927	-	-	142,927
Premiums paid	145,858	-	-	145,858	113,837	-	-	113,837
<b>Total cash flows</b>	<b>50,644</b>	<b>68,022</b>	<b>4,081</b>	<b>122,747</b>	<b>42,792</b>	<b>78,188</b>	<b>4,691</b>	<b>125,672</b>
<b>Net closing balance</b>	<b>50,644</b>	<b>68,022</b>	<b>4,081</b>	<b>122,747</b>	<b>42,792</b>	<b>78,188</b>	<b>4,691</b>	<b>125,672</b>
Closing Reinsurance Contract Liabilities	-	68,022	4,081	122,747	-	78,188	4,691	125,672
Closing Reinsurance Contract Assets	50,644	68,022	4,081	122,747	42,792	78,188	4,691	125,672
<b>Net closing balance</b>	<b>50,644</b>	<b>68,022</b>	<b>4,081</b>	<b>122,747</b>	<b>42,792</b>	<b>78,188</b>	<b>4,691</b>	<b>125,672</b>

HEIRS GENERAL INSURANCE LIMITED  
FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

31-Dec-2023

	ENGINEERING			Total
	Remaining Coverage Excl. Loss Recovery Component N'000	Loss Recovery Component N'000	Inurred claims Estimates of Present Value of Future Cash Flows N'000	
Opening Reinsurance Contract Liabilities	-	-	1,564	1,564
Closing Reinsurance Contract Assets	55,604	-	26,070	83,237
<b>Net opening balance</b>	<b>55,604</b>	<b>-</b>	<b>26,070</b>	<b>83,237</b>
<b>Allocation of reinsurance premiums paid</b>	<b>(256,220)</b>	<b>-</b>	<b>-</b>	<b>(256,220)</b>
Amount recovered from reinsurer	-	-	110,223	116,741
Recoveries on incurred claims and other incurred reinsurance service expenses	-	-	(27,211)	(28,905)
Changes in expected recoveries on post claims	-	-	(1,694)	(1,694)
Changes in the loss recovery component	-	-	4,824	4,824
<b>Reinsurance Service expenses</b>	<b>-</b>	<b>-</b>	<b>83,012</b>	<b>87,836</b>
<b>Net expenses from Reinsurance Contracts held</b>	<b>(256,220)</b>	<b>-</b>	<b>83,012</b>	<b>(168,384)</b>
<b>Insurance Finance Income or Expense</b>	<b>-</b>	<b>-</b>	<b>(459)</b>	<b>(459)</b>
Net finance expenses from RCH	-	-	130	(329)
Effect of movements in exchange rates	-	-	82,554	4,953
<b>Total amounts recognised in comprehensive income</b>	<b>(256,220)</b>	<b>-</b>	<b>82,554</b>	<b>(168,713)</b>
Cash flows	(91,319)	-	-	(91,319)
Claims settled	-	-	-	-
Premiums paid	372,180	-	-	372,180
<b>Total cash flows</b>	<b>280,861</b>	<b>-</b>	<b>-</b>	<b>280,861</b>
<b>Net closing balance</b>	<b>80,245</b>	<b>-</b>	<b>108,623</b>	<b>195,385</b>
Closing Reinsurance Contract Liabilities	-	-	108,623	108,623
Closing Reinsurance Contract Assets	80,245	-	6,517	195,385
<b>Net closing balance</b>	<b>80,245</b>	<b>-</b>	<b>108,623</b>	<b>195,385</b>

31-Dec-2023

	ENGINEERING			Total
	Remaining Coverage Excl. Loss Recovery Component N'000	Loss Recovery Component N'000	Inurred claims Estimates of Present Value of Future Cash Flows N'000	
Opening Reinsurance Contract Liabilities	-	-	1,564	1,564
Closing Reinsurance Contract Assets	134,870	-	99,973	240,842
<b>Net opening balance</b>	<b>134,870</b>	<b>-</b>	<b>99,973</b>	<b>240,842</b>
<b>Allocation of reinsurance premiums paid</b>	<b>(1,143,312)</b>	<b>-</b>	<b>-</b>	<b>(1,143,312)</b>
Amount recovered from reinsurer	-	-	47,626	50,453
Recoveries on incurred claims and other incurred reinsurance service expenses	-	-	(104,351)	(110,846)
Changes in expected recoveries on post claims	-	-	(6,495)	(6,495)
Changes in the loss recovery component	-	-	3,648	3,648
<b>Reinsurance Service expenses</b>	<b>-</b>	<b>-</b>	<b>(56,725)</b>	<b>(60,393)</b>
<b>Net expenses from Reinsurance Contracts held</b>	<b>(1,143,312)</b>	<b>-</b>	<b>(56,725)</b>	<b>(1,203,709)</b>
<b>Reinsurance Finance Expense</b>	<b>-</b>	<b>-</b>	<b>3,873</b>	<b>4,370</b>
Net finance expenses from RCH	-	-	497	-
Effect of movements in exchange rates	-	-	(52,852)	(3,171)
<b>Total amounts recognised in comprehensive income</b>	<b>(1,143,312)</b>	<b>-</b>	<b>(52,852)</b>	<b>(1,199,334)</b>
Cash flows	(434,317)	-	-	(434,317)
Commissions received	-	-	-	-
Claims recovered	1,640,474	-	-	1,640,474
Premiums paid	1,205,157	-	-	1,205,157
<b>Total cash flows</b>	<b>1,977,715</b>	<b>-</b>	<b>47,122</b>	<b>2,024,837</b>
<b>Net closing balance</b>	<b>197,715</b>	<b>-</b>	<b>47,122</b>	<b>247,464</b>
Closing Reinsurance Contract Liabilities	-	-	47,122	47,122
Closing Reinsurance Contract Assets	197,715	-	2,827	247,464
<b>Net closing balance</b>	<b>197,715</b>	<b>-</b>	<b>47,122</b>	<b>247,464</b>

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	ENGINEERING			Total
	Remaining Coverage Excl. Loss Recovery Component N'000	Loss Recovery Component N'000	Inurred claims Estimates of Present Value of Future Cash Flows N'000	
Opening Reinsurance Contract Liabilities	-	-	1,564	1,564
Closing Reinsurance Contract Assets	11,146	-	10,837	22,654
<b>Net opening balance</b>	<b>11,146</b>	<b>-</b>	<b>10,837</b>	<b>22,654</b>
<b>Allocation of reinsurance premiums paid</b>	<b>(137,349)</b>	<b>-</b>	<b>-</b>	<b>(137,349)</b>
Amount recovered from reinsurer	-	-	0	0
Recoveries on incurred claims and other incurred reinsurance service expenses	-	-	59,257	60,821
Changes in expected recoveries on post claims	-	-	(11,482)	(724)
Changes in the loss recovery component	-	-	47,775	840
<b>Reinsurance Service expenses</b>	<b>-</b>	<b>-</b>	<b>47,775</b>	<b>48,615</b>
<b>Net expenses from Reinsurance Contracts held</b>	<b>(137,349)</b>	<b>-</b>	<b>47,775</b>	<b>(88,734)</b>
<b>Insurance Finance Income or Expense</b>	<b>-</b>	<b>-</b>	<b>1,030</b>	<b>74</b>
Net finance expenses from RCH	-	-	1,030	74
Effect of movements in exchange rates	-	-	48,895	914
<b>Total amounts recognised in comprehensive income</b>	<b>(137,349)</b>	<b>-</b>	<b>48,895</b>	<b>(87,630)</b>
Cash flows	(46,920)	-	-	(46,920)
Claims recovered	-	-	(33,573)	(33,573)
Premiums paid	228,707	-	-	228,707
<b>Total cash flows</b>	<b>181,787</b>	<b>-</b>	<b>(33,573)</b>	<b>148,214</b>
<b>Net closing balance</b>	<b>55,604</b>	<b>-</b>	<b>26,070</b>	<b>83,237</b>
Closing Reinsurance Contract Liabilities	-	-	26,070	26,070
Closing Reinsurance Contract Assets	55,604	-	1,564	83,237
<b>Net closing balance</b>	<b>55,604</b>	<b>-</b>	<b>26,070</b>	<b>83,237</b>

31-Dec-2022

	FRE			Total
	Remaining Coverage Excl. Loss Recovery Component N'000	Loss Recovery Component N'000	Inurred claims Estimates of Present Value of Future Cash Flows N'000	
Opening Reinsurance Contract Liabilities	-	-	3,400	3,400
Closing Reinsurance Contract Assets	(5,508)	-	56,659	54,561
<b>Net opening balance</b>	<b>(5,508)</b>	<b>-</b>	<b>56,659</b>	<b>54,561</b>
<b>Allocation of reinsurance premiums paid</b>	<b>(425,777)</b>	<b>-</b>	<b>-</b>	<b>(425,777)</b>
Amount recovered from reinsurer	-	0	0	0
Recoveries on incurred claims and other incurred reinsurance service expenses	-	-	113,416	5,998
Changes in expected recoveries on post claims	-	-	(60,088)	(3,786)
Changes in the loss recovery component	-	-	53,378	2,712
<b>Reinsurance Service expenses</b>	<b>-</b>	<b>-</b>	<b>53,378</b>	<b>5,998</b>
<b>Net expenses from Reinsurance Contracts held</b>	<b>(425,777)</b>	<b>-</b>	<b>53,378</b>	<b>(376,186)</b>
<b>Reinsurance Finance Expense</b>	<b>-</b>	<b>-</b>	<b>4,848</b>	<b>5,234</b>
Net finance expenses from RCH	-	-	4,848	5,234
Effect of movements in exchange rates	-	-	58,226	2,998
<b>Total amounts recognised in comprehensive income</b>	<b>(425,777)</b>	<b>-</b>	<b>58,226</b>	<b>(344,952)</b>
Cash flows	(145,499)	-	-	(145,499)
Commissions received	-	-	(14,921)	(14,921)
Claims recovered	711,653	-	-	711,653
Premiums paid	566,154	-	(14,921)	551,233
<b>Total cash flows</b>	<b>134,870</b>	<b>-</b>	<b>99,973</b>	<b>240,842</b>
<b>Net closing balance</b>	<b>134,870</b>	<b>-</b>	<b>99,973</b>	<b>240,842</b>
Closing Reinsurance Contract Liabilities	-	-	99,973	99,973
Closing Reinsurance Contract Assets	134,870	-	2,827	240,842
<b>Net closing balance</b>	<b>134,870</b>	<b>-</b>	<b>99,973</b>	<b>240,842</b>

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31-Dec-2023

	GENERAL ACCIDENT			Total
	Remaining Coverage Excl. Loss Recovery Component N'000	Incurred claims Estimates of Present Value of Future Cash Flows N'000	Risk Adjustment for Non-financial risk N'000	
Opening Reinsurance Contract Liabilities	-	84,048	5,043	89,242
Closing Reinsurance Contract Assets	108,151	-	-	108,151
<b>Net opening balance</b>	<b>108,151</b>	<b>84,048</b>	<b>5,043</b>	<b>197,242</b>
<b>Allocation of reinsurance premiums paid</b>	<b>(339,303)</b>	-	-	<b>(339,303)</b>
Amount recovered from reinsurer	-	-	-	-
Recoveries on incurred claims and other incurred reinsurance service expenses	-	107,133	5,672	112,805
Changes in expected recoveries on past claims	-	(87,728)	(5,461)	(93,189)
Changes in the loss recovery component	-	-	-	-
<b>Reinsurance Service expenses</b>	<b>19,405</b>	<b>211</b>	<b>211</b>	<b>19,616</b>
<b>Net expenses from Reinsurance Contracts Held</b>	<b>(339,303)</b>	<b>19,405</b>	<b>211</b>	<b>(319,688)</b>
<b>Insurance Finance Income or Expense</b>	-	-	-	-
Net finance expenses from RCH	-	3,070	418	3,488
Effect of movements in exchange rates	-	-	-	-
<b>Total amounts recognised in comprehensive income</b>	<b>(339,303)</b>	<b>22,475</b>	<b>629</b>	<b>(316,200)</b>
<b>Cash flows</b>	-	-	-	-
Claims received	(99,513)	-	-	(99,513)
Premiums recovered	411,742	(11,994)	-	399,748
Premiums paid	(411,742)	-	-	(411,742)
<b>Total cash flows</b>	<b>310,229</b>	<b>(11,994)</b>	<b>-</b>	<b>298,235</b>
<b>Net closing balance</b>	<b>81,077</b>	<b>94,529</b>	<b>5,672</b>	<b>181,277</b>
Closing Reinsurance Contract Liabilities	-	94,529	5,672	100,201
Closing Reinsurance Contract Assets	81,077	-	-	81,077
<b>Net closing balance</b>	<b>81,077</b>	<b>94,529</b>	<b>5,672</b>	<b>181,277</b>

31-Dec-2023

	MOTOR			Total
	Remaining Coverage Excl. Loss Recovery Component N'000	Incurred claims Estimates of Present Value of Future Cash Flows N'000	Risk Adjustment for Non-financial risk N'000	
Opening Reinsurance Contract Liabilities	-	121,826	7,310	129,136
Closing Reinsurance Contract Assets	(4,488)	-	-	(4,488)
<b>Net opening balance</b>	<b>(4,488)</b>	<b>121,826</b>	<b>7,310</b>	<b>124,648</b>
<b>Allocation of reinsurance premiums paid</b>	<b>(45,080)</b>	-	-	<b>(45,080)</b>
Amount Recovered from Reinsurer	-	-	-	-
Recoveries on incurred claims and other incurred reinsurance service expenses	-	112,797	1,590	114,387
Changes in expected recoveries on past claims	-	(127,160)	(7,915)	(135,075)
Changes in the loss recovery component	-	-	-	-
<b>Reinsurance Service expenses</b>	<b>(14,344)</b>	<b>(6,325)</b>	<b>(6,325)</b>	<b>(26,994)</b>
<b>Net expenses from Reinsurance Contracts Held</b>	<b>(45,080)</b>	<b>(14,344)</b>	<b>(6,325)</b>	<b>(65,749)</b>
<b>Insurance Finance Income or Expense</b>	-	-	-	-
Net finance expenses from RCH	-	5,163	606	5,768
Effect of movements in exchange rates	-	-	-	-
<b>Total amounts recognised in comprehensive income</b>	<b>(45,080)</b>	<b>(9,201)</b>	<b>(5,719)</b>	<b>(60,001)</b>
<b>Cash flows</b>	-	-	-	-
Commissions received	(16,111)	-	-	(16,111)
Claims recovered	107,123	(86,120)	-	21,003
Premiums paid	(91,012)	(86,120)	-	(177,132)
<b>Total cash flows</b>	<b>41,444</b>	<b>(48,917)</b>	<b>1,590</b>	<b>(6,883)</b>
<b>Net closing balance</b>	<b>41,444</b>	<b>26,505</b>	<b>1,590</b>	<b>69,540</b>
Closing Reinsurance Contract Liabilities	-	26,505	1,590	28,095
Closing Reinsurance Contract Assets	41,444	-	-	41,444
<b>Net closing balance</b>	<b>41,444</b>	<b>26,505</b>	<b>1,590</b>	<b>69,540</b>

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	GENERAL ACCIDENT			Total
	Remaining Coverage Excl. Loss Recovery Component N'000	Incurred claims Estimates of Present Value of Future Cash Flows N'000	Risk Adjustment for Non-financial risk N'000	
Opening Reinsurance Contract Liabilities	-	135,030	5,043	140,072
Closing Reinsurance Contract Assets	(13,711)	-	-	(13,711)
<b>Net opening balance</b>	<b>(13,711)</b>	<b>135,030</b>	<b>5,043</b>	<b>121,319</b>
<b>Allocation of reinsurance premiums paid</b>	<b>(57,509)</b>	-	-	<b>(57,509)</b>
Amount recovered from reinsurer	-	-	-	-
Recoveries on incurred claims and other incurred reinsurance service expenses	-	135,030	5,043	140,072
Changes in expected recoveries on past claims	-	(44,868)	(2,829)	(47,697)
Changes in the loss recovery component	-	-	-	-
<b>Reinsurance Service expenses</b>	<b>179,372</b>	<b>(52,225)</b>	<b>(5,043)</b>	<b>122,104</b>
<b>Net expenses from Reinsurance Contracts Held</b>	<b>(57,509)</b>	<b>90,162</b>	<b>2,213</b>	<b>34,866</b>
<b>Insurance Finance Income or Expense</b>	-	-	-	-
Net finance expenses from RCH	-	3,761	288	4,049
Effect of movements in exchange rates	-	-	-	-
<b>Total amounts recognised in comprehensive income</b>	<b>(57,509)</b>	<b>93,723</b>	<b>2,502</b>	<b>38,916</b>
<b>Cash flows</b>	-	-	-	-
Claims received	(44,674)	-	-	(44,674)
Premiums recovered	224,046	(52,225)	-	171,821
Premiums paid	(224,046)	-	-	(224,046)
<b>Total cash flows</b>	<b>179,372</b>	<b>(52,225)</b>	<b>-</b>	<b>127,147</b>
<b>Net closing balance</b>	<b>108,151</b>	<b>84,048</b>	<b>5,043</b>	<b>197,242</b>
Closing Reinsurance Contract Liabilities	-	84,048	5,043	89,091
Closing Reinsurance Contract Assets	108,151	-	-	108,151
<b>Net closing balance</b>	<b>108,151</b>	<b>84,048</b>	<b>5,043</b>	<b>197,242</b>

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	MOTOR			Total
	Remaining Coverage Excl. Loss Recovery Component N'000	Incurred claims Estimates of Present Value of Future Cash Flows N'000	Risk Adjustment for Non-financial risk N'000	
Opening Reinsurance Contract Liabilities	-	151,373	3,876	155,249
Closing Reinsurance Contract Assets	(4,818)	-	-	(4,818)
<b>Net opening balance</b>	<b>(4,818)</b>	<b>151,373</b>	<b>3,876</b>	<b>150,431</b>
<b>Allocation of reinsurance premiums paid</b>	<b>(33,523)</b>	-	-	<b>(33,523)</b>
Amount Recovered from Reinsurer	-	-	-	-
Recoveries on incurred claims and other incurred reinsurance service expenses	-	205,822	7,310	213,131
Changes in expected recoveries on past claims	-	(54,448)	(3,434)	(57,882)
Changes in the loss recovery component	-	-	-	-
<b>Reinsurance Service expenses</b>	<b>4,818</b>	<b>(51,393)</b>	<b>3,084</b>	<b>(50,659)</b>
<b>Net expenses from Reinsurance Contracts Held</b>	<b>(33,523)</b>	<b>151,373</b>	<b>3,876</b>	<b>121,726</b>
<b>Insurance Finance Income or Expense</b>	-	-	-	-
Net finance expenses from RCH	-	4,857	350	5,207
Effect of movements in exchange rates	-	-	-	-
<b>Total amounts recognised in comprehensive income</b>	<b>(33,523)</b>	<b>156,231</b>	<b>4,226</b>	<b>126,933</b>
<b>Cash flows</b>	-	-	-	-
Commissions received	(4,567)	-	-	(4,567)
Claims recovered	28,785	(85,798)	-	(57,013)
Premiums paid	(24,218)	(85,798)	-	(109,996)
<b>Total cash flows</b>	<b>(4,488)</b>	<b>(121,826)</b>	<b>7,310</b>	<b>(124,648)</b>
<b>Net closing balance</b>	<b>(4,488)</b>	<b>121,826</b>	<b>7,310</b>	<b>124,648</b>
Closing Reinsurance Contract Liabilities	-	121,826	7,310	129,136
Closing Reinsurance Contract Assets	(4,488)	-	-	(4,488)
<b>Net closing balance</b>	<b>(4,488)</b>	<b>121,826</b>	<b>7,310</b>	<b>124,648</b>



HEIRS GENERAL INSURANCE LIMITED  
FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

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	MARINE			Total
	Remaining Coverage Excl. Loss Recovery Component N000	Incurred claims Estimates of Present Value of Future Cash Flows N000	Risk Adjustment for Non-financial risk N000	
Opening Reinsurance Contract Liabilities	-	-	375	52,883
Closing Reinsurance Contract Assets	44,242	6,247	375	52,883
<b>Net opening balance</b>	<b>46,242</b>	<b>6,247</b>	<b>375</b>	<b>52,883</b>
<b>Allocation of reinsurance premiums paid</b>	<b>(267,019)</b>			<b>(267,019)</b>
Amount recovered from reinsurer	-	-	-	-
Recoveries on incurred claims and other incurred reinsurance service expenses	-	86,860	5,152	92,012
Changes in expected recoveries on past claims	-	(6,520)	(406)	(6,926)
Changes in the loss recovery component	-	-	-	-
<b>Reinsurance Service expenses</b>	<b>-</b>	<b>80,340</b>	<b>4,746</b>	<b>85,086</b>
<b>Net expenses from Reinsurance Contracts held</b>	<b>(267,019)</b>	<b>80,340</b>	<b>4,746</b>	<b>(181,932)</b>
<b>Insurance Finance Income or Expense</b>				
Net finance expenses from RCH	-	(719)	31	(688)
Effect of movements in exchange rates	-	-	-	-
<b>Total amounts recognised in comprehensive income</b>	<b>(267,019)</b>	<b>79,621</b>	<b>4,777</b>	<b>(182,620)</b>
Cash flows				
Claims received	(107,414)	-	-	(107,414)
Premiums paid	406,688	-	-	406,688
<b>Total cash flows</b>	<b>299,274</b>	<b>-</b>	<b>-</b>	<b>299,274</b>
<b>Net closing balance</b>	<b>78,518</b>	<b>85,868</b>	<b>5,152</b>	<b>169,538</b>
Closing Reinsurance Contract Liabilities	-	-	-	(0)
Closing Reinsurance Contract Assets	78,518	85,868	5,152	169,538
<b>Net closing balance</b>	<b>78,518</b>	<b>85,868</b>	<b>5,152</b>	<b>169,538</b>

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	OIL_AND_GAS			Total
	Remaining Coverage Excl. Loss Recovery Component N000	Incurred claims Estimates of Present Value of Future Cash Flows N000	Risk Adjustment for Non-financial risk N000	
Opening Reinsurance Contract Liabilities	-	-	4,783	140,154
Opening Reinsurance Contract Assets	55,647	79,723	4,783	140,154
<b>Net opening balance</b>	<b>55,647</b>	<b>79,723</b>	<b>4,783</b>	<b>140,154</b>
<b>Allocation of reinsurance premiums paid</b>	<b>(910,070)</b>			<b>(910,070)</b>
Amount recovered from reinsurer	-	-	-	-
Recoveries on incurred claims and other incurred reinsurance service expenses	-	407,608	29,526	437,134
Changes in expected recoveries on past claims	-	(83,214)	(5,180)	(88,394)
Changes in the loss recovery component	-	-	-	-
<b>Reinsurance Service expenses</b>	<b>-</b>	<b>324,394</b>	<b>24,346</b>	<b>348,740</b>
<b>Net expenses from Reinsurance Contracts held</b>	<b>(910,070)</b>	<b>324,394</b>	<b>24,346</b>	<b>(610,022)</b>
<b>Reinsurance Finance Income or Expense</b>				
Net finance expenses from RCH	39,634	(2,693)	396	(2,997)
Effect of movements in exchange rates	(870,436)	99,689	-	(770,747)
<b>Total amounts recognised in comprehensive income</b>	<b>(870,436)</b>	<b>421,390</b>	<b>24,743</b>	<b>(424,303)</b>
Cash flows				
Commissions received	(5,194)	-	-	(5,194)
Claims recovered	1,016,980	-	-	1,016,980
Premiums paid	1,011,786	-	-	1,011,786
<b>Total cash flows</b>	<b>196,998</b>	<b>501,113</b>	<b>29,526</b>	<b>727,637</b>
<b>Net closing balance</b>	<b>196,998</b>	<b>501,113</b>	<b>29,526</b>	<b>727,637</b>
Closing Reinsurance Contract Liabilities	-	-	-	-
Closing Reinsurance Contract Assets	196,998	501,113	29,526	727,637
<b>Net closing balance</b>	<b>196,998</b>	<b>501,113</b>	<b>29,526</b>	<b>727,637</b>

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	MARINE			Total
	Remaining Coverage Excl. Loss Recovery Component N000	Incurred claims Estimates of Present Value of Future Cash Flows N000	Risk Adjustment for Non-financial risk N000	
Opening Reinsurance Contract Liabilities	-	-	244	12,610
Opening Reinsurance Contract Assets	8,297	4,649	244	12,610
<b>Net opening balance</b>	<b>8,297</b>	<b>4,649</b>	<b>244</b>	<b>12,610</b>
<b>Allocation of reinsurance premiums paid</b>	<b>(134,927)</b>			<b>(134,927)</b>
Amount recovered from reinsurer	0	0	0	0
Recoveries on incurred claims and other incurred reinsurance service expenses	-	6,154	375	6,529
Changes in expected recoveries on past claims	-	(4,311)	(272)	(4,583)
Changes in the loss recovery component	-	-	-	-
<b>Reinsurance Service expenses</b>	<b>-</b>	<b>1,843</b>	<b>103</b>	<b>1,946</b>
<b>Net expenses from Reinsurance Contracts held</b>	<b>(134,927)</b>	<b>1,843</b>	<b>103</b>	<b>(132,987)</b>
<b>Insurance Finance Income or Expense</b>				
Net finance expenses from RCH	-	334	28	362
Effect of movements in exchange rates	-	-	-	-
<b>Total amounts recognised in comprehensive income</b>	<b>(134,927)</b>	<b>2,178</b>	<b>131</b>	<b>(132,618)</b>
Cash flows				
Claims received	(44,648)	-	-	(44,648)
Premiums paid	217,540	-	-	217,540
<b>Total cash flows</b>	<b>172,891</b>	<b>-</b>	<b>-</b>	<b>172,891</b>
<b>Net closing balance</b>	<b>46,262</b>	<b>6,247</b>	<b>375</b>	<b>52,883</b>
Closing Reinsurance Contract Liabilities	-	-	-	-
Closing Reinsurance Contract Assets	46,262	6,247	375	52,883
<b>Net closing balance</b>	<b>46,262</b>	<b>6,247</b>	<b>375</b>	<b>52,883</b>

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	OIL_AND_GAS			Total
	Remaining Coverage Excl. Loss Recovery Component N000	Incurred claims Estimates of Present Value of Future Cash Flows N000	Risk Adjustment for Non-financial risk N000	
Opening Reinsurance Contract Liabilities	-	-	3,111	75,155
Opening Reinsurance Contract Assets	20,199	51,845	3,111	75,155
<b>Net opening balance</b>	<b>20,199</b>	<b>51,845</b>	<b>3,111</b>	<b>75,155</b>
<b>Allocation of reinsurance premiums paid</b>	<b>(447,787)</b>			<b>(447,787)</b>
Amount recovered from reinsurer	-	-	-	-
Recoveries on incurred claims and other incurred reinsurance service expenses	-	78,544	4,783	83,327
Changes in expected recoveries on past claims	-	(54,927)	(3,464)	(58,391)
Changes in the loss recovery component	-	-	-	-
<b>Reinsurance Service expenses</b>	<b>-</b>	<b>23,617</b>	<b>1,320</b>	<b>24,937</b>
<b>Net expenses from Reinsurance Contracts held</b>	<b>(447,787)</b>	<b>23,617</b>	<b>1,320</b>	<b>(425,490)</b>
<b>Reinsurance Finance Income or Expense</b>				
Net finance expenses from RCH	(7,380)	4,261	353	(2,766)
Effect of movements in exchange rates	(455,167)	27,879	1,673	(425,615)
<b>Total amounts recognised in comprehensive income</b>	<b>(455,167)</b>	<b>27,879</b>	<b>1,673</b>	<b>(425,615)</b>
Cash flows				
Commissions received	(125,921)	-	-	(125,921)
Claims recovered	616,536	-	-	616,536
Premiums paid	490,615	-	-	490,615
<b>Total cash flows</b>	<b>55,647</b>	<b>79,723</b>	<b>4,783</b>	<b>140,154</b>
<b>Net closing balance</b>	<b>55,647</b>	<b>79,723</b>	<b>4,783</b>	<b>140,154</b>
Closing Reinsurance Contract Liabilities	-	-	-	-
Closing Reinsurance Contract Assets	55,647	79,723	4,783	140,154
<b>Net closing balance</b>	<b>55,647</b>	<b>79,723</b>	<b>4,783</b>	<b>140,154</b>

# HEIRS GENERAL INSURANCE LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

## A Reconciliation of Statement of financial position on transition as at 1 January 2022 and as at 31 December 2022

Total equity attributable to shareholders of the Company, as restated for the adoption of IFRS 17, is ₪ 9,127 billion at the transition date of 1 January 2022. The total equity attributable to shareholders of the Company reported on an IFRS 4 basis at 1 January 2022 was ₪ 9,137 billion.

The financial impacts on transition to IFRS 17 are summarised in the table below, which sets out the restated statement of financial position on the transition date:

Note	Transition adjustment as at 31 December 2022		Transition adjustment as at 1 January 2022	
	31 Dec. 2022 IFRS 4 measurement ₪'000	Reclassification and derecognition ₪'000	31 Dec. 2022 IFRS 17 measurement ₪'000	Reclassification and derecognition ₪'000
<b>Assets</b>	<b>744,224</b>		<b>744,224</b>	<b>667,981</b>
Cash and cash equivalents				
Financial assets:				
Financial Assets – FVTPL	7,374,165		7,374,165	6,410,730
Financial Assets – Amortized Cost	1,104,742		1,104,742	1,375,398
Trade receivables	1,374,117		1,374,117	158,521
Reinsurance contract assets		1,015,829	1,179,346	409,728
Reinsurance Assets	2,447,163	(2,447,163)	-	(762,374)
Other Receivables and Prepayments	185,567		185,567	762,374
Deferred Acquisition Costs	554,194	(554,194)	-	287,116
Right of Use Asset	697,816		697,816	236,022
Statutory Deposit	1,000,000		1,000,000	703,689
Property, Plant and Equipment	288,865		288,865	1,000,000
Intangible Assets	320,066		320,066	192,255
<b>Total assets</b>	<b>16,090,919</b>	<b>(1,985,528)</b>	<b>14,268,908</b>	<b>11,977,290</b>
				<b>(588,668)</b>
<b>Liabilities and equity</b>				<b>192</b>
<b>Liabilities</b>				
Insurance Contract Liabilities	4,199,129	(346,476)	3,734,545	(156,419)
Trade Payables	1,639,307	(1,639,052)	255	10,647
Provisions & Other Payables	196,613		196,613	(432,249)
Lease Liability	418,539		418,539	-
Income Tax Payable	5,019		5,019	-
<b>Total liabilities</b>	<b>6,458,608</b>	<b>(1,985,528)</b>	<b>4,354,973</b>	<b>(668,271)</b>
				<b>90,250</b>
<b>Equity</b>				<b>2,261,371</b>
Share Capital	10,000,000		10,000,000	
Contingency Reserves	359,512		359,512	
Retained Earnings	(727,201)		(445,576)	
Other Reserves				(966,980)
Total equity	<b>9,632,311</b>	<b>-</b>	<b>9,913,936</b>	<b>(10,455)</b>
				<b>(10,455)</b>
<b>Total liabilities and equity</b>	<b>16,090,918</b>	<b>(1,985,528)</b>	<b>14,268,908</b>	<b>(668,271)</b>
				<b>79,795</b>
				<b>9,127,444</b>
				<b>11,388,815</b>

# HEIRS GENERAL INSURANCE LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

## B Explanatory notes to the reconciliation of the Statement of financial position

	Transition adjustment as at 31 December 2022			Transition adjustment as at 1 January 2022				
	31 Dec. 2022 IFRS 4 ₦'000	Reclassification and derecognition ₦'000	IFRS 17 re- measurement ₦'000	31 Dec. 2022 IFRS 17 ₦'000	31 Dec. 2021 IFRS 4 ₦'000	Reclassification and derecognition ₦'000	IFRS 17 re- measurement ₦'000	1 Jan. 2022 IFRS 17 ₦'000
<b>(i) Reinsurance assets</b>								
Opening Balance	2,447,163		0	2,447,163	762,374	(762,374)	-	-
Prepaid reinsurance on Minimum & Deposit reclassified to trade receivables		(16,413)		(16,413)				
Reclassification to reinsurance contract asset	2,447,163	(2,430,750)	(2,430,750)		762,374	(762,374)		
<b>Closing balance</b>								

All elements of reinsurance assets, comprising prepaid reinsurance, reinsurers' share of incurred but not Reported (IBNR) claims as well as reinsurers' share of outstanding claims have been reclassified to reinsurance contract assets.

The prepaid minimum & deposit was reclassified to trade receivables as this represent the premium that has been paid in advance for which it coverage is yet to commence. This amount to a total of ₦16 million as at 31st December 2022.

<b>(ii) Other receivables</b>								
Balance as per IFRS 4	185,567		-	185,567	158,521			158,521
Prepaid reinsurance on Minimum & Deposit		16,413		16,413				
<b>Closing balance</b>	185,567	16,413	-	201,980	158,521			158,521
<b>(iii) Trade Payables</b>								
Opening balance	1,639,307		1,639,307	1,639,307	529,508			529,508
Reinsurance payable		(1,111,358)	(1,111,358)	(1,111,358)		(292,905)		(292,905)
Commission Payable		(207,718)	(207,718)	(207,718)		(79,603)		(79,603)
Deferred Commission Income		(319,976)	(319,976)	(319,976)		(59,741)		(59,741)
<b>Balance, end of year</b>	-	(1,639,052)	-	254	529,508	(432,249)		97,259

The reinsurance payable and commission payable was reclassified to the reinsurance contract asset

Deferred commission income which was initially reported as part of trade Payables under IFRS 4 was also reclassified to Reinsurance contract assets as part of Asset for remaining coverage (ARC) under IFRS 17. The balance reclassified was ₦59 million as at 1 January 2022 and ₦319 million as at 31 December 2022.

<b>(iv) Reinsurance contract assets</b>								
Opening balance							0	
ARC reclassified prepaid premium (IFRS 4)		1,883,837	1,883,837	1,883,837		492,239		492,239
Reinsurance payable reclassified		(1,111,358)	(1,111,358)	(1,111,358)		(292,905)		(292,905)
Deferred commission income (DCI) - reclassified								
Impact of ARC remeasured under PAA (IFRS 17)			191,256	(319,976)		(59,741)		-597,407,719
Foreign exchange adjustment			(36,232)	191,256			53	53
<b>Assets for remaining coverage (ARC)</b>		452,503	1,55,024	(36,232)				
AIC - reclassified from RA claims recovery under IFRS 4				607,527		139,593		139,646
AIC - impact of discounting		546,913	(22,945)	546,913		270,135		270,135
AIC - risk adjustment recognised			31,438	(22,945)		(15,160)		(15,160)
<b>Assets for incurred claims (AIC)</b>		546,913	8,493	31,438		15,299		15,299
<b>Closing balance</b>		999,416	1,63,517	1,162,933		270,135	139	270,274
						409,728	192	(409,920)

The Reinsurance contract asset has two components - Asset for incurred claims(AIC), The ARC comprises of the payment obligations for reinsured events that have not yet occurred and for other reinsurance contract services that have not yet been received (i.e., unearned reinsurance premium reserve and deferred commission income). A remeasurement adjustment of ₦53 thousand was noted on transition as at 1 January 2022, while a remeasurement of ₦199.7 million was determined as at 31 December 2022 was made against payment obligations for reinsured events that have not yet occurred.

## HEIRS GENERAL INSURANCE LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

### C Explanatory notes to the reconciliation of the Statement of financial position - continued

The AIC comprises the outstanding recoverable for incurred claims that have not been settled, and for other reinsurance contract services already received. It is measured by calculating the present value of the risk-adjusted future cash flows. Outstanding claims recoverable plus Incurred But Not Reported (IBNR) was remeasured to derive the future cashflows for the total incurred claims. The adjusted future cashflows for total outstanding claims recoverable was discounted to present value (i.e. Best estimate liability- BEL).

A risk adjustment for non financial risk was added to the present value of future cashflows to account for any remaining uncertainty as to the ultimate amount of claims or their payout dates. A remeasurement adjustment of ₱ 139 thousand on transition on 1 January 2022, while a remeasurement of ₱ 8.5 million was measured as at 31 December 2022 for the asset for incurred claims.

Note	Transition adjustment as at 31 December 2022		Transition adjustment as at 1 January 2022	
	31 Dec. 2022 IFRS 4 ₱'000	Reclassification and derecognition ₱'000	31 Dec. 2022 IFRS 17 re-measurement ₱'000	1 Jan. 2022 IFRS 17 ₱'000
(vi) <b>Deferred acquisition cost</b>				
Opening balance	554,194	(554,194)	-	-
<b>Closing balance</b>	<b>554,194</b>	<b>(554,194)</b>	<b>236,022</b>	<b>(236,022)</b>
Deferred acquisition cost (DAC) which was previously reported as a separate line in the statement of financial position under IFRS 4 now reports in Insurance contract liabilities as part of liability for remaining coverage (LRC).				
(vii) <b>Insurance contract liabilities</b>				
Opening balance	3,070,541		(3,070,541)	-
Commission payable reclassified		207,718	(207,718)	-
Amounts remeasured under LRC:				
Deferred acquisition cost reclassified to LRC		(554,194)	554,194	-
Premium Reserve for contracts under PAA (IFRS 17)			2,585,612	-
<b>Liabilities for remaining coverage (LRC)</b>	<b>3,070,541</b>	<b>(346,476)</b>	<b>(138,453)</b>	<b>2,585,612</b>
Opening balance, IFRS 4	1,128,588		(1,128,588)	-
<b>Amount remeasured under LIC (IFRS 17):</b>				
Present value of future cash flows for contracts under PAA			1,036,442	-
Risk adjustment for contracts under PAA			64,872	430,269
Unwinding of discounting in the year			44,760	26,050
Foreign exchange adjustment			2,859	3,898
<b>Liabilities for incurred claims (LIC)</b>	<b>1,128,588</b>	<b>-</b>	<b>20,345</b>	<b>460,217</b>
<b>Closing balance</b>	<b>4,199,129</b>	<b>(346,476)</b>	<b>(118,108)</b>	<b>1,697,214</b>

Insurance contract liability has two components - Liability for Remaining coverage (LRC) and the Liability for incurred claims(LIC).

The LRC comprises the payment obligations for insured events that have not yet occurred and for other insurance contract services that have not yet been provided (i.e. unearned premium reserve and deferred acquisition/Commission cost). For LRC, a remeasurement adjustment of ₱ 10.4 million for portfolios measured using PAA on transition on 1 January 2022, while a remeasurement adjustment of ₱ 12.3 million for portfolios measured using PAA as at 31 December 2022. These provisions were made against the payment obligations for insured events that have not yet occurred.

The LIC comprises the payment obligations for incurred claims that have not yet been settled, and for other insurance contract services already provided. It is measured by calculating the present value of the risk-adjusted future cash flows. Outstanding claims plus IBNR was remeasured to derive the future cashflows for incurred claims. The adjusted future cashflows for total incurred claims was discounted to the present value (i.e. Best Estimate Liability (BEL), while also considering the time value of money. A risk adjustment for non-financial risk was added to the remeasured present value of the cash outflows to account for any remaining uncertainty as to the ultimate amount of claims or their payout dates. For LIC, a remeasurement adjustment of ₱ 236 thousand on transition on 1 January 2022 and ₱ 17 million was made against the payment obligations for insured events that have not yet occurred.

Total changes to insurance contract liabilities on transition was ₱ 145.7 million and ₱ 316.7 million as at 1 January 2022 and 31 December 2022 respectively.

(viii) <b>Accumulated Losses Closing balance</b>	31 Dec. 2022 IFRS 4 ₱'000	Reclassification and derecognition ₱'000	31 Dec. 2022 IFRS 17 re-measurement ₱'000	1 Jan. 2022 IFRS 17 ₱'000
Opening balance	(966,980)	-	(966,980)	-
Profit/ (Loss) for the year	494,410	-	494,410	(862,102)
Transfer to contingency reserves	(254,634)	-	(254,634)	(104,878)
IFRS 17 impact -reinsurance contract assets	-	-	163,517	192
IFRS 17 impact - insurance contract liabilities	-	-	118,108	(10,647)
Balance, end of year	(727,204)	-	281,625	(977,434)

**HEIRS GENERAL INSURANCE LIMITED**  
**FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023**

D Reconciliation of Statement of comprehensive income for the year ended 31 December 2022

	Transition adjustment as at 31 December 2022			
	31 Dec. 2022 IFRS 4 #'000	Reclassification and derecognition #'000	IFRS 17 re- measurement #'000	31 Dec. 2022 IFRS 17 #'000
Insurance revenue	E (vi)	6,800,251	4,971	6,805,222
Gross premium income	E (i)	6,800,251	-	-
Reinsurance expenses	E (ii)	(4,062,402)	-	-
Net premium income		2,737,848	4,971	6,805,222
Insurance service expenses	E (vii)	(3,558,988)	20,670	-3,538,318
Net expense from reinsurance contracts held	E (viii)	(2,895,011)	174,915	-2,720,096
Net insurance benefits and claims	E (iv)	(676,771)	-	0
Underwriting expenses	E (v)	(1,395,697)	-	-
<b>Insurance service result</b>		<b>1,369,477</b>	<b>200,557</b>	<b>546,808</b>
Investment income		962,596	-	962,596
Other Income/(expenses)		104,937	-	104,937
Impairment charges		(2,280)	-	-2,280
Fair value gain/loss on Financial Asset		67,814	-	67,814
		<b>1,133,067</b>	-	<b>1,133,067</b>
Insurance finance expenses	E (ix)	-	103,114	103,114
Reinsurance finance income	E (x)	-	(11,587)	-11,587
<b>Net insurance finance expense</b>		-	<b>91,526</b>	<b>91,526</b>
<b>Net insurance and investment result</b>		<b>2,502,544</b>	<b>292,083</b>	<b>1,771,401</b>
Operational Expenses	E xi	(2,003,116)	1,023,225	(979,891)
<b>Profit before taxation</b>		<b>499,428</b>	-	<b>791,511</b>
Income tax expense		(5,019)	-	(5,019)
<b>Profit for the year</b>		<b>494,409</b>	<b>292,083</b>	<b>786,491</b>

## HEIRS GENERAL INSURANCE LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

### E Explanatory notes to the reconciliation of the Statement of comprehensive income

IFRS 17 also introduces significant changes in the presentation of the income statement:

- Insurance related income statement lines under IFRS 4, such as Gross premium income, reinsurance expenses, reinsurance income have been derecognised under IFRS 17.
- The insurance service result separately presents the result, before the effects of financial risks, for insurance and investment contracts, and comprises insurance revenue and insurance service expenses.
- Insurance revenue represents the allocation over the life of the insurance contract of premiums received. Insurance revenue replaces net premium income.
- Insurance service expense separately presents the claims and expenses incurred in fulfilling insurance.

Below is a detailed breakdown of the changes in the statement of profit or loss:

	Note	Transition adjustment as at 31 December 2022		
		31 Dec. 2022 #’000	Reclassification and IFRS 17 re- #’000	31 Dec. 2022 #’000
<b>(i) Gross premium income</b>		-	-	-
As per IFRS 4	(vi)	6,800,251	(6,800,251)	-
<b>Closing balance, IFRS 17</b>		<b>6,800,251</b>	<b>(6,800,251)</b>	<b>-</b>
<b>(ii) Reinsurance expenses</b>		-	-	-
As per IFRS 4	(viii)	(4,062,402)	4,062,402	-
<b>Closing balance, IFRS 17</b>		<b>(4,062,402)</b>	<b>4,062,402</b>	<b>-</b>
<b>(iii) Fee and commission income</b>		-	-	-
As per IFRS 4	(viii), (ix)	704,097	(704,097)	-
<b>Closing balance, IFRS 17</b>		<b>704,097</b>	<b>(704,097)</b>	<b>-</b>
<b>(iv) Net insurance benefits and claims</b>		-	-	-
As per IFRS 4		(676,771)	-	(676,771)
Gross claims incurred reclassified to insurance service expenses	(vii)	-	1,140,065	1,140,065
Recoveries on coinsurance and reinsurance reclassified to net expenses on reinsurance contracts	(viii)	-	(463,294)	(463,294)
<b>Closing balance, IFRS 17</b>		<b>(676,771)</b>	<b>676,771</b>	<b>-</b>

# HEIRS GENERAL INSURANCE LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

## F Explanatory notes to the reconciliation of the Statement of comprehensive income - continued

	Transition adjustment as at 31 December 2022	
<b>Closing balance, IFRS 17</b>		
(v) <b>Underwriting expenses</b> As per IFRS 4 <b>Closing balance, IFRS 17</b>	(1,395,697) <b>(1,395,697)</b>	1,395,697 <b>1,395,697</b>
(vi) <b>Insurance revenue</b> Premium reclassified from Gross premium income Impact of actuarial remeasurement <b>Closing balance, IFRS 17</b>	- - - <b>-</b>	6,800,251 - 4,971 <b>4,971</b>
(vii) <b>Insurance service expenses</b> Gross claims incurred reclassified to insurance service expenses Underwriting expenses reclassified Reclassified from other operating expenses IFRS 17 impact : Risk Adjustment IFRS 17 impact : Adjustment to claims expenses due to discounting <b>Closing balance, IFRS 17</b>	- - - - - - <b>-</b>	(1,140,065) (1,395,697) (1,023,225) (35,865) 56,535 20,670 <b>(3,538,318)</b>
(viii) <b>Net expense from reinsurance contracts</b> Reinsurance premium expenses reclassified under IFRS 4 Fees and commission income reclassified under IFRS 4 Recoveries on coinsurance and reinsurance reclassified under IFRS 4 IFRS 17 impact: Risk Adjustment Impact of actuarial remeasurement <b>Closing balance, IFRS 17</b>	- - - - - - <b>-</b>	(4,062,402) 704,097 463,294 14,403 160,512 174,915 <b>(2,895,011)</b>
(ix) <b>Insurance finance expense</b> Interest accreted Foreign exchange differences <b>Closing balance, IFRS 17</b>	- - - <b>-</b>	(44,760) 147,873 103,114 <b>103,114</b>
(x) <b>Reinsurance finance income</b> Interest accreted Foreign exchange differences <b>Closing balance, IFRS 17</b>	- - - <b>-</b>	24,645 (36,232) (11,587) <b>(11,587)</b>
<b>xi Total operating expenses</b> Total operating expenses, IFRS 4 Attributable expenses reclassified to insurance service expenses	(2,003,116) - - <b>(2,003,116)</b>	- 1,023,225 1,023,225 <b>(979,891)</b>

NOTES TO THE FINANCIAL STATEMENTS

39 Solvency Margin

	31 December 2023			31 December 2022		
	Admissible N'000	Inadmissible N'000	Total N'000	Admissible N'000	Inadmissible N'000	Total N'000
Cash and Cash Equivalents	1,466,208	-	1,466,208	744,224	-	744,224
Financial Assets - FVTPL	11,232,385	-	11,232,385	8,337,601	-	8,337,601
Financial Assets - Amortized Cost	327,769	-	327,769	591,226	243,389	834,615
Trade Receivables	687,424	-	687,424	1,374,117	-	1,374,117
Reinsurance Assets	1,768,855	-	1,768,855	2,447,163	-	2,447,163
Right of Use Asset	-	599,392	599,392	-	697,816	697,816
Other Receivables & Prepayments	146,735	114,724	261,460	551	185,015	185,567
Statutory Deposits with CBN	1,000,000	-	1,000,000	1,000,000	-	1,000,000
Property, Plant and Equipment	471,495	-	471,495	288,865	-	288,865
Intangible Assets	291,399	-	291,399	320,066	-	320,066
<b>Total Admissible Assets (a)</b>	<b>17,392,270</b>	<b>714,117</b>	<b>18,106,387</b>	<b>15,103,813</b>	<b>1,126,220</b>	<b>16,230,033</b>
<b>Less: Admissible liabilities</b>						
Trade Payables	6,003	-	6,003	1,639,307	-	1,639,307
Provisions & Other Payables	195,078	-	195,078	196,616	-	196,616
Insurance Contract Liabilities	5,121,586	-	5,121,586	4,199,129	-	4,199,129
Lease Liability	-	469,644	469,644	-	418,540	418,540
Income Tax Payable	24,122	-	24,121	5,019	-	5,019
<b>Total Admissible Liability (b)</b>	<b>5,346,789</b>	<b>469,644</b>	<b>5,792,312</b>	<b>6,040,071</b>	<b>418,540</b>	<b>6,453,593</b>
<b>Solvency Margin (a-b)</b>	<b>12,045,481</b>	<b>244,472</b>	<b>12,314,075</b>	<b>9,063,741</b>	<b>707,681</b>	<b>9,776,442</b>
Gross premium income	12,059,642			6,800,250		
Less: Reinsurance expenses	(6,543,538)			(4,062,402)		
<b>Net premium income</b>	<b>5,516,104</b>			<b>2,737,848</b>		
<b>Subject to higher of:</b>						
1.5% of net premium income or	827,416			410,677		
Minimum capital requirement	3,000,000			3,000,000		
Gross solvency ratio	<b>402%</b>			<b>302%</b>		



NOTES TO THE FINANCIAL STATEMENTS

40 HYPOTHECATION

	31 December 2023			31 December 2022		
	Policy Holders Fund - Insurance Contract	Share Holders Fund	Total	Policy Holders Fund - Insurance Contract	Share Holders Fund	Total
	N'000	N'000	N'000	N'000	N'000	N'000
Cash and Cash Equivalents	600,000	866,208	1,466,208	600,000	144,224	744,224
Financial Assets - FVTPL	2,929,704	8,302,681	11,232,385	1,631,335	5,742,830	7,374,165
Financial Assets - Amortized Cost	223,027	104,742	327,769	886,484	218,258	1,104,742
Trade Receivables		687,424	687,424	-	1,374,117	1,374,117
Reinsurance Assets	1,768,855		1,768,855	1,179,346		1,179,346
Right of Use Asset		599,392	599,392		697,816	697,816
Other Receivables & Prepayments		261,460	261,460		185,567	185,567
Statutory Deposits with CBN		1,000,000	1,000,000		1,000,000	1,000,000
Property, Plant and Equipment		471,495	471,495		288,865	288,865
Intangible Assets		291,399	291,399		320,066	320,066
<b>TOTAL ASSETS</b>	<b>5,521,586</b>	<b>12,584,801</b>	<b>18,106,387</b>	<b>4,297,166</b>	<b>9,971,742</b>	<b>14,268,908</b>
<b>Liabilities</b>						
Trade Payables	-	6,003	6,003	-	255	255
Provisions & Other Payables	-	195,078	195,078	-	196,613	196,613
Insurance Contract Liabilities	5,121,586	-	5,121,586	3,734,545	-	3,734,545
Lease Liability	-	469,644	469,644	-	418,539	418,539
Income Tax Payable	-	-	24,121	-	5,019	5,019
<b>TOTAL LIABILITIES</b>	<b>5,121,586</b>	<b>670,726</b>	<b>5,816,433</b>	<b>3,734,545</b>	<b>620,426</b>	<b>4,354,972</b>
<b>SURPLUS</b>	<b>400,001</b>	<b>11,914,075</b>	<b>12,289,954</b>	<b>562,620</b>	<b>9,351,315</b>	<b>9,913,937</b>

**OTHER NATIONAL DISCLOSURE**

**VALUE ADDED STATEMENT**

	<b>31 December 2023</b>	%	<b>31 December 2022 N'000</b>	%
Insurance Service Result	12,059,642	308%	6,805,222	384%
Investment Income & commissions income	1,487,068	38%	1,028,130	58%
Other Income/Expenses	3,020,164	77%	104,937	6%
Claims incurred, commissions paid and operating expenses	(12,649,535)	-323%	(6,166,887)	-348%
<b>Value added</b>	<b>3,917,339</b>	<b>100%</b>	<b>1,771,403</b>	<b>100%</b>
<b>Applied to pay:</b>				
Employee benefit expense	(1,110,952)	-108%	(762,226)	453%
Government taxes	(5,019)	0%	(24,121)	14%
<b>Retained in the business:</b>				
Depreciation of property and equipment	(115,415)	-11%	(70,704)	42%
Depreciation expense on right-of-use asset	(51,105)	-5%	(42,296)	25%
Amortisation of intangible assets	(88,409)	-9%	(60,469)	36%
Profit/Loss accumulated in the business	2,400,141	233%	791,511	-470%
<b>Value added</b>	<b>1,029,242</b>	<b>100%</b>	<b>(168,306)</b>	<b>100%</b>

**HEIRS GENERAL INSURANCE LIMITED**  
**FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023**

**THREE-YEAR FINANCIAL SUMMARY**

<b>STATEMENT OF FINANCIAL POSITION</b>	<b>31 December 2023</b>	<b>31 December 2022 Restated</b>	<b>1 January 2022 Restated</b>
<b>ASSETS</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
Cash and Cash Equivalents	1,466,208	744,224	667,981
Financial Assets - FVTPL	11,232,385	7,374,165	6,410,730
Financial Assets - Amortised Cost	327,769	1,104,741	1,375,398
Trade receivables	687,424	1,374,117	158,521
Reinsurance Contract Assets	1,768,855	1,179,346	409,920
Other Receivables & Prepayments	261,460	185,566	287,116
Right of Use Asset	599,392	697,816	703,689
Statutory Deposit	1,000,000	1,000,000	1,000,000
Property, Plant and Equipment	471,495	288,865	192,255
Intangible Assets	291,399	320,066	183,205
<b>Total Assets</b>	<b>18,106,387</b>	<b>14,268,906</b>	<b>11,388,815</b>
<b>LIABILITIES</b>			
Insurance Contract Liabilities	5,121,586	3,734,545	1,697,214
Reinsurance Contract Liabilities	-	-	-
Trade Payables	6,003	255	97,259
Provision & Other Payables	195,078	196,613	104,385
Lease Liability	469,644	418,539	362,514
Income Tax Payable	24,121	5,019	-
Deferred Taxation	259,476	-	-
<b>Total Liabilities</b>	<b>6,075,908</b>	<b>4,354,971</b>	<b>2,261,372</b>
<b>EQUITY</b>			
Ordinary Share Capital	10,000,000	10,000,000	10,000,000
Contingency Reserve	782,821	359,512	104,878
Retained Earnings (General Reserve)	1,247,658	(445,577)	(977,435)
	<b>12,030,479</b>	<b>9,913,935</b>	<b>9,127,443</b>
<b>TOTAL EQUITY &amp; LIABILITIES</b>	<b>18,106,387</b>	<b>14,268,906</b>	<b>11,388,815</b>
<b>Statement of Comprehensive Income</b>	<b>31 December 2023</b>	<b>31 December 2022 Restated</b>	<b>1 January 2022 Restated</b>
	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
Insurance Revenue	12,059,642	6,805,222	2,112,942
Profit/(loss) before tax	2,400,141	791,511	(862,102)
Income tax expense/credit	(283,597)	(5,019)	-
Profit/(loss) after tax	2,116,544	786,492	(862,102)